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BEHAVIORS OF PEER LEADERS, ADULT LEADERS, MOTHERS  
AND FATHERS AS PERCEIVED BY YOUNG PEOPLE FOURTEEN  
THROUGH EIGHTEEN YEARS OF AGE

By

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## ABSTRACT

### BEHAVIORS OF PEER LEADERS, ADULT LEADERS, MOTHERS AND FATHERS AS PERCEIVED BY YOUNG PEOPLE FOURTEEN THROUGH EIGHTEEN YEARS OF AGE

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The study examined 11 behaviors which high school youth perceive as desirable and 11 as undesirable in their leaders (based on Gamelin, 1970). The sample, drawn widely from church, school and other groups, including a national program for delinquent youth, consisted of 1536 young people in the continental United States. The subjects indicated on a Likert scale the degree of importance (of the positive behaviors) and the degree of seriousness (of the negative) each had when performed by peer leaders and adult leaders. The respondents were also asked to indicate on the same scale the degree to which each of these behaviors was true of the mothers and fathers. Using the mean scores obtained, rankings were also indicated for the four sets of responses (peer, adult, mother, father). Subgroups from which data were received were urban, suburban and rural youth; "delinquent" and "average" young people; male and female respondents; church-related and nonchurch

related subjects; each year of age; and voluntary group members as well as members of groups on a non-voluntary basis (such as math class). Regional data were also analyzed from within the boundaries of the continental United States.

A multivariate analysis of scale scores was conducted. A scale score is the average of the 11 mean scores for a category, for example, peer positive. General descriptive statistics for item frequencies are also provided. Pearson Product Moment correlations were also made on both scale and item analyses.

Several important findings were identified. The top-ranked and highest rated desirable behavior for both peer leader and adult leader is "listening." The second and third most important behaviors in adult leaders were identified by the youth as "understanding the concerns of young people" and "communicating." The same two were identified for peer leaders in the second and third positions only in reverse order. The most serious undesirable behavior of both peer leaders and adult leaders is "hypocrisy."

A bimodal distribution of the negative scales occurred between peer and adult leaders and mother and father. The behaviors ranked most serious (negative) for peer and adult leaders (very high mean scores on the Likert scale) received very low mean scores,

indicating that the subjects view these behaviors as not very true, for their mother and father. An example is with regard to the most serious behavior of peer and adult leaders, "hypocrisy," which the youth reported as least true of both mother and father. Mothers and fathers received high mean scores (all above the median) for each of the desirable behaviors.

For peer leaders all four of the most desired behaviors were types of consideration. For adult leaders the top three were related to consideration and the fourth was a type of initiation of structure. The first and third for mother was a type of initiation of structure, the second and fourth a type of consideration. The third for father was a type of consideration while the others were types of initiation of structure. The top-ranked item for mother and father was the structural "using of firmness when necessary."

Few differences occurred among the subgroups. Only a few minor differences were noted across the regions.

## ACKNOWLEDGMENTS

When it became apparent that this dissertation project would develop into a national study, I was only slightly aware of the enormity and complexity of the new dimensions it would take. In one sense, it became a test of faith; as such the ultimate acknowledgment and praise belongs to the Lord who kept me from being overwhelmed.

Happily, most of those who contributed to the magnitude of the task also helped greatly in its accomplishment and truly deserve recognition. I am grateful to the more than 1500 young people who gave their time, to the church and school administrators and teachers who made provision for the survey, to the management and staff of Youth for Christ International who sponsored the study and provided the resources for gathering the data, and to the members and fellow staff associates of Christ Church of Oak Brook, in Oak Brook, Illinois for their continual expressions of assurance and cheer.

Special acknowledgment is due to certain people in particular whose contribution to this project

exceeds anything I could have expected or desired. The first to be mentioned must be Ted Ward, the chairman of my committee and project director, whose guidance and counsel has been a constant source of professional and personal enrichment. An educator par excellence, he, and his family as well, have contributed immeasurably to my development.

The members of my faculty committee have also helped me greatly. Norman Bell has helped me attain many understandings and technical skills for the conducting of educational research and insights as to how these skills may be profitably used in the field of church education. Ben Bohnhorst has introduced me to much of the great literature in my field of curriculum and has enabled me to develop confidence and competence in my scholarship. Fred Graham's generous gift of time and abiding care as well as his perceptive exploration of theological and ecclesiastical implications of the study have been a source of blessing to me.

As with all such projects, many others have shared in significant ways in the shaping of its construction. Frank Jenkins of the MSU Office of Research Consultation went far beyond what could reasonably be expected of him in his role as



statistical consultant and computer programmer. Roger Harris, a computer programmer and member of Christ Church, gave much personal time in helping with the statistical analysis of the computer output. Vic Glavach, Assistant to the President of Youth for Christ International, went well above the call of duty in managing the many details involved in facilitating the organizational mechanics required in order to conduct the study. Arthur DeKruyter, Senior Pastor of Christ Church, is a colleague and friend whose encouragement and reassurance have been a constant inspiration.

In any endeavor involving the rigors of a dissertation, the effects on one's family are significant. I concur with the youth who were surveyed in the study that parents should be rated very favorably. I am appreciative of the fact that not only during the first thirty-nine years of my life but even throughout the struggles associated with this project these first leaders continued to help, to listen and to support me. My wife, Carol, and daughter, Janet, have been enormously patient and understanding in spite of the considerable absence of their husband and father. In addition, Carol has helped me with editing and doing most of the typing.

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Edward D. Seely  
March 20, 1980

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CHAPTER I  
THE PROBLEM

The education of today's young people continues to challenge theoreticians and practitioners in the schools and in the churches. Ideal situations have eluded us thus far. Conversations with colleagues in many parts of the world confirm widespread similarities of experience in the difficulties attending youth education and a consensus as to the integral role of leadership in improving the present conditions. Empirical investigation, while raising further questions, has provided some concrete bases for solving many of the biggest problems.

Need for the Present Study

In his landmark research on the processes of moral judgment, Kohlberg identified three levels through which human beings progress in their values development. He found that in normal development persons who have attained the capacity for reasoning at the second, conventional level view the source of truth as outside themselves. They impute a morality to that external source and respond accordingly.

The motivation to make these value judgments, and all others, is seen to be internal. Kohlberg also found the first part of this level (Level II) to be that form of thinking which is typically characteristic of adolescents (Kohlberg in Beck, et al., 1971, pp. 36-37; Stewart, 1974, p. 34).

The findings of Kohlberg have fundamental and far-reaching significance for people who have the responsibility for planning and implementing programs which involve youth. Program planners must assume that youth participation in that which is designed for them will be essentially voluntary. Indeed, even in those situations where one still finds a certain amount of forced attendance, as in some Sunday Schools, it is not uncommon to also find a considerable amount of absenteeism on the part of those whose participation is "required" by parents or others.

To these conditions are added an integral phenomenon concerning leadership. Leaders are the key factors in the dynamics and outcomes affecting groups (Downton, 1973, p. 12; Strommen, 1971, p. 719; Perrow, 1972, p. 197; Good, Biddle and Brophy, 1975, pp. 7, 54 ff.; Stogdill, 1974, pp. 7 ff.). As important as are such variables as room setting, curriculum materials and socio-economic status, the leader is even

more critical. A configuration of variables designed to produce the most ideal environmental setting in which the brightest students were studying the "best" curriculum would produce ineffective results if the leader were incompetent. Conversely, a good leader can be effective in the midst of such adverse constraints as a substandard environment with poor curriculum materials and students who possess inadequate understanding of the subject matter.

#### Purpose of the Study

Viewing the problem more specifically, at least four purposes were served by the present investigation. First, since leaders are such key parts of groups, and since an adolescent's initial desire to join and continuing desire to remain in a group depends upon his or her own internal motivation, the study sought to identify what leaders do which attract and repel youth. Some organizations have youth groups with a very large membership while similar organizations struggle to attract and hold merely a handful of young people. To know what the key people, the leaders, are doing in the former groups can be useful to those in the latter.

Second, the study tried to determine whether there is a relationship between the actions performed by peer and adult leaders as to which attracts and repels youth. Because of their Level II orientation, young people are concerned about which other people their age are going to be part of a given group. As all task-oriented groups have leaders, whether emergent, appointed or elected (Fiedler, 1967, p. 8), the adolescent constituency of a group has its leadership also in addition to any adult leader functioning at the same time. To the extent that the peer leaders are appointed, as occurs in some organizations, it is useful to know which actions of their peer and adult leaders youth value most and how the behaviors of both leaders compare. Such information is especially valued, for example, by the Youth for Christ International (YFC) organization, which funded and staffed this study.\* YFC is in the process of establishing a new approach to reaching out to young people in which peer leaders will have the key role. The present study will help YFC and other organizations who employ youth (peer) leaders in their

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\*Support from YFC consisted of (1) participation of their staff as data-gatherers, (2) cost of duplication and mailing, and (3) cost of statistical services.

recruitment procedures.

Third, the study sought to determine whether a connection exists between what youth perceive as being true concerning their parents' actions. Psychological and sociological research has well established a relationship between the behaviors of parents and children (e.g., Horrocks, 1969, p. 599), but this study took this understanding a step farther and asked whether there was a relationship between the same specific behaviors (which created positive and negative affect) of peer and adult leaders compared with their perception of their first leaders, mother and father.

A fourth purpose was to demonstrate again the usefulness of empirical research in the field of church education, which in the writer's own denomination has been generally viewed as of questionable value as a valid and reliable means of inquiry, preferring rather to depend on revelation and logic. While churches in such denominations have not always valued education as a high priority, they have valued it. Moreover, they value even higher the obtaining of the required number of teachers and other leaders, and the most effective ones, with the least difficulty. The results of this study will help them in these

endeavors and, at the same time, indicate the utility of empirical investigation in the field of church education and provide one more reason to place a higher value on the field itself.

#### Importance of the Study

At least four important anticipated outcomes can be identified in addition to the above. First, administrators in church education are becoming aware that it is no longer possible to select leaders and make other educational decisions apart from consideration of the felt needs and opinions of the youth for whom the programs are designed. To ignore this awareness will probably result in the development of programs attended by fewer and fewer young people. The study provides data that will help administrators base leader selection and evaluation on important matters of leadership performance.

Second, administrators of education programs in the local church are concerned with the characteristics of peer and adult leadership of youth. These administrators as well as those of other organizations seeking to relate to young people will find this information useful in order to better reach their goals. Such organizations include both religious and nonreligious



groups, for example, YFC, Young Life, Inter-Varsity Christian Fellowship, Campus Crusade for Christ International, the Boy Scouts and Girl Scouts of America and Campfire Girls.

Third, parents will be benefitted by knowing how children view them with respect to the positively and negatively perceived behaviors included in the study. They can use this information as a self-evaluation to determine whether this perception is parallel with the way they are and want to be.

Fourth, the results of this project will contribute to knowledge needed in extending the theory of leadership behavior. One specific area in which it is extended is the relationship between peer and adult leaders with respect to the 22 behaviors (11 positive and 11 negative). Another contribution is the identification of parallels drawn between the preceding and youth perceptions of what is true about their mothers and fathers.

#### Assumptions of the Study

Five assumptions were made in the development of this research. First, though the scope of the study in its entirety is intended primarily for the religious education context, due to the nature of the research

design, the value of the study is similarly apparent for secular organizations. Phenomenological reality applies to both religious and nonreligious organizations. Yet due to the fact that religious organizations operate within constraints that sometimes differ from other organizations, such as the need to plan on the premise that youth involvement will be largely voluntary, religious education is the focal point of the research. While this limitation will primarily only affect Chapter V, it is an organizing principle that shapes the text as a whole.

Second, the philosophical orientation of the writer may be expressed as a commitment to the organismic-structural-developmental approach to education.\* Other approaches such as behaviorism and

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\*The organismic-structural-developmental (OSD) orientation to education refers to an approach to human learning distinct from the other major approaches, viz, behavioristic and psychoanalytical. The "organismic" aspect refers to the perception of the learner as essentially healthy, intrinsically motivated, and actively functioning in an holistic, fully integrated, manner in which he relates transactionally with his environment. The "structural" aspect of this orientation refers to the underlying, organized, dynamic and universal patterns which typify human behavior, particularly thought. The "developmental" dimension of the OSD approach refers to the observable (content) and mental (structural) change within the organism as he constructs new structures as a result of transacting with the environment. In the process of this construction the organism progresses through a series of qualitatively

psychoanalysis have important contributions to make with respect to such leadership matters as helping people who are struggling with pathological disorders of various kinds, but for the overall foundation on which to build a view of leadership, the organismic orientation will be employed.

Third, organismic theory has given rise to general systems theory and the attendant structural-functional theory of leadership behavior (Downton, 1973, p. 5). It is structural-functional theory which has supplied the framework of the current study's observation of leaders' behaviors.

Fourth, a theological commitment affects not only the philosophical orientation described above but also the writer's conceptualization of the nature of leadership behavior which will be reflected in the discussion below with respect to the definition of this term. Holding the Bible to be the unique revelation of God and Jesus Christ his only Son, the author maintains the necessity of shaping the concept of leadership in accord with Jesus' teachings. Thus the primary concern of leadership is the function of

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different, structurally whole, and hierarchically integrated stages which proceed according to an invariant sequence. (Stewart, 1974, pp. 42-47).

service, often lacking in secular definitions, and even where included usually applies to the group itself rather than to include people outside the group as its objects.

Fifth, it is assumed that in reporting on their preferences for leader behaviors, young people are describing what effective leader behavior is. The discussion below in Chapter II (particularly that which examines the precedent literature that serves as the content base for the present study) supplies empirical support for this assumption.

#### Definition of Terms

Throughout this dissertation a number of words and terms will be used consistently with their technical meanings given in the leadership literature. Several will be identified here and, where necessary, others will be defined where they occur in the text below.

**LEADERSHIP BEHAVIOR** The specific acts a leader employs in helping his followers meet their collective and individual needs. Studies on leadership during the last fifty years have produced many definitions of leadership and related constructs. However, working within the structural-functional theoretical framework narrows the number of acceptable definitions

considerably, though, in the opinion of this writer, none is perfect.

Nevertheless, Fiedler has developed a definition which is the basis of the one employed in this study. In this conceptualization leadership behavior refers to "the particular acts in which a leader engages in the course of directing and coordinating the work of his group members. This may involve such acts as structuring the work relations, praising or criticizing group members, and showing consideration for their welfare and feelings" (Fiedler, 1962, p. 36).

Fiedler's definition is as complete as any but it lacks a specific reference to service. The concept of service is found in the leadership literature, though it is uncommon (Downton, 1973, p. 7), and the articulation which comes closest to the conceptualization herein is that of Downton who states that

leadership can be broadly defined as the coordinating structure of social systems. Through goal-setting and attainment, leadership coordinates the activities of other structures in order to increase the capabilities of the system. By increasing capabilities, leadership contributes in a positive way to the service capacity of the system, which enhances its ability to persist. (p. 14)

Yet it is to be noted that the service is oriented to the group of which the leader is a part.

Leadership behavior should be viewed more inclusively. As used in this study, leadership behavior refers to service outside as well as within the group, with personal concerns last of all. Theological and pragmatic reasons apply to this viewpoint, and the latter are occasioned by the former. With respect to the former, Jesus said,

You know that the rulers of the Gentiles lord it over them, and their great men exercise authority over them. It shall not be so among you; but whoever would be great among you must be your servant, and whoever would be first among you must be your slave; even as the Son of man came not to serve, and to give his life as a ransom for many" (Matthew 20:25-28 RSV).

The pragmatic aspect follows in the expectations of the religious organizations described above. In both church and parachurch groups, a high expectation exists that leadership behaviors will be designed to accomplish goals which pertain to both the group of which a person is a part and to people outside the group who are potential members. The accomplishment of goals is an integral aspect of leadership behavior and a determinant of its effectiveness; one of the main goals of church and parachurch organizations is reaching outside their own groups to obtain new members (Matthew 28:19-20).

GROUP An interdependent set of two or more individuals interacting cooperatively to achieve a commonly valued goal. As a number of writers have noted, leadership presupposes the existence of a group (e.g., Krech and Crutchfield, 1959, p. 683), even though that group, sometimes called a "social system" is as small as two members (Downton, 1973, p. 5). While there are almost as many definitions of "group" as of "leadership," the structural-functional theory will provide a means of selection. The conceptualization of Fiedler (1967, p. 6) has been adopted here because of its consistency with the theory and limitation to the key aspects of the issue affecting this research. That aspect of group life which is most important with respect to the current study focuses on the concept of goal. This awareness is one of the reasons Mitchell prefers the term "social system." He insists that one of the main properties of a social system is that "the interaction is relatively persistent; a chance meeting of strangers on a street cannot be considered as a social system" (p. 4), but such a configuration of persons could be considered a group. This latter understanding is not accepted within the meaning of "group" for the purposes of this research.

**CHURCH EDUCATION** The formal and nonformal programs in which groups within a specific local church meet to accomplish particular learning objectives. Not only the interrelationships within the group affect the members but also the group's holistic association within the larger organizational structure. However, the primary setting is within the confines of the local institutional body, i.e., the specific church.

**RELIGIOUS EDUCATION** The formal and nonformal programs of learning conducted by church and parachurch organizations. It is a term which is broader than "church education" as it includes such organizations as YFC as well.

**DELINQUENT** A person who has been judged by the due process of the community in which he or she is a resident to be in violation of one or more of that community's laws. The word usually appears here in its adjectival form. Contacts with these young people were made through the social service branch of YFC.

The word appears in quotes because it is necessary to recognize that while these young people do share a common characteristic (criminal behavior), some of the other youth also share this same characteristic, along with the similar mentality. It is



thus possible that the only noteworthy difference between the "delinquent" youth and the other youth who have committed a crime is that the latter were not caught (and perhaps that evasion was not even due to any skill, care, or effort of their own making)! Yet this situation also occurs in society as a whole, and the inclusion of the "delinquents" was for the purpose of learning whether they view behaviors in their peer and adult leaders, and in their parents, differently from the other youth (who are referred to as "typical," "average," or "other").

#### Research Questions

There are five main research questions. First, do young people view any of the 11 positive and 11 negative behaviors as more important on any kind of consistent basis with respect to their peer leaders? Second, do young people view any of the 11 positive and 11 negative behaviors as more important on any kind of consistent basis with respect to their adult leaders? Third, what is the similarity or dissimilarity in responses to peer and adult leaders? Fourth, in what ways is the ranking of the behaviors for adult leader similar and dissimilar with the behaviors seen by young people in their own mothers?

Fifth, in what ways is the ranking of the behaviors for adult leader similar and dissimilar with the behaviors seen by young people in their own fathers?

#### The First Pilot Study

In the light of these questions, a pilot study (hereafter referred to as the first pilot study) of the main study herein described was done in Muskegon, Michigan on November 12, 1977. During a conference of the Muskegon chapter of YFC, data were collected from each of the 70 participating teen-agers. About one-third of the young people were active and about two-thirds were currently inactive in the organization.

The ages of the participants varied from 14-18. There were 11 fourteen year-olds (10 female and 1 male), 12 fifteen year-olds (11 female and 1 male), 20 sixteen year-olds (18 female and 2 male) 24 seventeen year olds (12 female and 12 male) and 3 eighteen year-olds (1 female and 2 male). The mean age was 15.5. The median age was 16.5. The modal age was 17.

At least four purposes were served by the first pilot study. First, it was determined that the general scheme of the research had potentiality for

a wider and more far-reaching investigation (Appendix A). Second, the pilot study identified what needed to be done differently in a major study of the same subject, which differences were incorporated into the design of the main study and are discussed in Chapter III.

Third, as with descriptive research in general, it was intended that the findings, in whole or in part, would lend themselves to the generation of new questions. This subject will be discussed in Chapter V.

Fourth, the study indicated that there is reason to doubt the recent thinking of some leaders of youth organizations who maintain that young people are currently looking for more authority figures who are very autocratic as leaders. The findings of the first pilot study suggested that leadership of this sort does not appear to be what youth desire. Such a finding is of considerable importance to churches and youth organizations as guidance for staff selection and training and in designing programs.

#### Factors Affecting Generalizability

The scope of this study was limited to high school young people, specifically those in the age range of 14-18. The sample of 1536 was drawn from

public and private schools, YFC groups, ad hoc youth gatherings and church youth groups for those young people termed "typical." For comparison, surveys were also administered to Youth Guidance groups which work especially with young people who have been arrested and referred to Youth Guidance (YG) for rehabilitation. (Youth Guidance is a social service branch of Youth for Christ International.)

YFC's work in the continental United States is divided into nine regions. Groups in each region provided respondents who completed the questionnaires. The selection of groups was made on the basis of availability rather than randomization, so generalization is limited. The subject of generalizability will be discussed in further depth in Chapter III, however, in general it can be said here that since the "typical" youth involved were from within normal settings, it can be concluded that the findings will hold for young people with similar backgrounds.

What, precisely, are those backgrounds? More males (808) than females (689) participated in the survey. It should be noted here and in the figures below which also appear on Table 1.0, that the numbers given will not always add up to 1536, the total sample size, for here with regard to the sex variable, and elsewhere

as well, a number (in this case 39 or 2.5%) did not complete all the information requested on the questionnaire, e.g., sex. Hence the percentages given in the far right column in Table 1.0 are relative, rather than adjusted, frequencies.

Fourteen year-olds numbered 208; fifteen year-olds 392; sixteen year-olds 403; seventeen year-olds 349; and eighteen year-olds 159. The last number is likely due to the fact that most of the surveys were completed in school and church groups which use grade-level contexts for their instructional settings, and many seniors do not become eighteen years old until after graduation. The survey was conducted in April and May of 1979.

Groups with voluntary membership, such as church youth groups and school music and sports teams, as well as groups with a nonvoluntary membership, such as math, science and history classes, were surveyed to see whether any differences exist in the perception of leader behaviors with respect to this aspect of group membership. Groups with voluntary membership contained 801 of the sample subjects, while groups with a nonvoluntary membership (such as math classes) had 735 of the subjects.

Determining a group's membership presents

TABLE 1.0 - Subgroup Distributions			
Classification	Subgroup	Raw Number	Relative Frequency (Percent)
Sex	Male	808	52.6
	Female	689	44.9
Age	14 Year-Olds	208	13.5
	15 Year-Olds	392	25.5
	16 Year-Olds	403	26.2
	17 Year-Olds	349	22.7
	18 Year-Olds	159	10.4
Group Type	Voluntary	801	52.1
	Non-Voluntary	735	47.9
Location	Urban	496	32.3
	Suburban	561	36.5
	Rural	478	31.1
Church Relationship	Church Related	179	11.7
	Other	1357	88.3
Group Type	Youth Guidance	230	15.0
	Other	1305	85.0
Region	Region 1 - Pacific Northwest	124	8.1
	Region 2 - Pacific Southwest	240	15.6
	Region 3 - Mid-West States	146	9.5
	Region 4 - Northern States	118	7.7
	Region 5 - Western Great Lakes	225	14.6
	Region 6 - Southern States	246	16.0
	Region 7 - Eastern Great Lakes	94	6.1
	Region 8 - Plains States	254	16.5
	Region 9 - Eastern States	88	5.7

considerable difficulty. Some schools consider a given subject as a core, and therefore required, subject while for others it is an option the students can choose or reject. In church youth groups, which are normally considered voluntary as far as membership is concerned, some members are present due to varying degrees of parental pressure, the young people having no choice but to attend. The lines of differentiation were drawn as follows: due to compulsory attendance laws, all school groups were considered nonvoluntary except for music and sports groups which are not required. Although, some church groups contain young people who are members due to parental coercion, it was considered that they would be termed voluntary on the basis that most of the membership is usually of that nature. Moreover, as those who have experience in working with church youth groups well know, when a teen-ager does not want to attend he can find ingenious ways to absent himself.

The sample was also composed of youth from urban and suburban as well as rural settings. Urban youth numbered 496; suburban 561; and rural 478. These demographic designations were made by the YFC regional offices according to how the community in which the survey was taken views itself, rather than according to

distinctions in the sociological literature pertaining to how large a community is before it is considered urban rather than rural. In fact, sociologists are aware that the mentality of a person in a city like Des Moines, Iowa (with a population of over 100,000 people) may be more "rural" than a person living in a city like Rye, New York, which has only about 10,000 people. (See Bierstedt, 1957, p. 381; Broom and Selznick, 1963, p. 601.)

Church relationship was also investigated. This variable, too, must be carefully considered, due to the fact that school groups contain many people who also have membership in churches. Any usefulness this measure may have, though, will be in its indication of the mentality existing when the survey was taken. The people in the church groups surveyed were meeting for a specific purpose different from that operating in the school settings. That purpose, or those purposes where there were more than one, was considered to be possibly related to the perception of leader behaviors held by the members. It was thus entered into the study as a variable to be observed. Church related groups contained 179 subjects, while non-church related subjects numbered 1357.

Since YFC has a division which serves young



people who have been judged "delinquent" by societal authorities and who have been referred to this Youth Guidance division by the courts, an opportunity existed for observance of data which would indicate whether there may be a difference in the perception of leader behaviors by youth convicted of some kind of deviancy, as contrasted with "average" youth, or the rest of the youth population, containing, it must be acknowledged, youth similar to those in Youth Guidance, who have performed similarly, yet without being caught. The Youth Guidance subjects numbered 230; the contrasting part of the sample, the "average," totalled 1305.

The nine YFC regions include territory outside the continental United States, but the sample was drawn only from within the continental borders. The regions, referred to by name at YFC, were also assigned numbers for the purpose of this study.

Region one, Pacific Northwest, includes Alaska, Idaho, Oregon and Washington. Sample subjects numbered 124 or 8.1% of the total sample.

Region two, Pacific Southwest, includes California and Hawaii. Sample subjects numbered 240 or 15.6% of the total sample.

Region three, Midwest States, includes Texas,

Colorado, Mexico and Wyoming. The number of subjects from this region was 146, which constituted 9.5% of the sample.

Region four is the Northern States region which includes Moline, Illinois; Minnesota; Wisconsin and Iowa. The number of subjects from region four is 118 or 7.7%.

Region five, Western Great Lakes, encompasses Indiana and all of Illinois except Moline. Region five subjects numbered 225 or 14.6% of the sample.

Region six, Southern States, contains Florida, Georgia, Tennessee, Mississippi and North Carolina. This region supplied 246 or 16% of the sample.

Region seven, Eastern Great Lakes, covers Michigan and Ohio. The number of subjects from this region was 94 or 6.1% of the total sample.

Region eight, Plains States, comprises Kansas, Nebraska and Missouri. Subjects from this region numbered 254 or 16.5% of the sample.

Region nine, Eastern States, includes Pennsylvania, New York, New Jersey, Connecticut, Massachusetts, Delaware, Maryland and Washington, D.C. The subjects from this region (88 or 3.7%) were drawn only from New York and New Jersey. Seven of the 88 were urban YG subjects, and rest of the sample from region nine were non-YG

youth from suburban Rochester, New York.

With the above identifications made, it was next necessary to determine what is already known from previous studies in order to begin answering the research questions. This investigation is the subject of the next chapter.

## CHAPTER II

### THE PRECEDENT RESEARCH

Leadership is a complex and sophisticated concept. The literature on leadership is vast, particularly expanding since World War II. The first section of this chapter will be limited to a brief overview to establish a frame of reference. Following will be those precedent studies that provide the bases for the content and method used in the study under investigation.

#### Context of the Study

In many cultures words meaning "chief" or "king" are the only verbal symbols designating the differentiation of the ruler from the other members of society. It is in the countries with an Anglo-Saxon background that one finds a concentrated study of leadership. The word "leader" appeared in the English language as early as 1300, yet it isn't until 1800 that the variation "leadership" occurs in this language (Stogdill, 1974, p. 7). While it is true that the subject of leadership is treated in such ancient lore as Confucius' Analect and Plato's Republic, the systematic

phenomenon that caused the displacement of trait theory from its position of prominence. As Jennings concludes, "Fifty years of study . . . failed to produce one personality trait or set of qualities that can be used to discriminate leaders and nonleaders" (1961, p. 2). Furthermore, scholars began to recognize as Leavitt explains that "the search for leader characteristics was bound to be of limited value, because leadership is so clearly an interactive, relational activity" (1973, p. 217). Later studies included situational variables which were seen to significantly affect leadership behavior, followed by the current inquiry into how people become effective leaders.

Having the capacity for rationality and logic, human beings, particularly the scientific sort, like to see categorization and order. The above must not be so construed at least in the absolute sense, for while there exists a general progression of developments in the field as indicated, it is not as neat as may be inferred. For example, traits are still being investigated, and situational variables were studied prior to the Second World War. In fact, it was Lewin and Lippitt's landmark study of authoritarian and democratic group environments in 1938 which was the first

that any major impetus developed in the field.<sup>1</sup> One of the main concerns at that time was the employment of intelligence testing in a concerted effort to obtain information helpful to overcome problems with respect to officer selection and placement.

Between the world wars, research in the field focussed mainly on personal traits and on the ways in which people obtain leadership positions. This orientation the so-called trait theory, resulted in the identification of numerous personality characteristics that were supposedly associated with successful leadership. It was assumed that if one could isolate the key characteristics that were possessed by all successful leaders, it would then be possible to predict which people would do the job required in a given situation. Some of the traits claimed to be associated with leadership, out of the many suggested, are as follows: age, size, physical appearance (including dress), self-confidence, sociability, energy, intelligence, education, assertiveness, and motivation (Berelson and Steiner, 1964, pp. 341-342; Stout and Briner, 1969, p. 700).

Gradually, however, the trait theory gave way to other orientations which could be described as behavioral theories, some of which will be discussed in further detail below. It was not simply a bandwagon

study of the concept is very recent, comparatively speaking (Fiedler and Chemers, 1974, p. 1).

Why, then, is the systematic study of leadership predominately conducted in Western, and particularly English-speaking, countries? Perhaps it is because much of the money to fund such investigations has largely come from organizations within the United States. Fiedler and Chemers (1974, pp. 2, 3), however, indicate that a more basic reason most likely lies in the political and social traditions of the countries of the Western hemisphere, especially those functioning as a democracy. The authors point out that where only aristocrats can obtain leadership, it is useless to study selection and recruitment.

It was only with rapid industrialization and the growth of large bureaucratic organizations in business and government that the need for new leadership was really felt. The aristocracies of Europe were reluctant to become involved with the ungentlemanly calling of trade, and the larger and increasingly more complex business organizations required substantial numbers of managers to staff their departments, plants, and offices. By the end of the nineteenth century it had become obvious that the selection of managers and military leaders could no longer be left to chance or to the accident of birth (Fiedler and Chemers, 1974, pp. 2, 3).

Thus the first empirical research on leadership was published in 1904, but it wasn't until World War I

major research to study leadership as a two-way transaction between leader and followers (Stogdill, p. 365). Furthermore, Lewin, Lippitt and White's work and categories are still being used (e.g., Angell and DeSau, 1974, pp. 44-45; Pandey, 1976, pp. 475-489).

Lewin, Lippitt and White described the behaviors of authoritarian leaders as determining all group policies, dictating techniques and activity steps seriatum, dictating the particular work tasks and work companions of each group member, rendering "personal" praise and criticism of the performance of each member and remaining aloof from active group participation with the exception of giving demonstrations. Democratic leaders made policies through assisting the members in group discussion. General goals were sketched for the group, but alternatives were also given, the selection of which was made by the group. The choices of division of tasks and work partners were left to the group. The leader, who tried to be a regular member of the group, rendered praise and criticism in as "objective" and "fact-oriented" a manner as possible. Laissez-faire leaders granted complete freedom to the group to determine its policies. They only supplied resource materials for the group's activities, they did not direct them, and



indicated they would supply information only when asked. He did not participate in the group's work and only made very infrequent evaluative comments on the performance of group members, unless they were questioned. (Lewin, Lippitt and White in Puch, 1974, p. 232).

This signal research has influenced studies to the present, but it contains flaws that should be noted. First, considerable confusion has diffused through the literature through admirers' of Lewin, Lippitt and White equating in their own studies the concepts of democratic and laissez-faire leadership behavior, thus claiming for the latter the results and benefits of the former (Stogdill, 1974, pp. 366-367). Later scholars have used the terms democratic and laissez-faire interchangeably. There has also been some inconsistency in the use of the authoritarian and democratic constructs. Second, as Perrow points out in his scathing critique of this aspect of leadership research in what he terms the human relations school of organizational research, the categories are too simple a dichotomization of those who practice good human relations and those who do not. A considerable number of other variables also effect leadership, for example "the Ohio State studies indicated that 'structural' or 'task-oriented' expertise--planning work, eliciting

ideas, scheduling, etc.--was as important as good interpersonal relations" (Perrow, p. 110). Third, the earlier studies of Lewin, Lippitt and White, while cognizant of cultural and other influences (Lewin, Lippitt and White in Puch, p. 256), did not account for them. For example, when groups have an expectancy and/or desire for authoritarian leadership, they will perform more effectively and be more satisfied than under another leadership style of behavior (Stogdill, 1974, p. 367). Another significant finding is that authoritarian leadership is related to the satisfaction of members when their group is large and/or has a major goal of task performance (Stogdill, 1974, pp. 369-370). Other dimensions have been described by Leavitt (pp. 218-220). The Lewin, Lippitt and White research has just been described for two reasons: its focus on the behavioral dimension of leadership set a trend followed by subsequent research; its particular findings are easily recognized as having far-reaching implications for religious education.

The Ohio State project, however, did more to shape the content and method of the leadership research in recent times, and this outcome was not accidental; the framers of the ten-year project that began in 1945 had that result in mind while designing their studies

(Stogdill and Coons, 1957, p. 7). The project sought to identify and catalogue all of a leader's behavior which are related to his effectiveness and which were most important. One of the principal foci was the testing of hypotheses with respect to the situational aspects affecting leader behavior (Shartle in Stogdill and Coons, 1957, p. 1). The studies were structured to answer two basic questions: "(1) What does an individual do while he operates as a leader, and (2) How does he go about what he does?" (Hemphill and Coons in Stogdill and Coons, 1957, p. 6).

An instrument was developed as a preliminary questionnaire that contained 150 items (pared down from an initial collection of 1,790 items obtained from the researchers' personal experience, the leadership literature and the work of two advanced university classes studying the subject). The instrument, called the Leader Behavior Description Questionnaire (or LBDQ), was subsequently revised by reducing the number of items from 150 to 130.

After several years of study utilizing increasingly sophisticated techniques of data analysis, four categories emerged to account for most of the variation in respondents' descriptions of leaders' behaviors. Table 2.1 identifies the four categories, or factors, as

presented by Halpin and Winer (in Stogdill and Coons, 1957, p. 41).

Factors III and IV were discarded, being considered not important enough to significantly describe leader behavior. Actually, not only the percent of common variance figures support the decision to drop these two factors, but also a careful comparison of the descriptions of and items in each of the two eliminated categories reflects, at least in this reviewer's opinion (with the advantage of the more objective standpoint afforded by time), that the two could be incorporated into the "consideration" and "initiating structure" categories (IV with I and III with II).

TABLE 2.1 - Per Cent of Common Variance Accounted for by Four Factors (Stogdill and Coons, 1957, p. 41)

Factor Number	Factor Designation	Per Cent of Common Variance
I	Consideration	49.6
II	Initiating Structure	33.6
III	Production Emphasis	9.8
IV	Sensitivity (Social Awareness)	7.0

"Consideration" refers to behavior indicative of "friendship, mutual trust, respect, and warmth in the relationship...it does not imply laxity in the

performance of his duties." "Initiating structure" was described as indicating the degree to which the leader "organizes and defines the relationship between himself and the members . . . ." It is the definition of the role which he expects each member . . . to assume, and the [degree to which]

endeavors to establish well-defined patterns of organization, channels of communication, and ways of getting jobs done. This factor probably represents a basic and unique function of leadership. It is possible that other factors (including Consideration) may represent only facilitating means for accomplishing this end. (Ibid., pp. 42-43)

Consideration and initiating structure were considered as discrete categories and not polar opposites on a continuum. Thus, a leader would (and, from a personnel manager's perspective, hopefully would) score high on both of these factors. Furthermore, this conceptualization represents an advance beyond the simple dichotomies of the earlier leadership research which limited the focus to studies of those leaders who practice good human relations and those whose behaviors are inferior.

An enormous number of leadership studies followed the Ohio State project, a large percentage of which used the same or similar constructs as well as the LBDQ or an equivalent. Aligned with the "consideration"

rubric are such concepts as harmony, equalitarian, group-oriented, person-oriented, Theory Y, expressive mode, influence, permissive, and even democratic and laissez-faire. Following the "initiation of structure" focus are guidance, authoritarian, task-oriented, production-oriented, Theory X, instrumental mode, control, restrictive, and autocratic (Berelson and Steiner, pp. 344, 346, Stogdill, 1974, pp. 22, 27, 374; Downton, 1973, p. 21; Larkin, 1976, p. 815; Coughlin, 1971, p. 15; Fiedler, 1967, p. 12). In Perrow's view, all of these related factors are "more or less compatible with the initiating structure and consideration dimensions discovered in the Ohio State studies, but most offered elaborations and recombinations of elaborations" (1972, p. 111).

Unfortunately, reviewing the above research reveals a tragic inability of the studies to hold up to the rigors of replication and methodological inspection.

Many of the correlations reported were insignificant; the correlation between consideration and performance was better than that between initiating structure and performance (the latter was sometimes negative); the research did not take into account the situations of the groups or the possibility of relations for consideration were the opposite of those predicted . . . . (Perrow, p. 112)

Thus the past decade has seen leadership research

take another step, a move beyond the "two-variable" approach which characterized the field previously. However, the more recent investigations are still using consideration and initiation of structure as a base but exploring variables that can intervene with them.

One of the most promising of these research efforts in the view of Perrow and many others who have followed him is that of Fiedler. Building upon the work of Lewin and Lippitt and the Ohio State studies, he developed what he calls the "contingency theory" or "contingency model," which "postulates that the effectiveness of a group is contingent upon the relationship between leadership style and the degree to which the group situation enables the leader to exert influence" (Fiedler, 1967, p. 15).

Fiedler discovered that group climates which are either highly favorable or highly unfavorable for the leader are situations in which a leader oriented toward the initiation of structure will be more successful. However, in climates which are in between with respect to favorableness, a leader oriented toward a considerate style will function more effectively. Situation favorableness refers to the extent to which the relationships between the leader and his followers are

positive. In such contexts the programming of tasks and the leader's position is well-established. Hence, the most effective leader is the one who provides straightforward task direction and facilitates the group's work. Member relationships are stable and functional and thus take care of themselves.

On the other hand, when relationships between the leader and group members are negative, tasks are not clear and the leader's position is questioned, giving him what Fiedler calls "weak position power." In such a situation strong direction is required in order to be effective. A focus on interpersonal relationships would prove fruitless.

If, though, situational favorableness is in between, neither good nor bad, then considerate behavior is required. Strong direction in the sense of the initiation of structure, is neither necessary nor effective.

Thus, the current state of the leadership literature is characterized by a focus upon the situational variables which intervene and with which the leader must cope. Other recent findings, for example, indicate that the size of a group, urban versus semirural environments, expectations, self-esteem and wishes of subordinates all influence how a leader behaves (Perrow,



1972, p. 112). Stanley found that a factor called "incremental influence" is a possible moderator of a leader's behavior within his group. Incremental influence refers to the leader's behavior that is over and above what is required by his official position, or, more specifically, the combined amounts of expert and referent power the leader possesses. Expert power refers to the influence a person has due to his ability to perform his function competently. Referent power indicates the ability of a leader to influence others on the basis of his relationships with them (1975, p. 3639-B). In another study Pandey reported that a leader's style and traits as well as the method of leader selection used in his recruitment all produce joint effects on his behavior (1978, pp. 592-593).

The above overview of the most important developments in the field of leadership with respect to the theoretical position of this study, its subject matter, and its procedures provides a framework against which the more specific discussion of content and method can be most fully understood. The former will be considered first.

### Content Base of the Study

Spaulding and Haley in a 1955 study found a significantly high correlation between program success and leadership. The study, conducted in 188 Protestant churches, showed that the higher youth programs were rated on 43 criteria, the more likely youth were to rate their adult leaders as "effective," as indicated in Table 2.2 (1955, p. 31).

Respondents were interviewed with a questionnaire comprising both closed and open-ended items. The first part of the instrument contained 43 questions concerning the effectiveness of six different aspects of the church's program pertaining to youth. Respondents were to answer each question by checking one of five boxes on a Likert scale ranging from "very effective" to "very ineffective." Through assigning positive and negative numerical values to each of the five response categories, a "program item score" was obtained for each subject. This score refers to the total score of each person's questionnaire as a measure of his opinion regarding the effectiveness of the entire church program for youth. The scores are grouped into six categories in the far left column of Table 2.2.

Among other open-ended questions, the respondents were asked to indicate whether they felt adult

TABLE 2.2 - Program Item Scores as Related to Rating of Leaders (Spaulding and Haley, 1955, p. 31)

Program Item Score	Number of Young People	Youth's Rating of Adult Leaders		
		Effective	Fair	Ineffective
160 +	63	59 (94%)	4 (6%)	0 (0%)
120-159	141	114 (81%)	18 (13%)	9 (6%)
80-119	141	94 (67%)	35 (24%)	12 (9%)
40-79	157	79 (50%)	41 (26%)	37 (20%)
0-39	99	34 (34%)	39 (39%)	26 (27%)
Less than 0	79	18 (23%)	26 (33%)	35 (44%)
<b>Total</b>	<b>680</b>	<b>398 (598%)</b>	<b>163 (24%)</b>	<b>119 (18%)</b>

leadership of youth in their church had been effective, and, if so, why. When these responses were compared with those of the 43 items, a statistically significant (.05) correlation was discovered. As seen in Table 2.2, the higher youth programs were rated on the 43 criteria, the more the subjects gave their adult leaders an "effective" rating.

Noting the Spaulding and Haley findings, Gamelin (1970) designed a research project "with the express purpose of discovering what personality traits,

competencies, motives, and other characteristics typify effective adult leaders of church youth" (p. 1). The project, sponsored by The Lilly Foundation, consisted of several descriptive studies of youth and denominational and other organizational adult leaders of youth.

The first of these studies involved 1090 youth from five denominations, representing a broad theological spectrum (ranging from those considered "conservative" to those considered more "liberal," but without much representation in the "middle" of the theological continuum). Two hundred thirty-four United Methodist youth elected to the denomination's 100 youth work councils, 250 Mennonite youth constituting 85% of a random national sample, 247 Evangelical Covenant youth constituting 83% of a random national sample, 75 Episcopal youth from Ohio attending a summer leadership camp and 284 Lutheran Church-Missouri Synod youth attending volunteer camps throughout the U.S. formed the sample of 1090 young people whose opinions were investigated in late 1968 and 1969.

The youth were asked to write endings for two incomplete sentences. The first sentence was "I especially like an adult youth leader who . . . ." The second sentence was phrased, "I especially dislike

an adult youth leader who . . . ." The youth cited an average of two characteristics they liked in their adult leaders and one or two they disliked. Gamelin discovered that their responses were able to be classified into eight positive and eight negative categories. The categories were comprehensive enough to include 98% of the responses and discrete enough to allow reliable sorting.

The categories were given trait names (Table 2.3) by the researchers. The rank order in which they are given in Table 2.3 indicates the frequency with which the young people mentioned the characteristics. It should be noted that the column listing the disliked characteristics is not meant to be the opposite of the traits indicated in the "Likes" column. The categories are discrete, not the polar opposites on a continuum.

The Gamelin study of traits that youth like and dislike in their leaders initiated a good start in the scientific investigation of such characteristics in youth leadership. However, serious weaknesses exist in this study which limit the degree to which generalization is possible. The study made an important contribution, though, in identifying basic traits upon which another (including the present) research project, could build.

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TABLE 2.3 - Traits Which Church Youth Like and Dislike  
in Their Leaders (Gamelin, 1970, p. 2)

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Rank	Likes	Dislikes
1	Concerned and Encouraging	Domineering
2	Receptive and Communicative	Patronizing
3	Understanding	Unrelating
4	Lively	Stodgy
5	Competent	Immature
6	Helpful and Involved	Disinterested
7	Mature and Secure	Phony
8	Open-minded and Flexible	Distrustful

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The limitations of the Gamelin study are several, not the least of which is the orientation toward trait theory. However, as also noted above, the trait school, while having hit upon hard times, is still receiving some attention, and, moreover, the Gamelin traits raised the question in the present study as to whether some of these traits are connected with attendant behaviors, e.g., "Receptive and Communicative" which could be expressed "Communicates." The fact that this question was answered in the affirmative in the second pilot study, described in Chapter III, indicated the value of the Gamelin study as a base.

The Gamelin research was also limited by sampling bias due to differences in the groups studied (which,

to his credit, he noted in his report, p. 4), sampling bias in the selection of the groups to be studied, and sampling bias within the instrument. With respect to the groups themselves, Gamelin notes that two of the groups were representative of the total population of youth in their respective denominations (due to random selection), but the other three groups constituted leadership types. Noting these differences, Gamelin reported that the representative youth indicated greater preference for adult leaders who are concerned and encouraging, understanding and lively, while disliking mostly those who are disinterested and distrustful. Leadership types of youth on the other hand expressed greater preference for adult leaders who are receptive and communicative, competent, mature and secure while expressing greater dislike for those who are domineering, patronizing and stodgy.

Sampling bias stemming from the selection of the groups which were studied centers in the fact that there is no way to be certain that those groups are representative of youth in the United States generally or of any other sector outside of themselves. While it has been recognized that they are from a broad theological spectrum, this observation permits no confident generalization to any other groups in similar

theological orientations. It has also been noted that there is little or no representation in what may be described as the "middle" of this theological spectrum. Moreover, the scientific value of this construct (a theological spectrum) may be questioned due to the fact that virtually every denomination (including those in the Gamelin study) has its own internal theological spectrum. For example, while in some respects the United Methodist denomination may be placed on the "more liberal" end of the spectrum, a sizable number of Methodists would not classify themselves as "liberal" to any degree.

Sampling bias within the instrument is present due to the type of design employed. Sentence completion items have a number of strengths (one of which, in a study such as Gamelin's, especially for the purposes of this research, is to generate information that can be explored in greater depth with a more rigorous design), but they also have important limitations. One of the most critical limitations is the inability to ascertain to what degree a response to an item applies to any other persons in the sample other than the one responding with that particular statement and to others with similar (very similar) responses. In such cases one cannot be sure that if another



respondent had thought of any given completion statement he or she would have used that one rather than the one he or she gave.

Thus the Gamelin study has provided a foundation upon which to build. It has identified eight positive and eight negative traits which church youth like and dislike in their adult leaders. The limitations noted were used as guidelines in designing the present study, as well as the pilot studies, the details of which are presented in Chapter III.

About the same time the Gamelin study was being undertaken, Ward and Harmon of Michigan State University were investigating the values of youth in a study sponsored by YFC. Their purpose was to obtain

- 1) a clear picture of the outlook and values of today's youth in terms of certain critical aspects of life values to which YFC's program particularly attempts to relate, 2) an investigation of the probable consequences of using a teen-to-teen approach to expansion, and 3) a comparison between the youth now related to YFC and those with whom YFC has not yet made contact (1970, p. 1).

The outlook of the adolescents studied was specified in terms of five major aspects of life values, namely, education, religion, patriotism, morality and purpose. Each of the aspects was scored on the basis of responses on a Likert scale of items relating to

that aspect.

The instrument, a twenty-five item questionnaire, was designed "to identify the persons whose influence constitutes the source or major support for each element in the person's outlook" (p. 1). Each youth queried was asked to indicate the degree to which he agreed with a stated position on a given issue. He or she was then asked to select from five given people (mother, father, best friend, favorite teacher, religious leader) the one who would most likely agree with him on each of the twenty-five subjects.

Ward and Harmon discovered that these five persons constitute sources of a high degree of influence upon youth, even though each is a source in a different area. For example, while identification with the opinions of peers (best friend) is predominant in most categories, religious leaders stand out as having a high degree of influence in matters pertaining to religion (1970, pp. 2-3).

Since these five persons are sources of a high degree of influence upon youth, it was decided to incorporate this aspect of the Ward and Harmon research into the present study. However, in the new investigation, "favorite teacher" and "religious leader"

were combined in the category of "adult leader" and "best friend" was broadened into the redesignated category of "a person about my age (peer)," in the attempt to retain the adult leader and peer emphases but, at the same time, to focus more specifically upon the aspects of leadership.

#### Method Base of the Study

Because of the content decisions made as indicated in the preceding section of this chapter, particularly regarding the limitations of the Gamelin study, it was considered necessary that this study be descriptive in nature. In order to comprehend the factors youth most desire and least want in their leaders, it is necessary to ask them, but in such a way as to be able to generalize as widely as possible.

A first step toward this generalization was taken by building upon the start Gamelin made in his identification of the eight positive and eight negative factors. Those factors, their behavioral manifestations, and other behaviors exhibited by leaders, were the subject of focus in this study. It was determined at the outset, however, that the Gamelin factors would be subjected to examination to see whether they are still important to youth today.

This examination took the form of the second pilot study which will be described in Chapter III. It was felt necessary to determine whether any changes in the thinking of youth regarding leadership terminology have occurred since the Gamelin study. No subsequent research has explored this possibility.

The area of research concerned with the research questions in this study is that of attitude measurement. According to the taxonomy developed by Mayhew (in Payne, 1974, pp. 230, 232), the aspect of attitude measurement here being focused on is youth opinion. The opinion being asked for is what leader behaviors are most desirable and least desirable, and how they are ranked in the minds of the young people.

A standard practice within behavioral science today with regard to attitude measurement is the utilization of the method of self-report as a means of obtaining data. Since self-report offers the advantages of ease of administration and scoring as well as low cost (Borg and Gall, 1971, p. 178) and, when used with a form of the closed question, provides the advantage of obtaining responses on all items germane to the research questions, it was decided to employ self-report as the framework for obtaining the needed information (see also Scott in Lindzey and Aronson, 1968,

p. 211). There are dangers in using the self-report method, and these dangers have been identified by Borg and Gall as three different types of response sets. A discussion of these sets and how they were controlled will be undertaken in the next chapter.

Following Scott, it was determined to use a form of the multiple choice kind of forced choice in the closed question format (Scott in Lindzey and Aronson, p. 213). This form of instrumentation, as any form, has a number of disadvantages, which will be discussed in Chapter III, but it is considered here that the disadvantages are outweighed by the advantages. Moreover, the design to be discussed in the third chapter has incorporated procedures for mitigating these disadvantages.

Mayhew (in Payne, pp. 232-233) has further noted the importance of unambiguous phraseology in the instrument items and that a carefully worded instrument can help achieve a high degree of reliability. In compliance with this caution, the positive and negative factors were worded in terms used in the common language of contemporary youth. Of special help in this regard were the second and third pilot studies as well as conversations with teenagers in the 14 to 18 year-old age range. Further discussion of the wording of

instrument terms and other matters pertaining to reliability and validity will be undertaken in the next chapter.

With this help from the literature, the next step was to develop the plan of approach in order to obtain the data needed. It is to the matter of research design that Chapter III addresses itself.

## CHAPTER III

### THE DESIGN

The task of this research project was to answer questions concerning whether young people perceive leadership behaviors differently on any kind of consistent basis with respect to their peer and adult leaders, and in what ways the youth's ranking of these behaviors for adult leader compares and contrasts with behaviors of their parents. The subjects were questioned as to what degree the behaviors were perceived as being true of their parents in contrast to the questions concerning peer and adult leaders in which cases the youth responded as to the degree the behaviors are considered important (in the positive instances) and serious (in the negative instances).

#### The Plan of the Study

Professional YFC staff people in the nine regions covering the continental United States surveyed groups of high school youth fourteen through eighteen years of age. The groups were obtained from public

and private schools, churches and YFC youth groups.

Since random selection was not possible, the data-gatherers tried to obtain as many youth as they could from each region. The goal was to have at least 50 subjects in each cell. The total number in the sample was 1536.

The survey consisted of the subjects' completing a four-page questionnaire (APPENDIX C) which took an average of 11 minutes. For each of 22 leader behaviors (11 positive and 11 negative) the subjects were to circle a number on a scale of 0 - 4 which would indicate how important they perceived the behaviors to be for their leaders and how true the acts were seen to be of their parents.

In this study validity and reliability were considered crucial, the former with regard to both the design and instrument, and the latter pertaining especially to the instrument. With respect to validity, both internal and external validity were considered in the planning of the study.

#### Internal Validity

Concerning the internal validity of the design, rival hypotheses pertaining to history, maturation, testing, instrumentation, and statistical regression



were not operative due to the nature of the plan. Those factors, which function either independently or in a combination to produce varying degrees of internal invalidity from these sources, are absent in the design of the study.

### Mortality

Mortality, however, was a concern, though to a limited degree in a special way. The data were obtained from intact groups and were accumulated on a single occasion. This procedure resulted in a low loss of respondents. While law requires providing students in public schools the option of electing not to participate in any activity being done under the auspices of a religious organization (such as YFC), most members of the groups surveyed completed the questionnaire. Those who did not fill in the questionnaire were few in number. The larger and more applicable problem of sample selection will be further discussed below.

Since sample selection was done on a convenience basis according to the location of YFC personnel throughout the continental U.S.A., and since, therefore, it was necessary to obtain as many respondents as possible from each of the subdivisions

of the population (e.g., urban, voluntary, Youth Guidance), carefully constructed procedures were followed in order to obtain the most subjects (see APPENDIX E). To illustrate, data-gatherers were careful to administer the questionnaire on an ordinary day (rather than, for example, on a day prior to a three-day weekend) where absenteeism was at a minimum, and at an appropriate time during the day (which was established on an appointment basis with the school principal ahead of time), also described in the instructions to data-gatherers in APPENDIX E.

A basic principle underlying the issue of mortality gave rise to a special way in which this source of invalidity was potentially operative. Some mortality did occur through certain respondents' failing to complete certain items on the instrument. For example, it occurred, as reported on the computer printout where some respondents omitted certain items in the category of father. Provision for anonymity, indication of the importance of the study, explanation that there were no right or wrong answers and the request to complete all items, were procedures used to obtain as little item mortality as possible (see APPENDIX E). This subject will be discussed further in the sections below which deal

with response sets and external validity and in Chapter IV.

### Selection Bias

More serious was the possibility of selection bias. This study was designed as a nationwide project. While it would have been ideal to be able to use random sampling in the study in order to assure complete representativeness and the limitation of bias, time and money were constraints that prohibited the random selection of subjects. However, since scientifically valid and reliable results were a high priority, the design had to be rigorous and sound. Following Jones (1973, pp. 73-74), it was determined that accurate results would still be achieved through obtaining as many young people as possible in the sample from as many different parts of the nation as could be reached.

YFC, learning of the purpose and intent of this study, indicated that it paralleled needs they had and offered to staff and fund the project on a national basis. YFC staffing involved the use of regional and local personnel in the data gathering process. The organization operates throughout the United States in the nine regions described in Chapter I. Each of the nine

has a regional director. YFC does not, though, have staff people in every part of the country, nor does it have access to every area and every type of subgroup.

Thus, the sampling problems raised the rival hypothesis of selection bias. The question appeared: "would different groups give different answers?" However, at second look, selection bias does not appear to be as formidable a threat to validity as at first thought, for at least three reasons. These three reasons, while not eliminating selection bias, serve to control its effects. (The term, "control its effects," is here used to refer to the indication of the degree to which the factor is functioning. It is not used with the unrealistic thought that there would be some possible way to eliminate the effects of the factor (selection bias) under the given conditions such as are applying in this study.) First, the study was conducted with a large number of respondents (see Jones, pp. 73-74; Borg and Gall, p. 123). Second, the study contained a wide variety of groupings (see Jones, pp. 73-74). Most different types of youth were represented, for example, urban, suburban, rural, and "delinquent" and "typical." The results obtained enabled the viewing of a wide variety of contrasts. Third,

Douvan and Adelson found that "clear regional differences exist only in highly specific activities which depend on climate or special geographic features. Adolescents in the South do not know winter sports; those in the urbanized East report active leisure centered on camping or field interests less often" than youth in the West (1966, 310-312). Thus, these reasons provided a high degree of confidence that existing opinions would be obtained. This conclusion was supported statistically in several ways, for example, in that little difference across regions was found in a multivariate analysis of regional difference scores.

#### Observer Bias

Another factor which threatened the internal validity of the study was observer bias. Mitigation of this factor was an important goal of the training sessions for the data-gatherers and their trainers.

The trainers of the data-gatherers were themselves trained at a meeting during a national conference held in Miami on February 25, 1979. These people constituted the members of the Research and Development Committee who were the heads of the nine regional YFC units. The training session was

conducted on the basis of the forms which appear in APPENDIX D and APPENDIX E.

The presentation began with a statement reviewing the purpose of the research (as indicated in item #1 of the INSTRUCTIONS FOR DATA-GATHERERS sheet which appears in APPENDIX E) which had been previously explained to this committee in a meeting the preceding fall in Elburn, Illinois on September 27, 1978. Care was taken to avoid indicating specific expectations which could result in the committee members developing a bias that might influence their direction-giving to the data-gatherers they would train and to the youth to whom they would give the instrument (the members were to both train others and collect data themselves). It was indicated that this is descriptive research; the only interest is in what is, not in what should be or why. The explanation indicated what would be learned, specifically what the instrument was capable of showing. Copies of the instrument were distributed.

Opportunity was provided for any changes the committee wanted to suggest in any of the forms or methods. Some suggestions were made but only one was needed for implementation (the addition of a space for YFC region on the GROUP DESCRIPTION SHEET in APPENDIX E). The writer explained how the other suggestions

would conflict with established procedures of scientific research. The committee appeared to appreciate this involvement with the development of the study. This procedure provided practical help, and it was a useful public relations procedure as well, motivating interest and participation in the study.\*

Motivation was also stimulated by the writer's identification of the study with needs expressed by the committee members. YFC is engaged in a shift toward more effective selection and use of peer leaders among the youth. Thus, the probable benefits of the study were apparent.

Other possible sources of observer bias were also worked on, including the importance of indicating to the respondents that their honest responses were what was desired, that there were no "right" (or even preferred) or "wrong" (or even undesired) answers. Other ways of controlling observer bias were incorporated through the development of the instrument, namely, **not structuring it so it would contain leading questions**

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\* The writer learned how important motivation on the part of the data-gatherers and their trainers is in a wide-spread study, for even though they may be doing such research in the employ of a sponsoring organization, it was soon seen that money and pressure from superiors are not adequate motivators, especially when the workers are constrained by a heavy work load in other areas of their job.

which would give the subjects clues as to a preferred response, not permitting observers to record behaviors they would like to see or not to see, not permitting observers the opportunity to draw inferences from subjects' responses, and not including items that would threaten, embarrass, or annoy respondents (Borg and Gall, 1971, p. 105).

Also discussed at the Miami meeting were what groups to survey (e.g., voluntary, urban, church-related) and how many people were needed in each of these cells (they were asked to obtain at least 50 subjects per cell). A realistic time frame was discussed in which the writer and committee members committed themselves to certain responsibilities. The committee members agreed to select and train data-gatherers, obtain their own data and the others' data, and bring the data back to the YFC home office in Illinois by April 24.\* The specific procedures that would be used in data gathering were discussed; the importance of each observer's functioning according to

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\*Due to many factors, such as work load, difficulty obtaining access to some schools, cancellation of the April 24 meeting and forgetfulness, the last of the data were not returned until early June, in spite of a system of communication through biweekly contacts made by phone and letter from the home office. At the end, the writer had to make a number of phone calls to one particular region.



the planned methods was emphasized.

### Response Sets

Before proceeding to the subject of external validity, one more statement should be made with regard to internal validity. As indicated in Chapter II, Borg and Gall (p. 178) have shown that there are dangers in using the self-report method of data-gathering, and these dangers have been identified as three different types of response sets in the minds of the respondents. These sets threaten to give support to the rival hypothesis which may be stated in the form of the question, "How do you know that the tendency of subjects to make their choices on the basis of three major types of response sets has not accounted for the data you have received instead of accurate indications of their actual opinions?"

The set for social desirability was dealt with through anonymity. Sex and age were the only identifying factors asked of the respondents in the study. The other categories (for example, urban, suburban rural, and "average" or Youth Guidance) were indicated by the data-gatherer on the GROUP DESCRIPTION SHEET. The limitation of choices (the selection of a number on a Likert scale for each item on the instrument) was

also a help in mitigating the concern to present oneself in a favorable light. As no other gain existed to encourage faking (for example, the possibility of a higher grade), it was considered that the set for social desirability was contained within allowable limits.

The set for acquiescence was reduced by the instructions that there are no true or hoped for responses. Thus, this set to respond "true," regardless of an inventory item's content, is not a significant factor in this study.

The set for deviance also did not produce any significantly negative effect in this study. There was no reason to believe that there was any general hostility in the respondents as a whole which inclined them to want to give answers in this mentality. Borg and Gall have advised that if a researcher "has good reason to believe that his research sample will fake or give atypical answers, then a self-report inventory should not be selected" (1971, p. 178). In the absence of such belief, and as no apparent gain was considered likely to be present to reward such deviance, it was concluded that the self-report method was suitable for this study. This conclusion was supported by the data which showed a wide diversity of responses.

### External Validity

With regard to external validity of the design, a reaction to measurement procedures may seriously affect a study (Campbell and Stanely, 1963, p. 6). A test situation can stir negative affect toward testing and thus cause within the respondent his or her negative motivations toward behavior different from that of youth in general. To mitigate such reactive effects, the questionnaire was designed in the form of Likert-scaled items in which opinions (not information recall to be graded right or wrong) were given. In addition, the observers gave precise verbal instructions explaining that there were no "right" or "wrong" answers being called for on this questionnaire. Since many people like to be asked for their opinions in non-threatening subject areas, particularly where anonymity is provided, the data-gathering experience was considered a positive one for the respondents, and that awareness was a guiding principle in the design.

A greater threat to external validity was the selection bias resulting from the fact that random sampling was not possible in this research project. However, for the reasons indicated in the discussion of the effect of selection bias on the internal validity of the design, the effect of selection on external

validity was not considered to be so adverse as to impugn the study. Caution is in order regarding generalizations of the conclusions. Claims are not being made herein pertaining to all youth in the United States, even within the continental borders. It is possible to draw conclusions with a reasonable degree or confidence in regard to groups with similar characteristics. This subject will be further discussed in Chapter V.

#### Instrument for the Study

Concerning the validity and reliability of the instrument, these matters were attended to in several ways. Since the latter is a prerequisite of the former, care was taken, therefore, to provide for maximum reliability.

#### Reliability

Instrument reliability was strengthened by using a closed question form for the instrument (Scott in Lindzey and Aronson, pp. 210-212); establishing rapport with the respondents in such a way that it was clear to them that their frankness was truly desired (Cronbach in Payne, 1974, p. 120); conducting the data collection at a time when contextual fluctuations were at a minimum (Adkins in Payne, 1974, p. 194); and keeping

items relatively homogenous and in the middle range of difficulty (Ebel, 1972, pp. 427, 567; Ebel in Payne, 1974, pp. 262 ff.).

The reliability of the instrument was also strengthened by dealing with the three major causes of unreliability in the following manner (Ebel, 1972, p. 409). One major factor which negatively affects reliability is the inappropriateness of the task. It was, therefore, a major concern in designing the instrument to attend to making sure that each term, especially with respect to the questionnaire items, was clearly understood by the respondents. In order to provide this clarity and to update the Gamelin research, a second pilot study was undertaken.

#### The Second Pilot Study

The second pilot was conducted to find out what words youth across the country use in describing leadership. YFC regional directors interviewed two different types of young people. They were to interview the youth in each of three major sections of the continental United States, West, Midwest and East. In each section one group of young people was to be interviewed who could be described as "average." The other was to be a Youth Guidance group. The age range of

the youth interviewed was 14 through 18, the same as in the main study. The youth were to be interviewed in groups, as would be done in the main project, and the size of the groups would range from three to ten in number. The interviews were audio recorded, transcribed, and assessed. The question was whether or not the Gamelin terminology could still be used or whether certain terms would have to be changed. The interview instrument, instructions and cover letter for the data-gatherers (interviewers) can be seen in APPENDIX B.

The second pilot was helpful in the development of an instrument that would be as reliable and valid as possible. Certain changes in wording were made together with the addition of six new items which can be seen by comparing the instrument (APPENDIX C) with the instrument used in the first pilot study (APPENDIX A).

With the instrument developed through the resources provided in the review of the precedent research (Chapter II), the sources identified in this chapter, and the confirmational insights from the second pilot study, it remained necessary to determine whether the questionnaire was workable in a setting similar to which it would be used in the main study. For that determination a third pilot was utilized.

### The Third Pilot Study

The third pilot study took place at Christ Church of Oak Brook, in Oak Brook, Illinois on February 20, 1979, five days prior to the Miami meeting. The writer trained the data-gatherers in the same manner he planned to have the data-gatherers trained for the main study. He first trained the Youth Director of the church who in turn trained the person who would be administering the questionnaire to the youth in their regular Tuesday evening group meeting. The writer observed the Youth Director's training of the data-gatherer and the data-gatherer's work with the youth group. The time taken in training and in administration of the questionnaire was noted. The third pilot study confirmed that the questionnaire was usable.

Thus, the first major factor negatively affecting reliability, inappropriateness of the task, was controlled. The second and third pilot studies verified the list of behaviors which would be used on the instrument and which would serve to answer the research questions. These two pilot studies also assured that the items were worded in language the target population uses and understands.

Second, reliability is also affected by human

factors such as fatigue. All data were collected, therefore, during one fifteen minute period, usually in the morning when the subjects could be assumed to be alert. Mornings were preferred because the youth were awake long enough to be mentally alert and yet not having experienced a long period of sitting and listening or a period of time in the day following a meal, for example, when they would have been less alert.

The third factor which causes unreliability, in addition to inappropriateness of task and fatigue, may be described as inconsistency and nonobjectivity of the observer. This factor was taken into account by making the instrument highly structured (Mayhew, in Payne, 1974, p. 233). The closed question form restricts variable and subjective elements entering the study via the observer.

A reliability analysis of the eight scales (e.g., the 11 positive behaviors for peer constituted scale 1; the 11 positive behaviors for adult constituted scale 3) was done using the Cronbach alpha test. Considering .80 or above as good (i.e., that 80% or more of the variation in the scales was due to the items themselves rather than to error), all eight of the scales were seen to be reliable. The lowest



coefficient was .83306 for the positive scale of peer. The highest was .92982 for the negative scale of adult.

### Validity

The validity of the instrument was provided for by utilizing the preceding procedures for producing the highest degree of reliability possible and by keeping the instrument items relevant to the research questions (Ebel, 1972, p. 448). Exercising much caution in phrasing the items in clear language which was understandable to the respondents was an important help in assuring validity.

One further matter, which also affects content validity, needs to be discussed concerning the instrument. The closed question format has both advantages and disadvantages. While the former outweigh the latter because of the reasons cited throughout the discussion of the design of the study in this chapter, the rationale for not shifting the weight toward the disadvantages should also be indicated. Scott (in Lindzey and Aronson, 1968, pp. 210-211) claims that the disadvantages are as follows: the closed question form (1) suggests particular answers which might be uncritically accepted by acquiescent respondents, (2)

doesn't permit the researcher to find out whether the respondents have no attitude toward the subject in question, (3) doesn't facilitate the discovery of attitudes not anticipated a priori, and (4) may inhibit observer-respondent rapport by inserting unnatural and disinteresting factors into their relationship.

Numbers (1) and (4) have been dealt with in the above discussion in this chapter. Items (1) and (3) have also been taken into consideration through the use of the Gamelin research as a base. While the Gamelin study does not permit generalization on any of its 16 items, it does, through the method used to obtain the data it procured, permit a rather high degree of confidence to prevail concerning the attainment of the thinking of youth regarding these subjects. Moreover, the results of the second pilot study supplied leadership behaviors that youth from the Eastern, Midwestern and Western continental United States perceive to be both attractive and repulsive. It is noteworthy that all 16 of Gamelin's aspects of leadership (albeit their behavioral manifestations) were sustained and only three positive and three negative behaviors were added that did not appear in Gamelin's original study.

While the Gamelin research suggests that the

issue raised in (2) is unlikely, that study does not preclude its possibility, nor do any of the pilot studies undertaken with this research project in conjunction with the main study. However, it was assumed for the present study that the respondents do have an opinion with regard to this subject matter, even though that opinion may not be conscious and articulated in a cogent manner. This assumption was corroborated by the completion of most of the items by every respondent in the first pilot, by the enthusiasm and extent of the discussions on the tapes of the second pilot, and by the completion of most of the items on the questionnaires in the third pilot and main studies. These reasons, then, combined with the aforementioned advantages of the closed question form for the instrument, led to the selection of this methodology for the study.

Instrument validity is supported by the results of a multivariate analysis of the eight scales. The correlation of father positive and negative scales, for example, is  $-.418417$ . The tendency to score high on the positive scale and low on the negative scale strengthens confidence in the validity of the positive and negative scale of the instrument.

The foregoing has described the design the study

employed. The data procured by following this plan will be discussed in the next chapter.

CHAPTER IV  
THE FINDINGS

The study sought the answers to five questions. This chapter reports what was discovered. The questions asked whether young people view any of the 11 positive and 11 negative behaviors as more important on any kind of consistent basis with respect to their peer and adult leaders.

Also asked was an indication of what ways the ranking of the behaviors for adult leader were similar and dissimilar with the behaviors seen by young people in their mothers and fathers. Following the presentation of the data, a summary of topical generalizations concludes the chapter.

Research Questions and Pertinent Data

The questions stated in Chapter I guided the analysis of the data. For convenience they will be restated at the beginning of each section.

Research Question #1

The first question asked, "Do young people view any of the 11 positive and 11 negative behaviors as more

important on any consistent basis with respect to their peer leaders?" The findings show that some behaviors are, indeed, identified as having more value on certain consistent bases.

The differences noted in that which follows are with respect to behaviors ranked plus or minus four or more places. The selection of the number four is arbitrary, though not without logic. The rationale for less than four places as the cut-off is that considerable interchangeability is seen to occur among items within one, two or three positions of each other. Four or more indicates more contrast and it appears less frequently. Further, four or more places constitutes a spread of more than  $1/3$  of the 11 scale positions. The cut-off at less than four was used consistently in all cases.

Moreover, since the sample is large almost all of the scores were statistically significant to at least the .01 level. Thus the following discussion will focus on those relationships which appear to yield the greatest practical significance. The subject of statistical significance will be considered further in connection with Research Question #3.

Table 4.1 shows that while some behaviors are more important than others, all are considered important

TABLE 4.1 - National Mean Scores and Ranking by  
Item in All Four Categories

Peer		Adult		Mother		Father	
D	3.493 c	D	3.565 c	K	3.189 i	K	3.217 i
A	3.350 c	J	3.491 c	F	3.134 c	B	3.115 i
J	3.325 c	A	3.468 c	B	3.019 i	C	2.888 c
F	3.296 c	B	3.379 i	C	3.017 c	E	2.883 i
E	3.207	F	3.344	D	3.011	H	2.853
B	3.183	E	3.293	A	2.998	F	2.688
I	3.178	I	3.279	E	2.946	D	2.635
H	3.089	C	3.226	H	2.911	A	2.619
K	3.063	K	3.175	J	2.887	J	2.530
C	2.847	H	3.142	I	2.750	I	2.482
G	2.665	G	2.762	G	2.642	G	2.078
U	3.338	U	3.318	R	2.119	R	2.092
L	3.181	M	3.297	V	1.717	V	1.832
M	3.168	N	3.285	M	1.663	M	1.676
N	3.161	O	3.284	O	1.485	O	1.379
O	3.147	L	3.267	Q	1.383	T	1.373
P	3.112	S	3.198	L	1.242	Q	1.327
T	3.106	P	3.148	T	1.230	N	1.179
S	3.100	T	3.094	P	1.228	L	1.109
Q	2.961	Q	3.068	N	1.137	S	1.104
R	2.754	R	2.847	S	1.124	P	1.096
V	2.626	V	2.792	U	.975	U	1.018

c = consideration      i = initiation of structure

Item #	Sym- bol	Behavior
1	A	Communicates
2	B	Displays adequate know- ledge and ability
3	C	Lets young people (me) take responsibility
4	D	Listens
5	E	Organizes well
6	F	Seeks to help when needed
7	G	Shares own shortcomings and problems
8	H	Shows sense of humor
9	I	Tries new ideas--open
10	J	Understands (my) con- cerns of young people
11	K	Uses firaness when necessary
1	L	Doesn't follow through-- dishonest
2	M	Doesn't relate to young people
3	N	Doesn't show concern for young people (me)
4	O	Doesn't trust young people (me)
5	P	Favors some over others
6	Q	Forces ideas on young people (me)
7	R	Gets upset when things don't go right
8	S	Looks down on young people (me)
9	T	Puts own interests ahead or group
10	U	Says one thing, but does another--dishonest
11	V	Won't change--old fashioned

(with respect to the positive acts) and serious (with respect to the negative). For example, the ninth-ranked behavior for peer leader is "uses firmness when necessary" (K). Though ranked ninth, the national mean for that item is 3.063, which, on a scale of 0 - 4, is high.

The four top-ranked positive behaviors are "listens" (D), "communicates" (A), "understands concerns of young people" (J) and "seeks to help when needed" (F); these items are all concerned with consideration. The last-ranked positive behavior is "shares own shortcomings and problems" (G).

With respect to the 11 negative behaviors, hypocrisy, "says one thing, but does another--dishonest" (U), is ranked first (most serious) for peer leaders. The two last-ranked negative behaviors, mentioned here, due to their consistent reappearance in these positions, are "gets upset when things don't go right" (R) and "won't change--old-fashioned" (V).

Essentially the same results obtain when the demographic variables are isolated, as can be observed from the data displayed on Table 4.2, graphically portraying the comparisons the research question explored. Care must be taken in the contrasts made



TABLE 4.2 - Variable Comparison Rankings

Teen			Adult			Mother			Father		
Nat. All	Nat. Female	Nat. Male	Nat. All	Nat. Female	Nat. Male	Nat. All	Nat. Female	Nat. Male	Nat. All	Nat. Female	Nat. Male
D	D	D	D	D	D	K	K	K	K	K	K
A	A	A	J	J	J	F	F	F	B	B	B
J	J	J	A	A	A	K	K	K	C	C	C
F	F	F	B	B	B	A	A	A	H	H	H
M	M	M	F	F	F	B	B	B	E	E	E
I	I	I	E	E	E	A	A	A	F	F	F
B	B	B	I	I	I	C	C	C	D	D	D
I	I	I	C	C	C	D	D	D	A	A	A
H	H	H	K	K	K	E	E	E	H	H	H
K	K	K	H	H	H	J	J	J	J	J	J
C	C	C	K	K	K	H	H	H	I	I	I
G	G	G	G	G	G	I	I	I	J	J	J
U	U	U	U	U	U	G	G	G	G	G	G
L	L	L	M	M	M	R	R	R	R	R	R
N	N	N	N	N	N	V	V	V	V	V	V
O	O	O	O	O	O	M	M	M	M	M	M
P	P	P	P	P	P	O	O	O	O	O	O
S	S	S	S	S	S	Q	Q	Q	Q	Q	Q
T	T	T	T	T	T	L	L	L	L	L	L
Q	Q	Q	Q	Q	Q	P	P	P	P	P	P
R	R	R	R	R	R	N	N	N	N	N	N
V	V	V	V	V	V	S	S	S	S	S	S
						U	U	U	U	U	U

Nat. = National  
Rur. = Rural

Sub. = Suburban  
Urb. = Urban

YG = Youth Guidance  
Vol. = Voluntary (membership)

Item #	Sym-bol	Behavior	Item #	Sym-bol	Behavior
1	A	Communicates	2	M	Doesn't relate to young people
2	B	Displays adequate knowledge and ability	3	N	Doesn't show concern for young people (me)
3	C	Lets young people (me) take responsibility	4	O	Doesn't trust young people (me)
4	D	Listens	5	P	Favors some over others
5	E	Organizes well	6	Q	Forces ideas on young people (me)
6	F	Seeks to help when needed	7	R	Gets upset when things don't go right
7	G	Shares own shortcomings and problems	8	S	looks down on young people (me)
8	H	Shows sense of humor	9	T	Puts own interests ahead or group
9	I	Tries new ideas--open	10	U	Says one thing, but does another--dishonest
10	J	Understands (my) concerns of young people	11	V	Won't change--old fashioned
11	K	Uses firmness when necessary			
1	L	Doesn't follow through--dishonest			

and conclusions drawn from these data, because one variable is being compared with part of itself when matching a demographic variable with the national mean. Thus, only the rankings are given in the table; statistical analysis is not done. Most of the mean scores closely parallel the national scores (National, all).

Combinations of the demographic variables were selected for statistical analysis on the basis of two criteria: (1) combinations of factors reported in the research of Douvan and Adelson (1966) as having the most chance of containing important differences and (2) sufficient data to produce meaningful statistics. An example of this selection process is seen in regard to the comparison of Youth Guidance subjects with the other subjects. Here the location variable held constant had to be urban, for that sector was where most of the Youth Guidance subjects came from. Only 15 Youth Guidance subjects were suburbanites, and none were rural. Thus criterion one was met by all three location variables, but criterion two was met only by the urban subgroup.

### Male and Female Responses\*

Male and female subjects showed very little difference in their ranking of the peer behaviors. The females tended to mark slightly higher score values overall, as can be seen in Figure 4.1 and Table 4.3. All of the top four behaviors for both male and female are types of consideration which parallel the whole sample.

### Youth Guidance and "Other" Responses

Youth Guidance and other subjects did not differ substantially from the total sample. However, "other" youth did rank "uses firmness when necessary" (K) fourth, while Youth Guidance ranked that behavior eighth, and the total sample ninth (Table 4.2). It should also be noted that "other" respondents tended to score the behaviors higher on both scales than did the Youth Guidance groups, as can be seen in Figure 4.2 and Table 4.4. While this tendency is not true for every behavior, and while the contrast observable in the graph (Figure 4.2) is not as pronounced as for the gender variable, the tendency is still quite

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\* It is not certain that an age by sex biasing is not functioning. Data were not obtained to assure that the proportion of males and females was the same at each age.

FIGURE 4.1 - Youth Perceptions of Peer and Adult Leadership Behavior--Mean Scores and Ranking by Item of Male and Female Responses

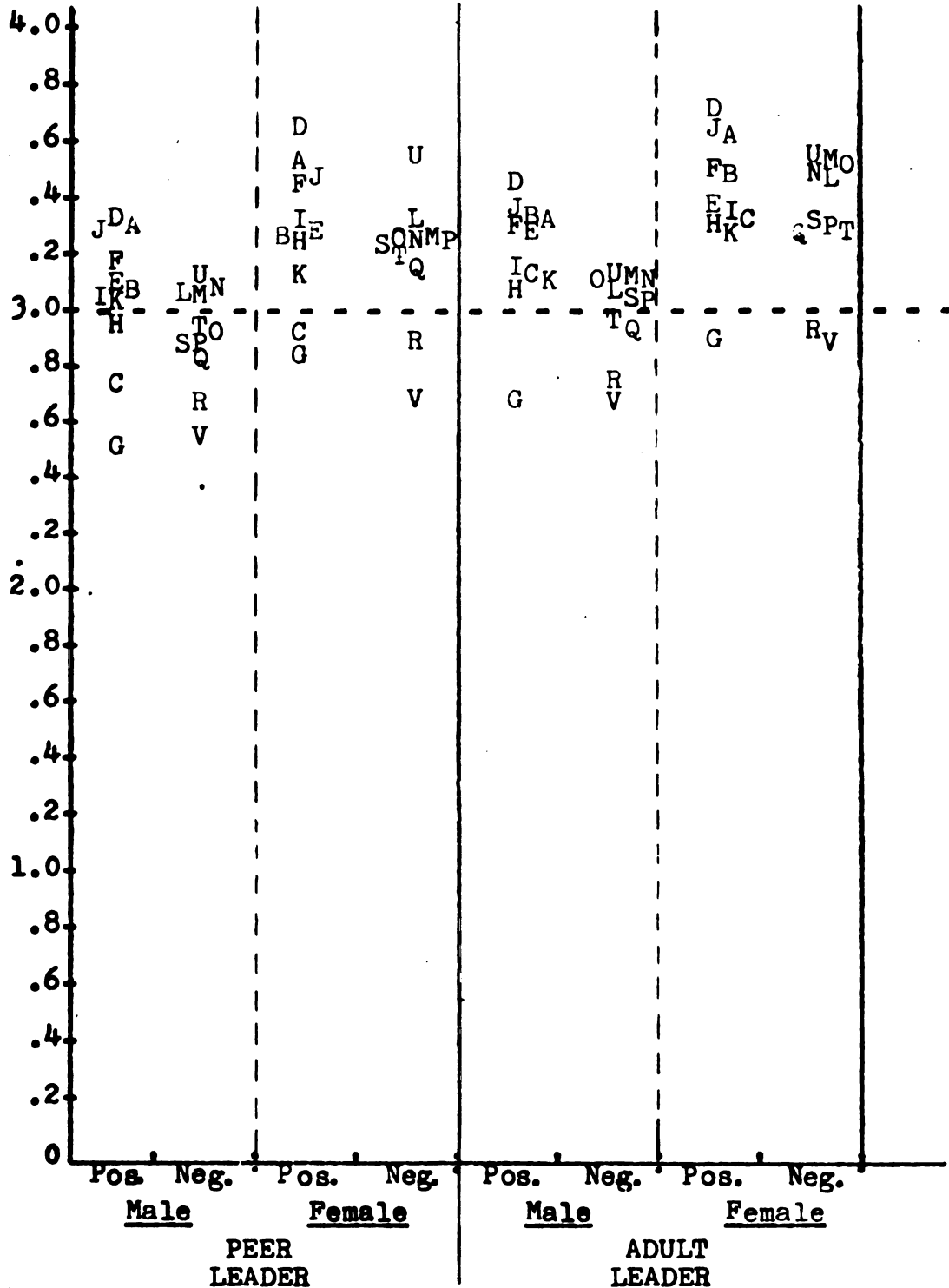


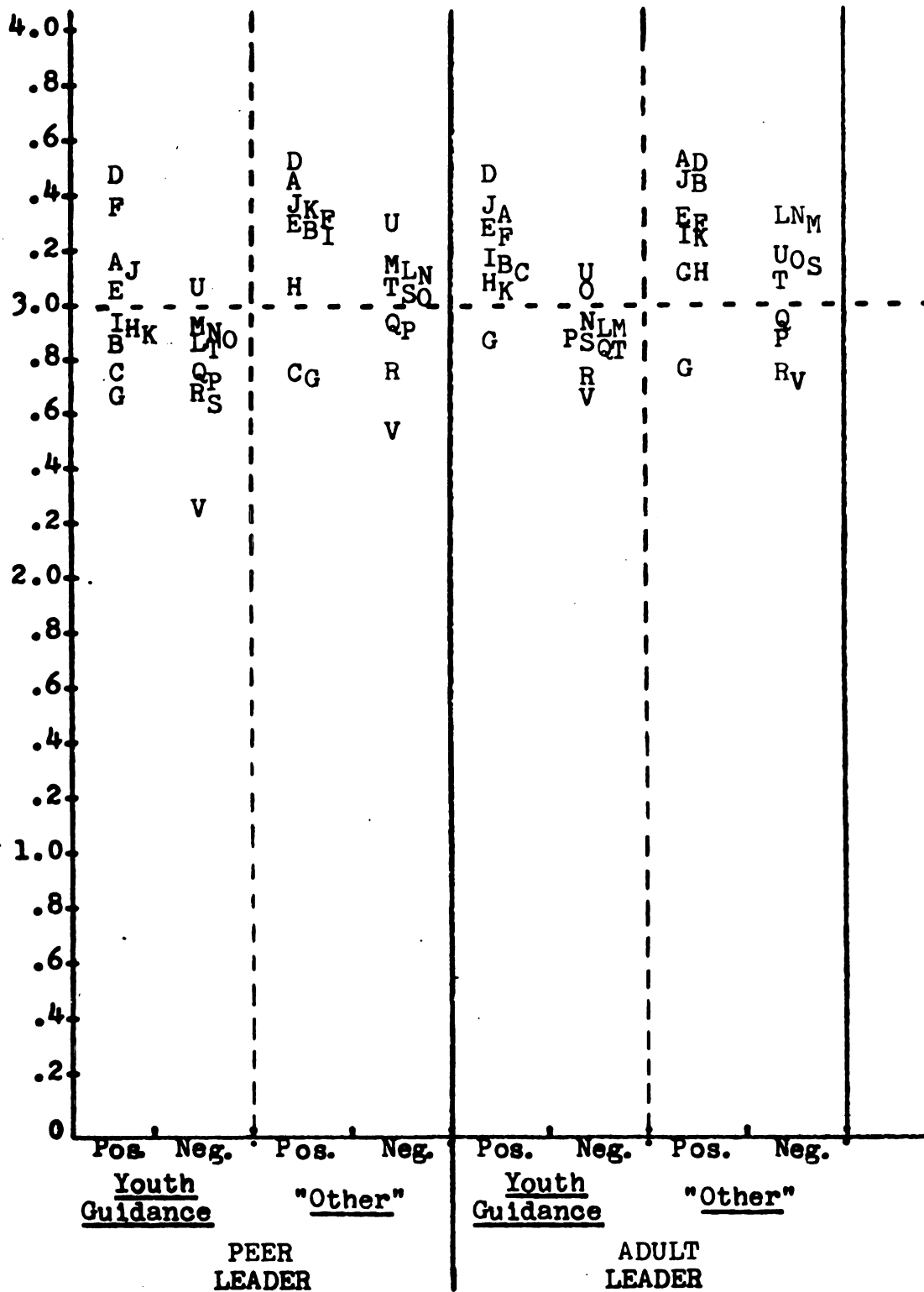
TABLE 4.3 - Youth Perceptions of Peer and Adult Leadership Behavior--  
Mean Scores and Ranking by Item of Male and Female Subjects

Peer		Adult	
Male	Female	Male	Female
D 3.368 c	D 3.654 c	D 3.459 c	D 3.704 c
A 3.231 c	A 3.493 c	J 3.371 c	J 3.635 c
J 3.207 c	J 3.471 c	B 3.353 i	A 3.603 c
F 3.199 c	F 3.418 c	A 3.349 c	F 3.431 c
E 3.164	I 3.297	F 3.279	B 3.413
B 3.143	E 3.279	E 3.225	E 3.396
I 3.080	B 3.243	I 3.188	I 3.389
K 3.020	H 3.210	C 3.172	C 3.300
H 2.993	K 3.118	K 3.117	H 3.261
C 2.775	C 2.942	H 3.061	K 3.247
G 2.539	G 2.826	G 2.681	G 2.879
U 3.172	U 3.530	U 3.152	U 3.526
N 3.031	L 3.372	M 3.120	M 3.518
L 3.025	M 3.358	N 3.110	O 3.508
M 3.021	O 3.346	C 3.105	N 3.493
T 2.990	N 3.325	L 3.094	L 3.474
O 2.984	P 3.309	S 3.053	S 3.379
S 2.960	S 3.272	F 3.010	P 3.324
P 2.960	T 3.250	T 2.970	T 3.235
Q 2.847	Q 3.109	Q 2.938	Q 3.230
R 2.672	R 2.851	R 2.767	R 2.943
V 2.563	V 2.682	V 2.692	V 2.906

c = consideration      i = initiation of structure

Item #	Sym- bol	Behavior	Item #	Sym- bol	Behavior
1	A	Communicates	2	M	Doesn't relate to young people
2	B	Displays adequate knowledge and ability	3	N	Doesn't show concern for young people (me)
3	C	Lets young people (me) take responsibility	4	O	Doesn't trust young people (me)
4	D	Listens	5	P	Favors some over others
5	E	Organizes well	6	Q	Forces ideas on young people (me)
6	F	Seeks to help when needed	7	R	Gets upset when things don't go right
7	G	Shares own shortcomings and problems	8	S	Looks down on young people (me)
8	H	Shows sense of humor	9	T	Puts own interests ahead or group
9	I	Tries new ideas--open	10	U	Says one thing, but does another--dishonest
10	J	Understands (my) concerns of young people	11	V	Won't change--old fashioned
11	K	Uses firmness when necessary			
1	L	Doesn't follow through--dishonest			

FIGURE 4.2 - Youth Perceptions of Peer and Adult Leadership Behavior--Mean Scores and Ranking by Item of Urban and Voluntary Youth Guidance and "Other" Responses



**TABLE 4.4 - Youth Perceptions of Peer and Adult Leadership Behavior--Mean Scores and Ranking by Item of Urban and Voluntary Youth Guidance and "Other"**

Peer		Adult	
Youth Guidance	"Other"	Youth Guidance	"Other"
D 3.419 c	D 3.500 c	D 3.494 c	A 3.529 c
F 3.325 c	A 3.478 c	J 3.365 c	D 3.506 c
A 3.186 c	J 3.374 c	A 3.323 c	J 3.456 c
J 3.175 c	K 3.300 i	E 3.274 i	B 3.404 i
E 3.049	F 3.281	F 3.271	E 3.289
I 2.988	E 3.264	I 3.156	F 3.267
H 2.942	B 3.256	B 3.149	I 3.213
K 2.911	I 3.209	C 3.030	K 3.211
B 2.859	H 3.033	H 3.018	C 3.067
C 2.708	C 2.756	K 3.012	H 3.067
G 2.633	G 2.747	G 2.820	G 2.798
U 3.066	U 3.264	U 3.059	L 3.278
M 2.946	M 3.121	O 3.000	N 3.278
N 2.941	L 3.111	N 2.988	M 3.211
O 2.940	N 3.091	L 2.964	U 3.189
L 2.875	T 3.055	M 2.964	O 3.178
T 2.817	S 3.033	P 2.873	S 3.133
Q 2.794	O 3.022	S 2.850	T 3.079
P 2.756	Q 2.945	Q 2.833	Q 2.956
R 2.681	P 2.933	T 2.827	F 2.800
S 2.614	R 2.747	R 2.768	R 2.733
V 2.280	V 2.538	V 2.615	V 2.711

c = consideration      i = initiation of structure

Item #	Sym- bol	Behavior	Item #	Sym- bol	Behavior
1	A	Communicates	2	M	Doesn't relate to young people
2	B	Displays adequate knowledge and ability	3	N	Doesn't show concern for young people (me)
3	C	Lets young people (me) take responsibility	4	O	Doesn't trust young people (me)
4	D	Listens	5	P	Favors some over others
5	E	Organizes well	6	Q	Forces ideas on young people (me)
6	F	Seeks to help when needed	7	R	Gets upset when things don't go right
7	G	Shares own shortcomings and problems	8	S	Looks down on young people (me)
8	H	Shows sense of humor	9	T	Puts own interests ahead or group
9	I	Tries new ideas--open	10	U	Says one thing, but does another--dishonest
10	J	Understands (my) concerns of young people	11	V	Won't change--old fashioned
11	K	Uses firmness when necessary			
1	L	Doesn't follow through--dishonest			

noticeable. The top four behaviors in the positive scale of the Youth Guidance distribution are all types of consideration, while three of the top four for the "other" respondents are types of consideration, but the fourth, which is ranked fourth, is a type of initiation of structure.

#### Suburban and Rural Responses

Voluntary group membership was held constant for both suburban and rural subjects. Both showed somewhat more variance in their choices than did the gender variable but no great differences. Suburban respondents ranked "tries new ideas--open" (I) fifth, two places above the national sample, while rural youth indicated a lower priority for this behavior by ranking it ninth. Rural young people, however, put "displays adequate knowledge and ability" (B) third in contrast with the whole sample where it was sixth and with the suburban subjects who ranked it eighth. Again, the differences in means are small, as can be seen in Table 4.5. All four of the top-ranked positive behaviors in the suburban distribution are types of consideration, while three of the top four are of that orientation in the rural subjects' perceptions. The latter ranked third a structural behavior, "displays adequate knowledge



TABLE 4.5 - Youth Perceptions of Peer and Adult Leadership Behavior  
 Mean Scores and Ranking by Item of Voluntary Suburban and Rural Subjects

Peer		Adult	
Suburban	Rural	Suburban	Rural
D 3.603 c	D 3.370 c	D 3.638 c	D 3.381 c
A 3.479 b	J 3.189 c	J 3.553 c	J 3.381 c
J 3.416 c	B 3.187 i	A 3.524 c	A 3.314 c
F 3.341 c	A 3.151 c	F 3.427 c	E 3.257 i
I 3.231	F 3.149	B 3.414	C 3.229
E 3.228	E 3.122	I 3.402	B 3.224
H 3.218	H 3.119	E 3.292	F 3.211
B 3.191	K 3.017	H 3.272	H 3.160
K 3.100	I 2.994	C 3.238	K 3.102
C 2.970	C 2.783	K 3.166	I 3.091
G 2.878	G 2.585	G 3.003	G 2.648
U 3.352	U 3.233	N 3.398	O 3.286
N 3.280	O 3.211	M 3.390	U 3.233
L 3.238	L 3.198	U 3.362	M 3.208
O 3.224	P 3.170	O 3.349	N 3.183
M 3.218	N 3.159	S 3.289	P 3.144
S 3.207	M 3.137	L 3.269	L 3.085
T 3.170	S 3.122	P 3.222	S 3.051
P 3.159	T 3.085	T 3.196	Q 2.960
Q 3.003	Q 2.931	Q 3.120	T 2.886
R 2.866	R 2.766	R 2.958	V 2.807
V 2.680	V 2.751	V 2.898	R 2.739

c = consideration      i = initiation of structure

Item #	Sym- bol	Behavior	Item #	Sym- bol	Behavior
1	A	Communicates	2	M	Doesn't relate to young people
2	B	Displays adequate know- ledge and ability	3	N	Doesn't show concern for young people (me)
3	C	Lets young people (me) take responsibility	4	O	Doesn't trust young people (me)
4	D	Listens	5	P	Favors some over others
5	E	Organizes well	6	Q	Forces ideas on young people (me)
6	F	Seeks to help when needed	7	R	Gets upset when things don't go right
7	G	Shares own shortcomings and problems	8	S	Looks down on young people (me)
8	H	Shows sense of humor	9	T	Puts own interests ahead or group
9	I	Tries new ideas--open	10	U	Says one thing, but does another--dishonest
10	J	Understands (my) con- cerns of young people	11	V	Won't change--old fashioned
11	K	Uses firmness when necessary			
1	L	Doesn't follow through-- dishonest			

and ability" (B).

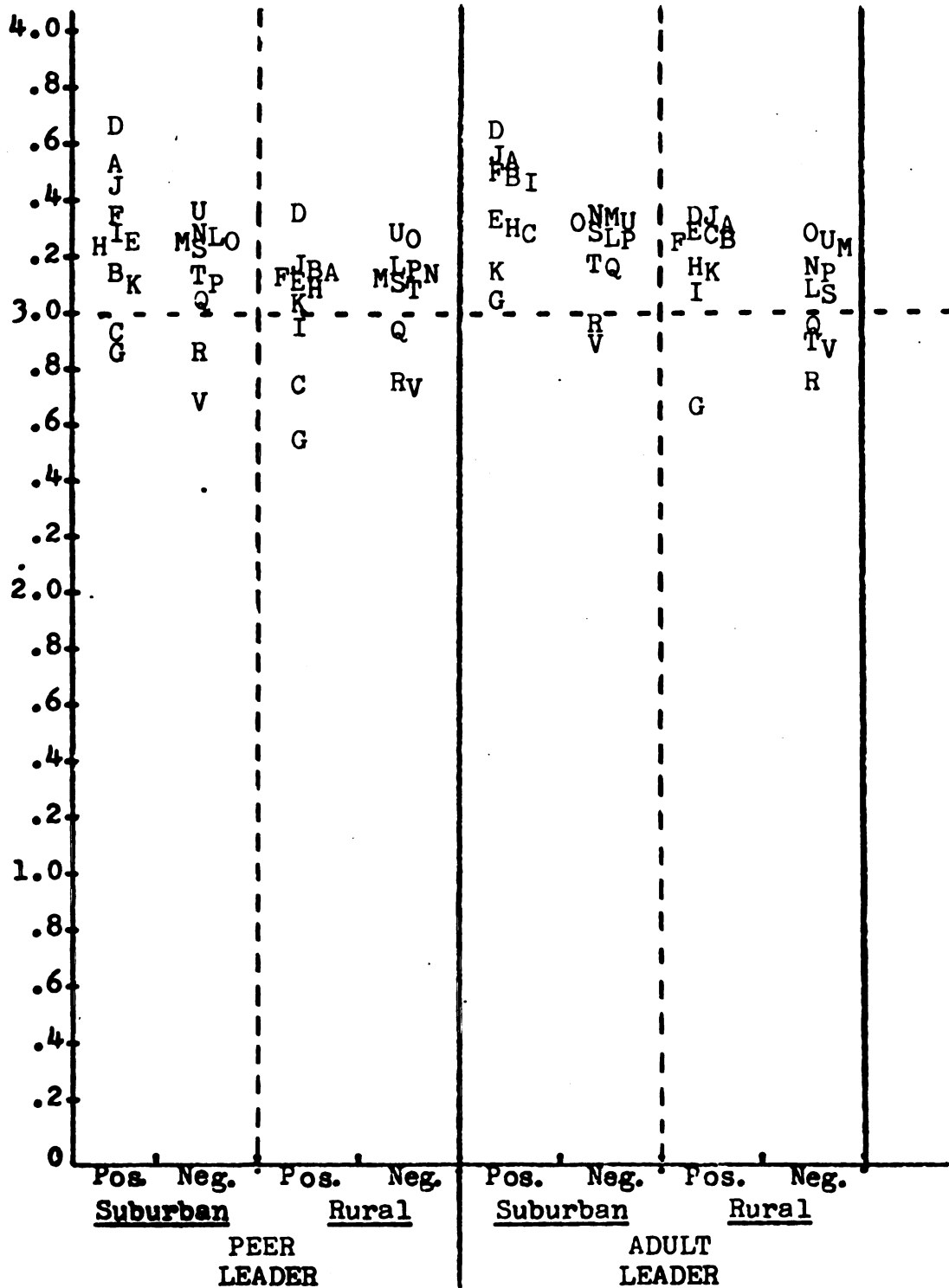
Among the negative behaviors, rural youth ranked "favors some over others (picks favorites)" (F) fourth in contrast with the whole sample where it was sixth and with the suburban young people who placed this behavior eighth. As the graph in Figure 4.3 shows, this discrepancy represents no large difference. The illustration does indicate, though, that the suburban subjects tended to rank both positive and negative behaviors higher than did rural respondents. This observation is corroborated by Table 4.5.

#### Research Question #2

The second question asked, "Do young people view any of the 11 positive and 11 negative behaviors as more important on any kind of consistent basis with respect to their adult leaders?" The findings show that some behaviors are indicated as having more value on certain consistent bases.

Table 4.1 shows that, while some behaviors are more important than others, all the positive ones are "important" and the negative ones are all "serious." Thus, while "shows sense of humor" (H) was ranked tenth it was rated high (3.142). Only one positive behavior was rated below 3.0, the eleventh-ranked

FIGURE 4.3 - Youth Perceptions of Peer and Adult Leadership Behavior--Mean Scores and Ranking by Item of Voluntary Suburban and Rural Subjects



"shares own shortcomings and problems" (G), but it was rated nationally 2.762, considerably above the median.

The top-ranked behavior on the positive scale is "listens" (D), followed by "understands the concerns of young people" (J) and "communicates" (A). All three of these behaviors deal with types of consideration. The fourth, "displays adequate knowledge and ability" (B), is a type of initiation of structure.

The trend of rating all the behaviors high is also found with respect to the negative scale. The top nine behaviors are all rated with mean scores above 3.0. The bottom-ranked act, "won't change--old fashioned" (V), is well above the middle with a mean of 2.792. The most serious adult leader behavior is "says one thing, does another--dishonest" (U) with a mean of 3.318.

Another important discovery in the data is depicted in Table 4.6 where the range of the positive distribution is seen to lie from almost one standard deviation below the mean to almost two above. However, consulting Figure 4.4 and Table 4.1 reveals that half that range is caused by one item, "shares own shortcomings and problems" (G). This behavior, which is represented by the shaded part of the bar in

**TABLE 4.6 - Youth Perceptions of Leadership Behavior--Distribution of All Subjects' Responses**

POSITIVE Behaviors		NEGATIVE Behaviors	
2.088	2.402	0.426	(-0.483)
-3 SD	-2 SD	-2 SD	-3 SD
2.716	3.030	1.335	2.244
	$\bar{X}$	-1 SD	$\bar{X}$
3.344	3.658	3.153	(4.062)
+1 SD	+2 SD	+1 SD	+2 SD
3.972	+3 SD		(4.971)
			+3 SD

FATHER	MOTHER	ADULT	PEER	SD = 0.314
FATHER	MOTHER	ADULT	PEER	SD = 0.909

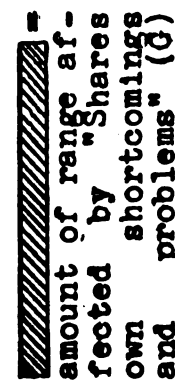

  
 amount of range affected by own shortcomings and problems" (G)

FIGURE 4.4 National Mean Scores and Rank by Item for Peer, Adult, Mother and Father Behaviors

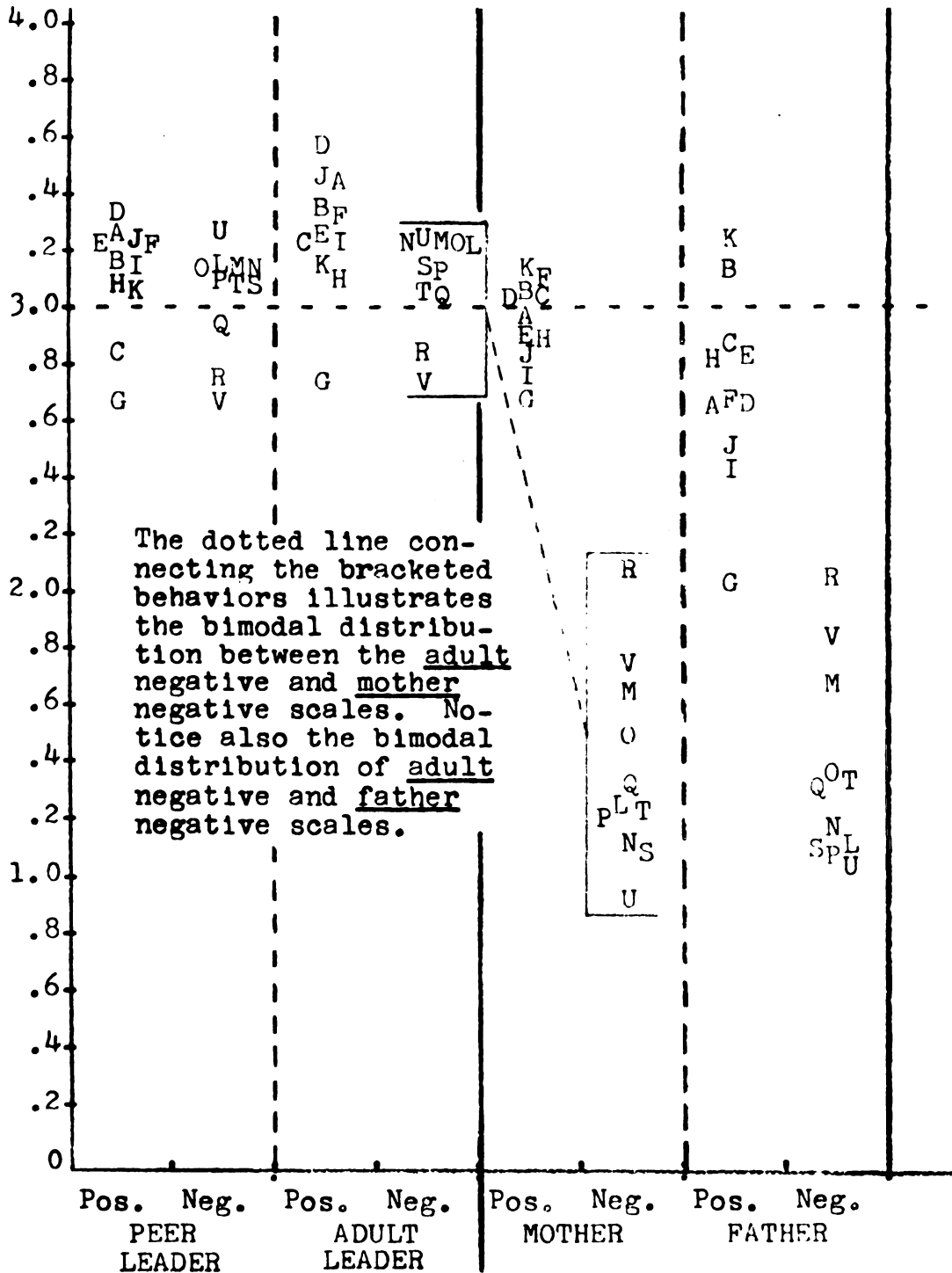


Table 4.6, is the only one ranked consistently last by all groups.

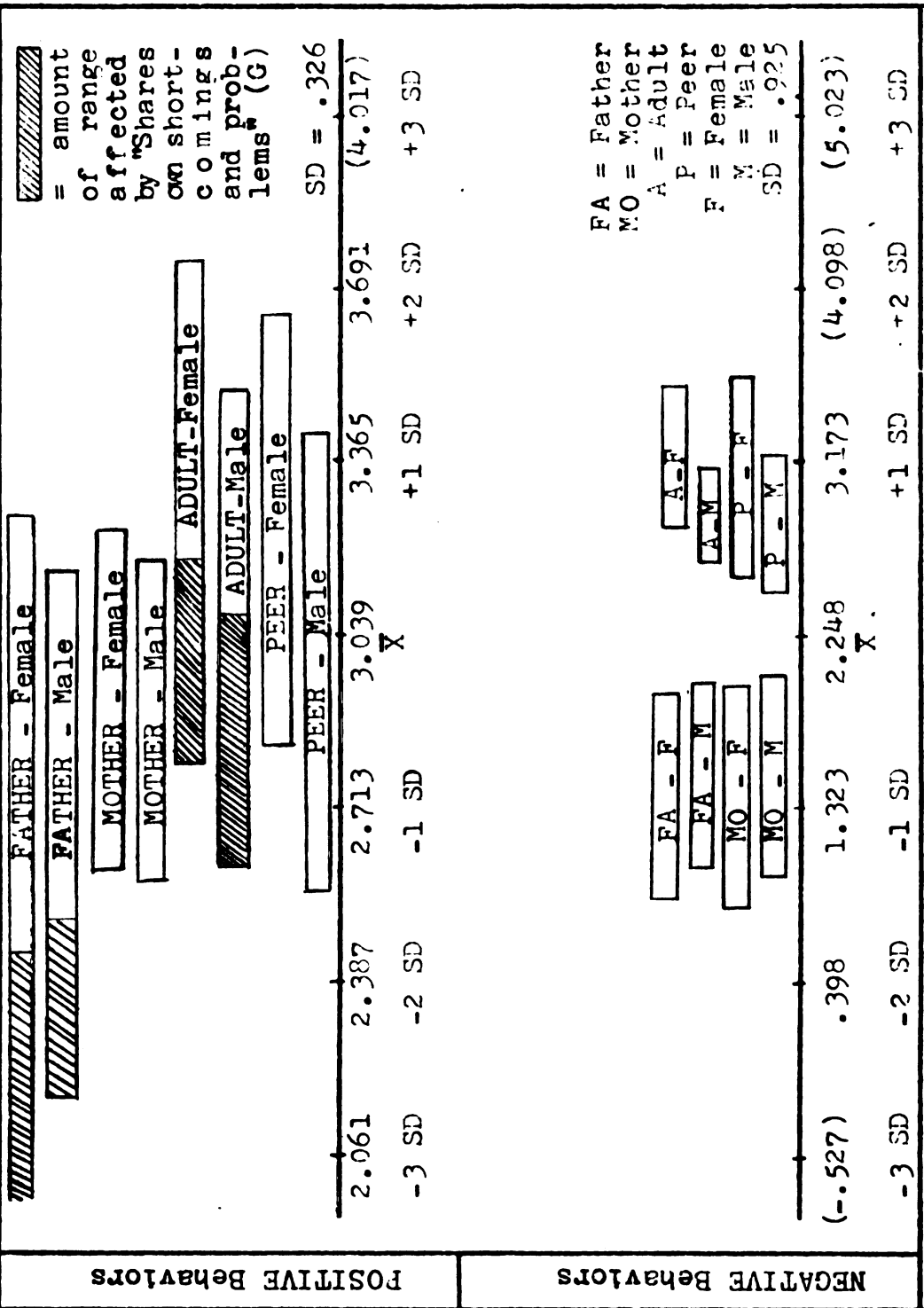
#### Male and Female Responses

Female subjects rated all the behaviors higher than did the males. Yet, apart from this observation, both male and female responses were similar to each other and to the total sample. Both sexes' rating of "shares own shortcomings and problems" (G) accounts for approximately half the range of the distributions, as depicted by the shaded part of the bars in Table 4.7. All of the top four items ranked by the female respondents are types of consideration, while males ranked one structural behavior in their top four choices. They ranked "displays adequate knowledge and ability" (B) third in order of importance.

#### Youth Guidance and "Other" Responses

These subjects show little difference from each other and the total sample. As seen in Table 4.4 and Figure 4.2, "other" respondents tended to score the behaviors higher than did the Youth Guidance subjects. Both Youth Guidance and "other" young people selected only one of their top four choices as a type of initiation of structure; they differed only in the choice of the behavior selected. Youth Guidance ranked

TABLE 4.7 - Youth Perceptions of Leadership Behavior--Distribution of Male and Female Responses





"organizes well" (E) as fourth, while the "other" respondents placed "displays adequate knowledge and ability" (B) as fourth. In both distributions the top three behaviors were types of consideration.



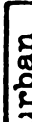



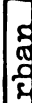



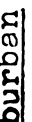




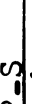
#### Suburban and Rural Responses


Subjects in these categories showed the most but not great differences both within and across groups with respect to adult leaders. The suburbanites, as seen in Table 4.5, ranked "tries new ideas--open" (I) sixth, while rural youth ranked it tenth, a difference of more than a standard deviation. Both suburban and rural youth contrasted with the national rank of seventh.

Rural youth ranked "lets young people take responsibility for important tasks" (C) fifth in contrast to suburban youngsters who placed this behavior ninth, yet the mean scores were close. The national sample ranked this item eighth with a closely related mean score.

Rural youth, consistent with the rest of the national sample, ranked "shares own shortcomings and problems" (G) last. However, as can be seen in Table 4.8, they rated this behavior considerably lower than did suburban youth. Thus, "shares own shortcomings

TABLE 4.8 - Youth Perceptions of Leadership Behavior--Distribution of Voluntary Suburban and Rural Responses

POSITIVE Behaviors		NEGATIVE Behaviors					
	FATHER - Rural		FA-R				
	FATHER - Suburban		FA-S				
	MOTHER - Rural		MO-R				
	MOTHER - Suburban		MO-S				
	ADULT-Rural		A-R				
	ADULT - Suburban		A-S				
	PEER - Rural		P-R				
	PEER - Suburban		P-S				
2.118	2.422	2.726	3.030	3.334	3.638	3.942	SD = .304
-3 SD	-2 SD	-1 SD	$\bar{X}$	+1 SD	+2 SD	+3 SD	
(-.648)	.305	1.258	2.211	3.164	(4.117)	(5.070)	
-3 SD	-2 SD	-1 SD	$\bar{X}$	+1 SD	+2 SD	+3 SD	

 = amount of range affected by "Shares own shortcomings and problems" (G)

FA = Father  
MO = Mother  
A = Adult  
P = Peer  
R = Rural  
S = Suburban  
SD = .953

and problems" (G) accounts for over half the range of the distribution for rural respondents, in contrast to less than a quarter for suburban subjects, as shown in the shaded areas.

Suburban youth scored positive and negative behaviors higher than did rural youth. (See Table 4.5 and Figure 4.3.)

All of the top four positive behaviors ranked by the suburban youth are types of consideration. Rural youth ranked the structural "organizes well" (E) fourth instead of "displays adequate knowledge and ability" (B) as the total sample.

One item in the negative scale, "gets upset when things don't go right" (R), was ranked last by rural youth in contrast to every other group and the national sample. All others ranked this behavior tenth in the adult category. The differences in mean scores is not noteworthy.

### Research Question #3

The third question asked, "What is the similarity or dissimilarity in responses to peer and adult leaders?" Since this and the remaining two questions focus upon the subject of agreement and difference, two comments are necessary to indicate the frame of

reference used for approaching the subject. First, the use of four or more as an indicator of contrast (the rationale for which has been described above on p. 76) has been also used to analyze the data for the purpose of answering these questions.

Second, considering the size of the sample and the nature of the data, the question of statistical significance is less important than the demonstration of the ranges of data in terms of standard deviation, and thus the data are reported in that manner. However, as a matter of general interest, Pearson Product Moment correlations and analysis of variance were made on selected sets of data, one of which is displayed in APPENDIX F. Beyond this, analysis of significance was not ordered.

As seen in Table 4.1, both peer and adult leaders' positive behaviors were rated above 3.0 with the exception of only two for peer and one for adult. The behavior, "shares own shortcomings and problems" (G), was consistently ranked last for both leaders. While this behavior also received the lowest mean score of all other positive behaviors, the scores are still all above midpoint (2.0) for each of the leaders.

Another observation can be made with respect to this behavior. As seen in Table 4.6, the range of the

adult leader positive distribution lies from almost one standard deviation below the mean to almost two above. Yet, consulting Figure 4.4 and Table 4.1 reveals that half of that range is caused by the one behavior, "shares own shortcomings and problems" (G), which effect is illustrated in the shaded part of the bar in Table 4.6. The other adult behaviors are tightly gathered in a narrow range above the mean. In contrast, the range of the peer positive behaviors is considerably broader, being more evenly distributed across the mean.

The sample subjects ranked the same three positive behaviors as most important for both leaders. The top-ranked behavior in each case was the same, "listens" (D). The second and third for peer, "communicates" (A) and "understands concerns of young people" (J), were inverted for adult. The top three were all types of consideration.

The fourth-ranked behavior for peer leader is "seeks to help when needed" (F), also a type of consideration. However, the fourth most important behavior in adult leader was indicated as "displays adequate knowledge and ability" (B), a type of initiation of structure.

With respect to the 11 negative behaviors, "says

one thing, but does another--dishonest" (U) is ranked as the most serious for both peer and adult leader. Three other negative behaviors, "forces ideas on young people" (Q), "gets upset when things don't go right" (R), and "won't change--old-fashioned" (V), were ranked least serious for both peer and adult leaders. They also appeared in the same order for both leaders.

A Pearson Product Moment correlation of the eight scales showed a high correlation between the adult negative and peer negative scales. The correlation for the two scales was .7843 which is significant to the .001 level. A strong correlation also obtained for the adult and peer positive scales. While the correlation for the positive scales was not as high as for the negative ones, it was still significant at the .001 level. Consistent with Douvan and Adelson's contention that differences between the regions are not great, these correlations stand out in the regional analyses as well with only one exception. A multivariate analysis of scale scores by region showed a significant (.0003) difference between region 7 (Eastern Great Lakes) and region 8 (Plains States) on the adult negative scale. Youth in region 7 rated these behaviors much lower (such that the mean of all 11 behaviors was 2.7545) than did the young people in region 8. The region 8

respondents rated the negative behaviors as considerably more serious (with a mean of 3.2748) when seen in their adult leaders.

#### Male and Female Responses

Male and female subjects scored the behaviors higher for adult leaders than for peer leaders. As illustrated in Figure 4.1, the females rated all behaviors higher than did the males. The essential similarity of both sexes, to the responses of the total sample, is seen in Table 4.7. The shaded part of the adult distributions reflects the effect of both genders' low rating of "shares own shortcomings and problems" (G). Males and females rated this behavior more than a standard deviation below the rest of the distribution. However, the males and females in the sample did not make such a distinction with respect to this behavior in the peer category. As shown in Table 4.3, all of the top four behaviors for peer and adult leaders are types of consideration with one exception. Males ranked the structural behavior, "displays adequate knowledge and ability" (B), third for adult leader instead of fourth, as in the total sample.

### Youth Guidance and "Other" Responses

"Other" respondents tended to score the behaviors higher than did Youth Guidance subjects in both leader categories. With respect to the behavior "uses firmness when necessary" (K), "other" young people ranked it fourth in importance for peer leaders but only eighth for adult leaders. They still consider the behavior very important in their adult leaders, however, giving it a mean score of 3.211 (in contrast to 3.300 for the fourth-ranked peer category). The top three behaviors for peer and adult leaders are all types of consideration as selected by Youth Guidance and "other" respondents. Youth Guidance also selected a type of consideration for the fourth rank for peer leader but a structural behavior, "organizes well" (E), fourth for adult leader. "Other" respondents ranked "uses firmness when necessary" (K) fourth for peer and "displays adequate knowledge and ability" (B) fourth for adult leaders, both types of structure.

### Suburban and Rural Responses

Both suburban and rural subjects were consistent in their view of the behavior "tries new ideas--open" (I) with respect to peer and adult leaders. Suburban young people ranked this behavior fifth for peer and



sixth for adult leaders, while rural youth ranked it ninth for peer and tenth for adult leaders. In all cases it was considered very important, having mean scores of more than 3.0 (except for rural peer, 2.994).

Suburban young people ranked "lets young people take responsibility for important tasks" (C) low for both peer leaders (tenth) and adult leaders (ninth), though the mean scores are high (Table 4.5). Rural respondents, on the other hand, ranked this behavior tenth for peer leader but fifth for adult leader, also rating the behavior high.

Rural respondents rated "shares own shortcomings and problems" (G) more than a standard deviation lower than the tenth ranked behavior for adult leader, as can be seen in Tables 4.5 and 4.8. The rural youth paralleled the suburban young people with the ranking and rating of this behavior for peer leader.

Suburban youth scored positive and negative behaviors higher for both peer and adult leaders than did rural young people. Figure 4.3 and Table 4.5 illustrate and document this trend.

Suburban subjects' four top-ranked behaviors are all types of consideration. Rural respondents on the other hand ranked "displays adequate knowledge and ability" (B) third for peer leader and "organizes

well" (E) fourth for adult leader; both of these behaviors are types of initiation of structure.

#### Research Question #4

The fourth question asked, "In what ways is the ranking of the behaviors for adult leader similar and dissimilar with the behaviors seen by young people in their own mothers?" The reader should recall that the ranking of the behaviors was ordered according to which is perceived as most IMPORTANT with respect to the adult leader, and to which is most TRUE of mother.

The top-ranked behavior on the positive scale for mother is "uses firmness when necessary" (K). This behavior was only ranked ninth in the adult leader category, but the mean scores are quite similar, as noted in Table 4.1.

The top-ranked behavior, seen as most important, in adult leaders is "listens" (D), a type of consideration. The top-ranked "uses firmness when necessary" (K), seen as most true of mothers, is a type of initiation of structure. Of the top four behaviors indicated as being most important in adult leaders, the first three are types of consideration. Of the top four behaviors indicated as being most true of mothers, two, the first and third, are structural.

"Understands my concerns" (J) was ranked second in importance for adult leaders, yet this behavior was ranked ninth by sample subjects as being true of their mothers. Again, the mean scores are important. Even though "understands my concerns" (J) is ranked ninth, it has a mean score of 2.887. In fact, all 11 of the behaviors in the positive scale for mother have mean scores over 2.6.

The last-ranked behavior seen as true of mother is the same as that ranked least important in adult leader, "shares own shortcomings and problems" (G). The mean scores are also similar.

This last discussed behavior is also involved in another observation concerning the adult and mother distributions. As can be seen in Table 4.6, and more specifically in Table 4.1, if it were not for the extended range of the adult positive scale caused by "shares own shortcomings and problems" (G), which is illustrated in Table 4.6 by the shaded area, these two distributions would have a small overlap and almost be bimodal.

With respect to the 11 negative behaviors, "says one thing, but does another--dishonest" (U) is ranked first as the most serious for adult (and peer) leaders. By contrast the young people surveyed indicated

a perfect negative correlation (as far as rank is concerned) on this behavior. They ranked it last as being least true of their mothers and with a national mean of under 1.0!

Figure 4.4 shows another contrast between the positive and negative scales in the adult and mother categories. The figure depicts nine of the 11 negative behaviors for adult leaders as being above 3.0, thus indicating that the respondents hold these acts to be quite serious. At the same time the subjects rated all 11 of the negative behaviors as relatively untrue of their mothers, only one being above 2.0. This bimodal distribution is also illustrated in Table 4.6.

Two negative behaviors, "gets upset when things don't go right" (R) and "won't change--old-fashioned" (V), were ranked least serious for adult leaders. Yet these same two were ranked first and second as being most true of mother. However, here again, the mean scores are of key import. While these two behaviors are ranked most serious, it is noteworthy that the highest mean is only 2.119, and the other behavior, "won't change--old-fashioned" (V), is well under 2.0 as are the other nine behaviors.

Essentially the same results obtain when the demographic variables are examined. However, a

multivariate analysis of differences among the scales yielded one significant finding. A difference, statistically significant at the .003 level, exists between region 7 (Eastern Great Lakes) and region 8 (Plains States) with respect to the difference between mother and adult regarding the undesirable behaviors. Specifically, the mean difference (mother negative minus adult negative) for region 7 was -1.471, while the mean difference for region 8 was -1.9634. Checking the regional means for the adult negative scale reveals that region 8 had a noticeably higher mean (3.2748) than did region 7 (2.7545), while the mother negative scales were similar for both regions. This and the finding reported on pages 100 and 101 were the only regional differences of significance, which tends to support Douvan and Adelson's contention concerning the similarities of regions in the continental United States.

#### Male and Female Responses

Males and females showed similar responses with respect to mother. The tendency of females to score the behaviors higher than males for adult (and peer) leaders is not found in mother as is seen in Figure 4.5 and corroborated in Table 4.9. Nevertheless females

FIGURE 4.5 - Youth Perceptions of Mother and Father Leadership Behavior--Mean Scores and Ranking by Item of Male and Female Responses

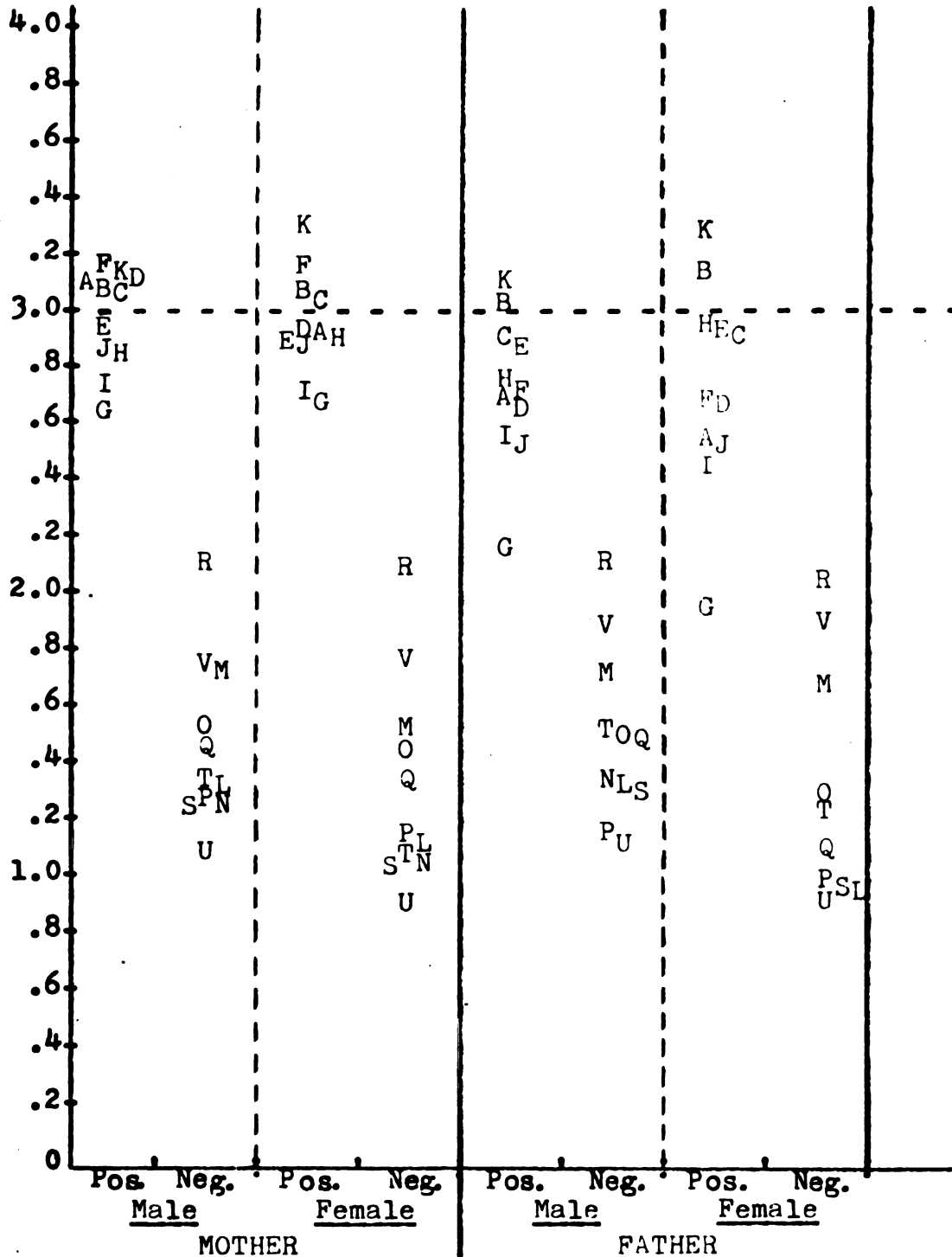


TABLE 4.9 - Youth Perceptions of Mother and Father Leadership Behavior--  
Mean Scores and Ranking by Item of Male and Female Subjects

Mother		Father	
Male	Female	Male	Female
F 3.161 c	K 3.317 i	K 3.117 i	K 3.344 i
K 3.085 i	F 3.128 c	B 3.059 i	B 3.193 i
D 3.042 c	B 3.042 i	C 2.867 c	H 2.953 c
A 3.027 c	C 3.037 c	E 2.848 i	E 2.951 i
B 3.010	D 2.981	H 2.773	C 2.918
C 3.001	A 2.978	F 2.745	F 2.638
E 2.953	H 2.969	A 2.686	D 2.604
J 2.872	E 2.951	D 2.669	A 2.545
H 2.871	J 2.915	I 2.553	J 2.519
I 2.771	I 2.739	J 2.547	I 2.407
G 2.637	G 2.655	G 2.183	G 1.978
R 2.145	R 2.087	R 2.141	R 2.029
V 1.746	V 1.691	V 1.803	V 1.877
M 1.717	M 1.587	M 1.697	M 1.657
O 1.541	O 1.426	T 1.487	O 1.310
Q 1.433	Q 1.319	O 1.449	T 1.241
T 1.352	P 1.139	Q 1.444	Q 1.183
L 1.343	L 1.124	N 1.263	N 1.068
P 1.294	T 1.081	L 1.241	P .981
N 1.221	N 1.018	S 1.211	S .970
S 1.207	S 1.015	P 1.192	L .956
U 1.046	U .873	U 1.135	U .878

c = consideration      i = initiation of structure

Item #	Sym- bol	Behavior
1	A	Communicates
2	B	Displays adequate know- ledge and ability
3	C	Lets young people (me) take responsibility
4	D	Listens
5	E	Organizes well
6	F	Seeks to help when needed
7	G	Shares own shortcomings and problems
8	H	Shows sense of humor
9	I	Tries new ideas--open
10	J	Understands (my) con- cerns of young people
11	K	Uses firmness when necessary
1	L	Doesn't follow through-- dishonest
2	M	Doesn't relate to young people
3	N	Doesn't show concern for young people (me)
4	O	Doesn't trust young people (me)
5	P	Favors some over others
6	Q	Forces ideas on young people (me)
7	R	Gets upset when things don't go right
8	S	Looks down on young people (me)
9	T	Puts own interests ahead or group
10	U	Says one thing, but does another--dishonest
11	V	Won't change--old fashioned

did score the top positive behavior, "uses firmness when necessary" (K) notably higher than did males. The two genders differed most in the ranking of the top four behaviors. The males' selection included three types of consideration while the females' contained two types of initiation of structure, one of which, "uses firmness when necessary" (K), was top-ranked as in the total sample.

#### Youth Guidance and "Other" Responses

As reflected in Table 4.2, these two subgroups differed more than any of the other demographic variables. Youth Guidance respondents ranked "shows sense of humor" (H) third in contrast with "other" subjects who ranked this behavior seventh and with the national sample where it was ranked eighth for mother. The scores of all three, however, are within one standard deviation from the mean of the scale. By comparison, Youth Guidance ranked this act ninth, while "other" subjects and the national sample ranked it tenth for adult leaders. The scores in this latter category are not notably differentiated.

Youth Guidance respondents ranked "displays adequate knowledge and ability" (B) seventh for mother in contrast to third for "other" young people and third



nationally. The rankings were similar for adult leader.

"Other" youth ranked "lets me take responsibility for important tasks" (C) first for mother with a mean of 3.057. (See Table 4.10.) The national sample contrasts with this value by ranking the behavior fourth with a mean of 3.017 and with Youth Guidance subjects who ranked it eighth with a mean of 3.030. Here is another example of the importance of checking the mean along with the ranking. A difference of seven places in rank appears to be quite large, and is not unimportant, but a mean difference of .027 between the first and eighth ranked behaviors mitigates that difference. With respect to adult leaders the ranking and rating is similar for the national sample, Youth Guidance and "other" young people.

Youth Guidance subjects split their top four choices with regard to considerate and structural behaviors of mother. The first and fourth ranked behaviors are types of initiation of structure and the second and third are types of consideration. The "other" subjects' top four are also split evenly, though with the top two being types of consideration. For adult leaders both Youth Guidance and "other" respondents' top three were considerate with the

**TABLE 4.10 - Youth Perceptions of Mother and Father Leadership Behavior--Mean Scores and Ranking by Item of Urban and Voluntary Youth Guidance and "Other"**

Mother		Father	
Youth Guidance	"Other"	Youth Guidance	"Other"
K 3.313 i	C 3.057 c	K 3.050 i	K 3.125 i
F 3.181 c	F 3.035 c	H 2.906 c	B 2.899 i
H 3.139 c	B 3.035 i	F 2.829 c	C 2.872 c
E 3.122 i	K 3.034 i	B 2.829 i	E 2.862 i
A 3.120	D 2.988	D 2.777	H 2.813
D 3.080	E 2.920	C 2.755	D 2.696
B 3.075	H 2.860	A 2.739	F 2.587
C 3.030	A 2.837	J 2.734	A 2.392
J 2.988	J 2.655	E 2.724	I 2.392
I 2.916	I 2.535	I 2.671	J 2.387
G 2.820	G 2.414	G 2.281	G 1.938
R 2.264	R 2.126	R 2.123	R 2.075
M 2.025	V 1.770	M 2.080	V 1.962
O 1.982	M 1.721	V 2.014	M 1.825
V 1.939	O 1.517	N 1.914	T 1.662
N 1.866	Q 1.333	O 1.899	O 1.658
L 1.788	N 1.291	T 1.814	N 1.512
P 1.783	T 1.267	L 1.714	Q 1.438
T 1.782	P 1.256	U 1.657	L 1.412
S 1.728	L 1.161	P 1.616	P 1.215
Q 1.646	S 1.034	Q 1.468	S 1.162
U 1.582	U .966	S 1.420	U .1.125

c = consideration      i = initiation of structure

Item #	Sym- bol	Behavior	Item #	Sym- bol	Behavior
1	A	Communicates	2	M	Doesn't relate to young people
2	B	Displays adequate knowledge and ability	3	N	Doesn't show concern for young people (me)
3	C	Lets young people (me) take responsibility	4	O	Doesn't trust young people (me)
4	D	Listens	5	P	Favors some over others
5	E	Organizes well	6	Q	Forces ideas on young people (me)
6	F	Seeks to help when needed	7	R	Gets upset when things don't go right
7	G	Shares own shortcomings and problems	8	S	Looks down on young people (me)
8	H	Shows sense of humor	9	T	Puts own interests ahead or group
9	I	Tries new ideas--open	10	U	Says one thing, but does another--dishonest
10	J	Understands (my) concerns of young people	11	V	Won't change--old fashioned
11	K	Uses firmness when necessary			
1	L	Doesn't follow through--dishonest			

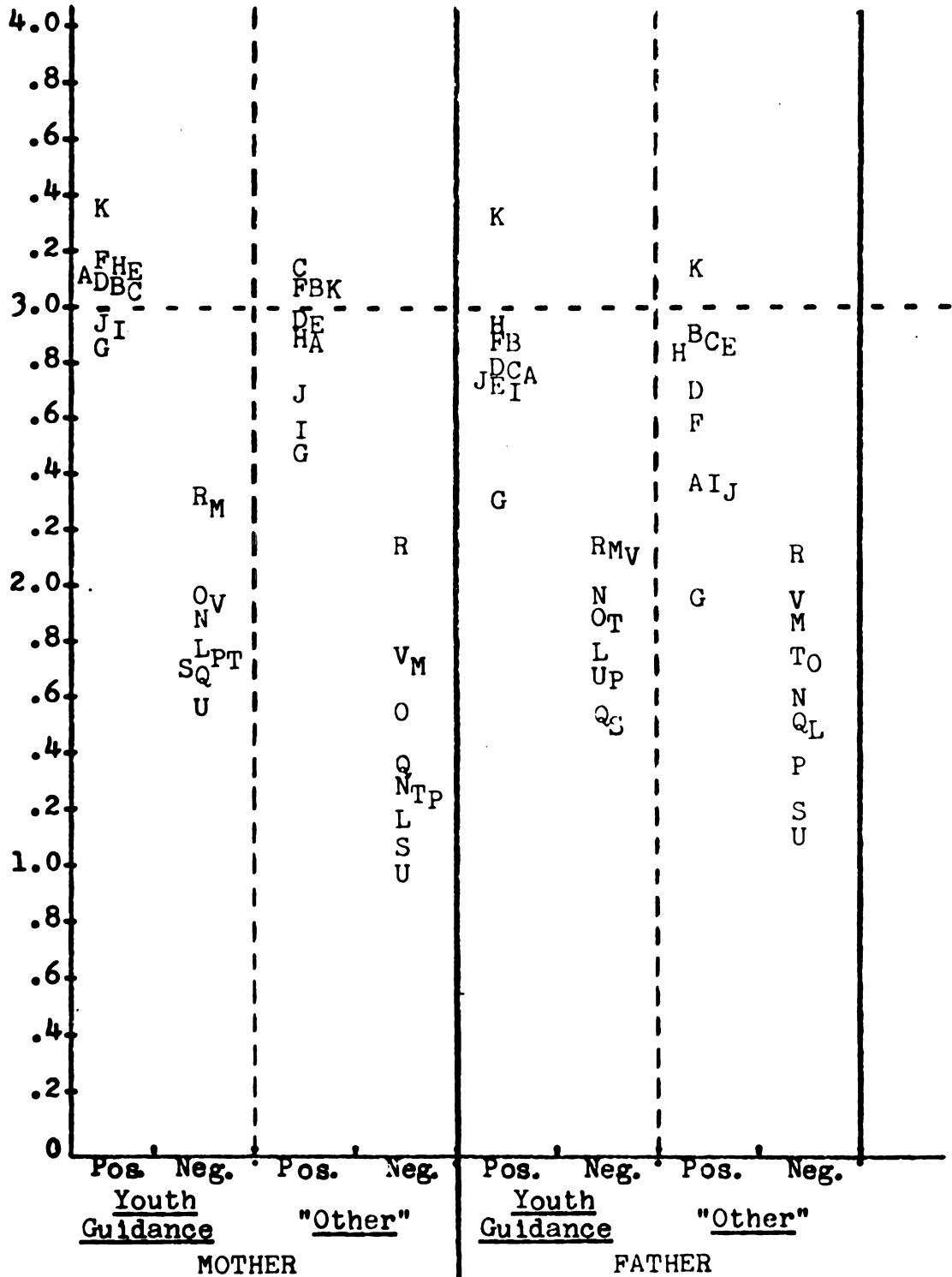
fourth structural. The fourth-ranked behavior for Youth Guidance subjects was "organizes well" (E), and for "other" respondents it was "displays adequate knowledge and ability" (B) as did the total sample.

On the negative scale Youth Guidance subjects ranked "doesn't show concern for me" (N) fifth with a mean of 1.866 for mother; "other" respondents ranked it sixth with a mean of 1.291 and the national sample ninth with a mean of 1.137. By contrast Youth Guidance ranked this behavior third (2.988) for adult leaders while "other" ranked it second (3.278) and the national sample third (3.285). The reader should again notice the difference in the mean scores which are much higher in adult leader where the reference is to the degree of seriousness this behavior has for this leader. The lower scores for mother refer to how true the behavior is perceived to be of her.

Youth Guidance ranked "forces ideas on me" (Q) tenth in contrast to fifth for "other" and the national sample with respect to mother. The rankings and ratings were similar with regard to adult leaders.

As seen in Figure 4.6, Youth Guidance subjects tended to rank behaviors higher than did the "other" respondents for mother. This finding contrasts with the prior observation for adult leader where

FIGURE 4.6 - Youth Perceptions of Mother and Father Leadership Behavior--Mean Scores and Ranking by Item of Urban and Voluntary Youth Guidance and "Other" Responses



(Figure 4.2) "other" youth tended to rank the behaviors higher than Youth Guidance young people.

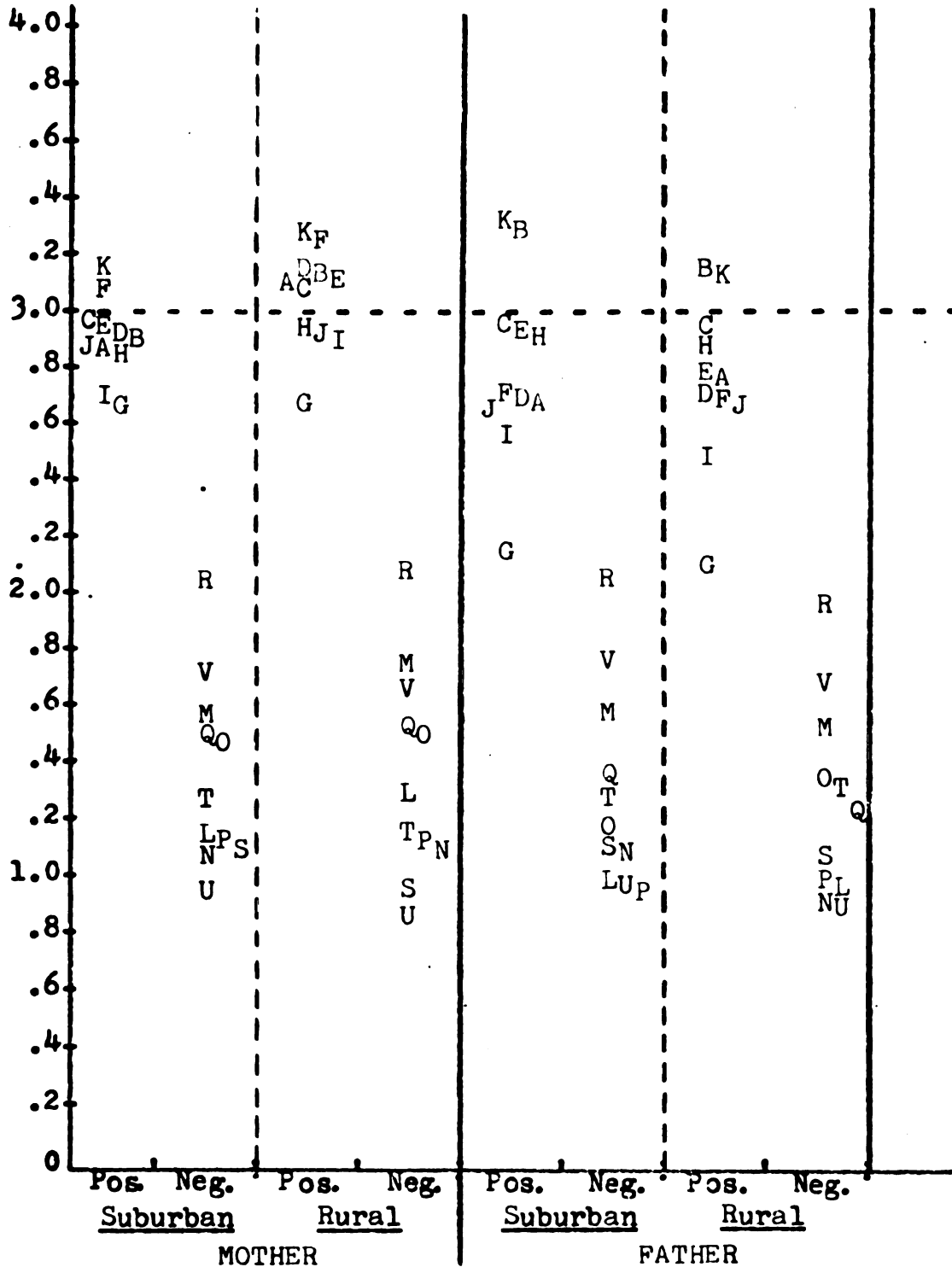
### Suburban and Rural Responses

Suburban and rural subjects were similar in their responses pertaining to mother. The latter, however, tended to both rank and rate the desirable behaviors higher than did the former, as can be seen in Figure 4.7 and Table 4.11. By contrast suburban youth scored both positive and negative behaviors higher than did rural young people for adult leaders. (See also Table 4.5 and Figure 4.3.)

Suburban subjects ranked "lets me take responsibility for important tasks" (C) third for mother. The national sample ranked this behavior fourth and rural respondents seventh. By contrast, suburban young people ranked this behavior ninth for adult leader while the national sample ranked it eighth and the rural youth fifth.

Rural respondents ranked two behaviors which are types of initiation of structure first and fourth with the second and third being types of consideration for mother. Suburban subjects also split their four top-ranked behaviors in the same manner, the first and fourth being types of initiation of structure, the

FIGURE 4.7 - Youth Perceptions of Mother and Father Leadership Behaviors--Mean Scores and Ranking by Item of Voluntary Suburban and Rural Subjects



**TABLE 4.11 - Youth Perceptions of Mother and Father Leadership Behavior--  
Mean Scores and Ranking by Item of Voluntary Suburban and Rural Subjects**

Mother		Father	
Suburban	Rural	Suburban	Rural
K 3.191 i	K 3.222 i	K 3.291 i	B 3.179 i
F 3.078 c	F 3.200 c	B 3.200 i	K 3.171 i
C 2.952 c	D 3.109 c	C 2.978 c	C 2.976 c
E 2.928 i	B 3.075 i	E 2.972 i	H 2.806 c
D 2.883	E 3.040	H 2.900	E 2.734
B 2.872	A 3.029	F 2.678	A 2.706
J 2.849	C 3.028	D 2.669	D 2.698
A 2.847	H 2.955	A 2.622	F 2.692
H 2.810	J 2.881	J 2.603	J 2.641
I 2.685	I 2.841	I 2.502	I 2.453
G 2.631	G 2.619	G 2.135	G 2.094
R 2.043	R 2.114	R 2.023	R 1.976
V 1.691	M 1.760	V 1.756	V 1.688
M 1.568	V 1.608	M 1.567	M 1.420
Q 1.451	Q 1.486	Q 1.356	O 1.268
O 1.426	O 1.434	T 1.284	T 1.218
T 1.256	L 1.207	O 1.178	Q 1.200
L 1.175	T 1.161	S 1.099	S 1.047
P 1.163	P 1.149	N 1.042	P .976
S 1.145	N 1.109	L .965	L .947
N 1.024	S .977	U .962	N .888
U .963	U .841	P .923	U .865

c = consideration      i = initiation of structure

Item #	Sym-bol	Behavior	Item #	Sym-bol	Behavior
1	A	Communicates	2	M	Doesn't relate to young people
2	B	Displays adequate knowledge and ability	3	N	Doesn't show concern for young people (me)
3	C	Lets young people (me) take responsibility	4	O	Doesn't trust young people (me)
4	D	Listens	5	P	Favors some over others
5	E	Organizes well	6	Q	Forces ideas on young people (me)
6	F	Seeks to help when needed	7	R	Gets upset when things don't go right
7	G	Shares own shortcomings and problems	8	S	Looks down on young people (me)
8	H	Shows sense of humor	9	T	Puts own interests ahead or group
9	I	Tries new ideas--open	10	U	Says one thing, but does another--dishonest
10	J	Understands (my) concerns of young people	11	V	Won't change--old fashioned
11	K	Uses firmness when necessary			
1	L	Doesn't follow through--dishonest			

second and third consideration. On the other hand with regard to adult leaders, all of the top four behaviors ranked by suburban youth were considerate. Rural young people ranked considerate behaviors for the top three, but ranked a structural behavior fourth.

#### Research Question #5

The fifth question asked, "In what ways is the ranking of the behaviors for adult leader similar and dissimilar with the behaviors seen by young people in their own fathers?" Again, the reader should keep in mind that the ranking of the behaviors was ordered according to which is perceived as most IMPORTANT with respect to the adult leader, and to which is most TRUE of father.

The top-ranked behavior on the positive scale for father is "uses firmness when necessary" (K). This behavior was ranked only ninth for adult leader, but, as can be seen in Table 4.1, the mean scores are close.

The top-ranked behavior, seen as most important, in adult leaders is "listens" (D), a type of consideration. The top-ranked "uses firmness when necessary" (K), seen as most true of fathers, is a type of initiation of structure. Of the top four behaviors indicated as being most important in adult leaders, the



first three are considerate. Of the top four behaviors indicated as most true of fathers, three are structural; only the third is a type of consideration.

"Understands my concerns" (J) was ranked second in importance for adult leaders, yet this behavior was ranked ninth by respondents as being true of their fathers. Again, the mean scores are important. Even though "understands my concerns" (J) is ranked ninth, it has a mean of 2.530. In fact, all 11 of the behaviors in the positive scale for father have mean scores over 2.0.

The last-ranked behavior seen as true of father is the same as that ranked least important in adult leader, "shares own shortcomings and problems" (G). The mean scores, however, are divergent, being separated by more than two standard deviations. Both adult leader and father have much lower mean scores for this behavior than do mother and peer leader, which can be seen in Table 4.6. The shaded areas of the adult leader and father distributions illustrate the degree of separation of "shares own shortcomings and problems" (G) from the other behaviors.

With respect to the 11 negative behaviors, "says one thing, but does another--dishonest" (U) is ranked first as the most serious for adult leaders,

having a mean score of 3.318. By contrast the young people in the survey indicated a perfect negative correlation (of rank) on this behavior, ranking it last as being least true of their fathers with a national mean of 1.018.

Figure 4.4 shows another contrast between the positive and negative scales in the adult and father categories. It shows nine of the 11 negative behaviors for adult leaders as being above 3.0, thereby indicating that the subjects consider these acts as serious. At the same time they rated all 11 of the negative behaviors as relatively untrue of their fathers, only one being above 2.0. This bimodal distribution is also illustrated in Table 4.6.

Two negative behaviors, "gets upset when things don't go right" (R) and "won't change--old-fashioned" (V), were ranked least serious for adult leaders. Yet these same two were ranked first and second as being most true of father (as of mother). However, again the mean scores must be noted. While these two behaviors are ranked most serious, it is important that the highest mean is only 2.092, and the other behavior, "won't change--old-fashioned" (V), is well under 2.0 as are the other nine behaviors.

### Male and Female Responses

Male and female subjects were quite similar in their responses with respect to father. On most of the positive and all but one of the negative behaviors, however, the males rated the items higher than did the females, the former thus indicating that they see these behaviors as more true of their fathers than do the latter. The clearest example of this tendency of the females to rate father lower is shown on Table 4.7 regarding the last-ranked behavior, "shares own shortcomings and problems" (G), which is ranked more than two standard deviations below the mean for males but is more than three standard deviations below the mean, and off the chart, for females. The shaded areas, again, refer in each case to the degree of difference between the mean scores of the last-ranked behavior and the next highest in the distribution. By contrast, females scored both positive and negative behaviors higher for adult leaders.

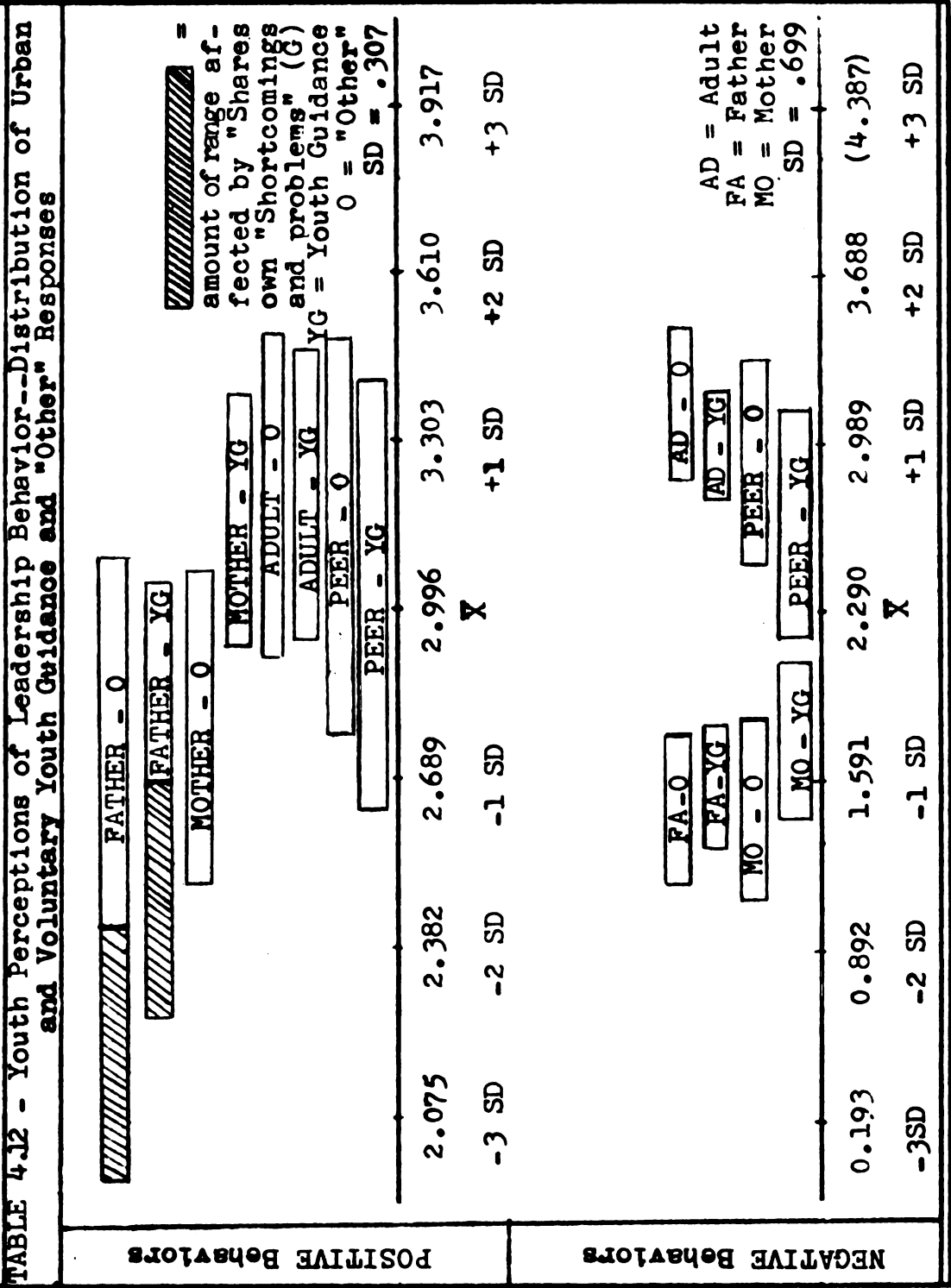
Both males and females included only one of their four top-ranked behaviors as a type of consideration, and both ranked it third for father. They differed only in their choices. Males selected, as did the total sample "lets me take responsibility for important

tasks" (C), while for females it was "shows sense of humor" (H). For adult leader males ranked the structural "displays adequate knowledge and ability" (B) third; the other three of the top four behaviors are considerate. Females, on the other hand, chose all considerate behaviors as their four top-ranked leader acts.

#### Youth Guidance and "Other" Responses

Youth Guidance and "other" subjects showed the most but not great differences with regard to father. Youth Guidance respondents ranked "seeks to help when needed" (F) third in contrast to the national sample who ranked it sixth and the "other" youth who ranked it seventh. At the same time the "other" subjects ranked "organizes well" (E) fourth, as did the national sample, yet in contrast with the Youth Guidance respondents who ranked it ninth.

Regarding the last-ranked item, "shares own shortcomings and problems" (G), more of a discrepancy can be observed as is illustrated in Table 4.12. Consistent with their trend of scoring both parents higher than did the "other" young people, Youth Guidance respondents rated this behavior with a mean of 2.281 as distinct from the "other" subjects' 1.938 for father.



The former score is more than two standard deviations below the mean but the latter more than three. Youth Guidance and "other" rankings of this and the rest of the behaviors with regard to adult leader were essentially similar. Both groups rated the behaviors higher for adult leader (consistent with the generally higher ratings for adult). Youth Guidance rated "shares own shortcomings and problems" (G) almost two standard deviations higher than they did for father, and "other" rated this behavior almost three standard deviations higher than for father.

Responses of Youth Guidance young people were divided evenly among the four top-ranked behaviors for father, two being types of consideration and two types of initiation of structure. The "other" youth, however, had three of the top four as types of structure. For adult leader the three top-ranked behaviors selected by both Youth Guidance and "other" respondents are all types of consideration, and the fourth choice of both subgroups is a type of structure.

#### Suburban and Rural Responses

Suburban and rural young people were very similar in the father category. Suburban youth did tend to rate the behaviors higher than did rural young people

with only three exceptions in the positive scale and one in the negative. Again, the clearest example, as illustrated on Table 4.8, is seen with the last-ranked behavior on the positive scale, "shares own shortcomings and problems" (G), which suburban subjects ranked almost three standard deviations below the mean, but which rural respondents ranked more than three standard deviations below the mean and even off the chart. Paralleling the generally higher scores for adult given by the other subgroups, both suburban and rural respondents rated the adult behaviors higher than for father. For example, as illustrated in the shaded part of the distributions on Table 4.8, both suburban and rural ratings of "shares own shortcomings and problems" (G) for adult are over two standard deviations above those given for father.

Suburban youth ranked only one behavior as a type of consideration in their top four in contrast with rural youth whose top four behaviors included two types of initiation of structure and two types of consideration for father. By contrast, suburban subjects' top four behaviors for adult leaders were all types of consideration as were the top three of rural respondents. The latter ranked fourth a type of initiation of structure for adult leaders.

A trend can be observed in the subgroups' rating of behaviors in the four leader categories. In most cases the subgroups who rated behaviors high for the peer and adult leaders tended to rate them low for mother and father. As seen in Table 4.13, with the exception of the desirable behaviors for mother and both scales for father, the subgroup which had the highest mean scores for the most behaviors in the scales for peer and adult had the lowest for mother and father.

TABLE 4.13 - Groups Which Tended to Rate Behaviors Higher				
	PEER	ADULT	MOTHER	FATHER
SUBGROUP	Female	Female	Male	Male
SCALE	Both	Both	Negative	Both
SUBGROUP	"Other"	"Other"	Youth Guidance	Youth Guidance
SCALE	Both	Both	Both	Both
SUBGROUP	Sub-urban	Sub-urban	Rural	Sub-urban
SCALE	Both	Both	Both	Both

It will be noted that analysis of the voluntary and nonvoluntary as well as church-related and



nonchurch-related groups has not been reported. These subpopulations are not included because statistical analysis of these and the age variables with respect to their scale scores showed no significant differences. Furthermore, due to the confounding elements identified in Chapter I, and the limited usefulness of the information for religious education in the church, the decision was made to limit the inspection of the findings for these variables to an examination of the scales. The data, however, are being kept on file should any need arise in the future for the information they could provide.

#### Topical Generalizations

The foregoing has been an identification of the most pertinent data that were discovered in the effort to answer the research questions. The concluding section of this chapter will summarize the most important findings and describe some other generalizations which may also be drawn from the data.

The generalization of the findings from this sample to other 14 - 18 year-olds is limited. However, a relatively high degree of confidence in the findings derives from the rigors of the design, the size of the sample and the situational and geographic breadth of

the study. But since randomization was not possible, generalization should be tentative and to populations with backgrounds similar to the sample. More widespread generalization awaits another research project, building upon the present base but with a design that will permit more confident generalization.

#### Generalizations About Peer Leaders

The data reveal seven particularly important findings. Again, "ranking" refers to the order of the behaviors based on their mean scores. "Rating" refers to the mean scores, per se.

1. Listening is ranked as the most important peer leader behavior. This leader act was ranked first by the national sample and by all subgroups. Its rating was well above 3.0 on the Likert scale by all groups.
2. Considerate behaviors are ranked as more important than behaviors which initiate structure. All four of the top-ranked behaviors in the total sample are types of consideration. The same is true for the subgroups with only two exceptions. "Other" young people ranked a structural behavior fourth, and rural youth ranked a structural act third.

3. All of the desirable and undesirable behaviors are rated as important. The behaviors received different rankings in each of the subgroups, though most of the behaviors varied within three positions of each other unless noted otherwise above. However, the mean scores were all rated above the halfway point on the Likert scale which indicates a high degree of importance for each of these behaviors as perceived by the respondents.
4. Hypocrisy is ranked as the most serious undesirable behavior. Hypocrisy, or "saying one thing, but doing another--dishonesty" (U), traditionally a serious faux pas of leaders in the eyes of youth, was the top-ranked negative act. It also received the highest rating of the negative scale.
5. Females rated the desirable and undesirable behaviors as more important than did males. The former consistently rated the 22 behaviors higher in terms of mean score than did the latter. Otherwise there was no notable difference between the genders.
6. "Delinquent" youth rated the desirable and undesirable behaviors as less important than did

the "average" youth. The "delinquent" youth, though, rated none of the 22 behaviors as unimportant or even of just "little" importance. By rating the behaviors with lower mean scores than those given by the other youth, they indicated that they are not as concerned with most of the behaviors as the others are.

7. Suburban youth rated the positive and negative behaviors as more important than did rural youth. The mean scores of the suburban subjects were higher than those of rural respondents. The higher means occurred on both the desirable and undesirable scales for peer leader.

#### Generalizations about Adult Leaders

Eight particularly important findings with respect to adult leaders emerge from the data. Those obtained from analysis of the data from the total sample are identified first, followed by observations from the subgroups.

1. Listening is ranked as the most important adult leader behavior. This behavior was ranked first with a mean score of over 3.5 on the 4.0

scale. All subgroups rated it over 3.3, and all ranked it first except for "other" youth who ranked it second (yet with a mean of over 3.5).

2. Considerate behaviors are ranked as more important than structural behaviors. The three top-ranked behaviors in the total sample and in all but one of the subgroups are considerate. Only males ranked a structural behavior third.
3. Sharing one's own shortcomings and problems is the least important adult leader behavior. This behavior was ranked least important (eleventh, of all 11 on the positive scale in the total sample and for all subgroups. Nevertheless, it was rated above midpoint on the Likert scale by the total sample and all subgroups thus indicating its importance in the respondents' perception.
4. Hypocrisy is ranked as the most serious undesirable behavior. The negative behavior, "says one thing, but does another--dishonest" (U), was ranked first on the undesirable scale by the total sample and half of the subgroups. The behavior was rated above 3.0 by the whole sample and by all subgroups.

5. The positive and negative behaviors are rated more important and more serious when seen in adult leaders than when seen in peer leaders. Only two behaviors, both on the negative scale, received lower mean scores for adult leader than for peer leader. The same emphasis is generally true for the subgroups.
6. Females rated the positive and negative behaviors more important and serious than did males. Female subjects rated all 22 behaviors higher than did male respondents. The ranking of the behaviors, however, was quite similar for the two genders.
7. "Delinquent" young people rated the positive and negative behaviors as less important than did the "average" youth. Youth Guidance respondents generally rated the behaviors lower in terms of mean score than did the "other" subjects with respect to adult leader; only two exceptions occurred in the positive scale and two in the negative. The two groups were similar in their rankings for both scales.
8. Suburban youth rated the positive and negative behaviors as more important than did rural youth. Each of the 22 behaviors received a

higher mean score from the suburban subjects. All 11 behaviors in the positive scale and all but two in the negative were rated over 3.0 by suburban youth.

#### Generalizations About the Relationship of Adult Leader Behaviors to Mother Behaviors

Nine especially important findings can be listed with respect to the relationship between adult leader and mother behaviors. It will be noted that the relationships are mostly in the form of dissimilarity rather than of likeness.

1. Listening is ranked most important in adult leaders but using firmness when necessary is ranked most true of mother. Both behaviors were rated over 3.0 for adult leader and mother, even though the top-ranked in each category was ranked lower in the other. "Uses firmness when necessary" (K) was ranked ninth for adult leader, and "listens" (D) was ranked fifth for mother.
2. The three top-ranked behaviors for adult leader are all considerate, while two of the top three for mother are structural. "Listens" (D), ranked first for adult leader, is a type of consideration. "Uses firmness when

necessary" (K), ranked first for mother, is a type of initiation of structure. The other behaviors for adult leader were "understands concerns of young people (J) and "communicates" (A). The others for mother were the considerate "seeks to help when needed" (F) and the structural "displays adequate knowledge and ability" (B).

3. Sharing one's own shortcomings and problems is ranked as least important in adult leader and least true of mother. This behavior was ranked eleventh, least, on the positive scale for both adult leader and mother. The mean scores for both are similar and both above 2.5.
4. Hypocrisy is ranked as most serious for adult leader but least true of mother. "Says one thing, but does another--dishonest" (U) is ranked first as the most serious of the negative behaviors for adult leader but last, or least true, for mother. A notable difference in mean scores is also evident. The mean for the top-ranked "says one thing but does another--dishonest" (U) for adult leader is 3.318, while the mean score for this same behavior, ranked last for mother, is .975.



5. The negative behaviors are all rated as serious for adult leader but not very true for mother.

The mean scores on all of the 11 negative behaviors for adult leader were above 2.7, thus in the "very serious" range on the Likert scale. The mean scores for each of these behaviors with respect to mother, however, were all below 2.0 except for the top-ranked, "gets upset when things don't go right" (R), which was 2.119. The distributions of these means were completely bimodal.

6. The two behaviors ranked least serious for adult leader are ranked most true for mother.

"Gets upset when things don't go right" (R) and "won't change--old-fashioned" (V), ranked tenth and eleventh for adult leader, were ranked first and second respectively for mother. The mean scores are notably higher for these two behaviors in their ranking for adult leader than they are for mother.

7. Females rated both scales higher than males for adult leader, but males rated the negative scale higher for mother. Females rated every behavior on the desirable and undesirable scales higher than males for adult leader. By

contrast, for mother males rated all 11 behaviors of the negative scale higher than did the females. The behaviors were rated quite similarly in the mother positive scale by both genders.

8. "Average" youth rated both scales higher than "delinquent" youth for adult leader, but "delinquent" youth rated both scales higher for mother. "Other" subjects' mean scores for the 22 behaviors were higher than those given by Youth Guidance respondents with the exception of two in the positive scale and two in the negative for adult leader. On the other hand, Youth Guidance rated all but one of the 22 behaviors higher than the "other" for mother.
9. Suburban young people rated both scales higher than rural youth for adult leader, but rural young people rated both scales higher for mother. Suburban subjects rated all 22 behaviors with higher mean scores for adult leader than did rural respondents. However, for mother rural sample members' mean scores were higher on all but one of the behaviors in the positive scale and on all but five of the behaviors in the negative scale.

Generalizations About the Relationship of Adult Leader Behaviors to Father Behaviors

Nine findings which are particularly important can be listed with regard to the relationship between adult leader and father behaviors. As with the relationship between adult and mother behaviors, the comparisons are more in the form of dissimilarity than of similarity. However, it will also be noted that seven of the nine observations which follow correspond to the nine in the preceding section.

1. Listening is ranked most important in adult leader but using firmness when necessary is ranked most true of father. Both behaviors were rated over 2.6 for adult leader and father, even though the behavior ranked first in each category was ranked lower in the other. "Uses firmness when necessary" (K) was ranked ninth for adult leader, and "listens" (D) was ranked seventh for father.
2. All three top-ranked behaviors for adult leader are considerate, while two of the top three for father are structural. "Listens" (D), ranked first for adult leader, is a type of consideration. "Uses firmness when necessary" (K), ranked first for father, is a type of

initiation of structure. The other behaviors for adult leader were "understands concerns of young people" (J) and "communicates" (A). The others for father were the structural "displays adequate knowledge and ability" (B) and the considerate "lets me take responsibility for important tasks" (C).

3. Sharing one's own shortcomings and problems is ranked as least important in adult leader and least true of father. This behavior was ranked eleventh, last, on the scale of desirable behaviors for both adult leader and father. The mean scores for both, however, are separated by more than half a point on the Likert scale, yet are both above 2.0.
4. Hypocrisy is ranked as most serious for adult leader but least true of father. "Says one thing, but does another--dishonest" (U) is ranked first as the most serious of the undesirable behaviors for adult leader but last, or least true, for father. A notable difference in mean scores is also evident. The mean for this behavior is 3.318 for adult leader, while the mean score for father is 1.018.
5. The negative behaviors are all rated as serious

for adult leader but not very true for father.

The mean scores on all of the 11 negative behaviors for adult leader were above 2.7, thus in the "very serious" range on the Likert scale. The mean scores for each of these behaviors with respect to father, however, were all below 2.0 except for the top-ranked "gets upset when things don't go right" (R), which was 2.092. The distributions of these scales were completely bimodal.

6. The two behaviors ranked least serious for adult leader are ranked most true for father. "Gets upset when things don't go right" (R) and "won't change--old-fashioned" (V), ranked tenth and eleventh for adult leader, were ranked first and second respectively for father. The mean scores are notably higher for these two behaviors in their ranking for adult leader than they are for father.
7. Females rated both scales higher than males for adult leader, but males rated both scales higher for father. Females rated every behavior on the positive and negative scales higher than did males for adult leader. By contrast, males rated six of the 11 behaviors

on the positive scale and all but one on the negative scale higher than did the females.

8. "Average" youth rated both scales higher than "delinquent" youth for adult leader, but "delinquent" youth rated both scales higher for father. "Other" subjects' mean scores for the 22 behaviors were higher than those given by Youth Guidance respondents with the exception of two in the desirable scale and two in the undesirable for adult leader. On the other hand, Youth Guidance subjects rated all but four of the behaviors on the desirable scale and all of the behaviors on the undesirable scale higher than did the "other" sample members.
9. Suburban young people rated both scales higher than rural youth for adult leader and for father. Suburban subjects rated all 22 behaviors with higher mean scores for adult leader than did rural respondents. In a reverse of the trend noted above where one set of subjects scored the behaviors higher in one category and lower in another, the suburban subjects also scored the behaviors on both scales higher than did the rural respondents for father.

Suburban youth rated seven of the 11 desirable behaviors with higher mean scores and nine of the 11 undesirable behaviors with higher means than did rural young people with regard to father.

#### Other Generalizations

While examining the data in order to answer the research questions, a number of findings were discovered that do not apply to the questions but which are important with regard to related issues. Three such observations have been identified, and their presentation below concludes this chapter.

1. More data were available for peer and adult leaders than for mother and father. For analysis of findings the computer was programmed to reject all cases in which a respondent failed to provide a response to more than five items. For peer and adult leaders the average number of invalid cases reported by the computer was 28. However, for mother the number rose sharply to 52, and for father it more than doubled to 123 out of 1536 (8%).
2. Helping when needed was seen as more true of mother than father. "Seeks to help when needed"

(F) was ranked second for mother in contrast to sixth for father in the frequency counts for the total sample. Furthermore, the mean for this behavior was more than a standard deviation higher for mother. These observations generally held as well for each of the subgroups.

3. Regional subgroups' ranking of the 22 behaviors paralleled the ranking of the other subgroups. Confirming the conclusions of Douvan and Adelson as well as others, young people in the regional groups reported similarly to the total sample. Where statistical significance emerged it was observed to agree with the other findings. The rare exceptions have been noted in the text above.

The foregoing has been an identification of the most important data obtained by the design described in Chapter III. What do the data mean? What conclusions can be drawn from the findings? These questions together with some implications for further research are the focus of Chapter V.



CHAPTER V  
THE CONCLUSIONS

This study sought answers to five research questions. The first and second questions asked whether young people view some of the 11 positive and 11 negative behaviors as more important on any kind of consistent basis with respect to their peer and adult leaders. The third question asked what similarity or dissimilarity existed in responses concerning peer and adult leaders. The fourth and fifth questions asked what ways the ranking of the behaviors for adult leader was similar and dissimilar with the behaviors seen by young people in their own mothers and fathers. The preceding chapter has indicated the findings of the study with respect to these questions. The following will indicate practical implications of the findings for each of the areas explored in the research questions and for the selection and training of leaders. New questions and suggestions for further research will conclude the chapter.

### What the Data Mean

While not presuming to be an exhaustive list, the following practical applications can be seen as implications of the findings discovered in the attempt to answer the research questions. This first section focusses specifically on those implications which pertain to peer leaders.

### Conclusions Regarding Peer Leaders

The meanings identified here pertain to what young people perceive as a good peer leader. At least three implications can be listed.

1. Peer leaders should be good listeners. It is very important to young people that peers who are exercising leadership over them provide them with opportunities to express their needs and concerns. The close proximity of three other types of consideration, all indicated as most important in the study, suggests that the peer leader listen empathically and act in accord with the message received. A peer leader should spend more time in drawing out others as to how they are doing rather than in talking about himself/herself. The consistently last-place ranking of "shares own shortcomings and

problems" (G) is an additional indication that youth want the subject of conversation with their peer leader to be more on themselves than on the leader or on something else.

2. Peer leaders should emphasize behaviors that are oriented to people rather than to task.

Behaviors that are types of consideration are perceived as more important in peer leaders. Therefore, if a peer leader wishes to be effective, he or she should act accordingly, whereby the majority of his or her behaviors ought to involve relating to the followers in such ways as listening, communicating, and seeking to help when needed as a result of understanding the concerns of young people. He or she should be seen doing these behaviors at each meeting of the youth group rather than being observed spending time arranging the chairs, lining up the people to bring next week's refreshments or setting up the projector and screen.

3. The peer leader's words and deeds should match.

Hypocrisy is considered more serious than most of the positive behaviors peer leaders perform. To be effective the peer leader should make

sure that his or her actions are consistent with the verbal message he or she is communicating. "Practice what you preach" is essential for the peer leader. The Biblical teaching of the Apostle James is still true in the application of this conclusion to church education, "faith without works is dead" (James 2:26). In the light of Jesus' statement that "you will know them by their fruits" (Matt. 7:20), a peer leader in a church youth group should model a lifestyle and values consistent with those commanded in the Bible and held to be important in the church.

#### Conclusions Regarding Adult Leaders

The meanings identified in this section pertain to what young people perceive as a good adult leader. At least four implications can be listed.

1. Adult leaders should be good listeners. It is very important to young people that their adult leaders take time to allow them to express their needs and concerns. While they are making this expression the leader should listen attentively and not be engaged in other activities, checking his watch to make sure the

meeting starts on time or looking around at other people or objects. The leader should listen empathically and try to draw out his/her followers as to how they are doing rather than in talking about himself and what he thinks concerning certain subject matters. The consistent ranking of "shares own shortcomings and problems" (G) last of the 11 positive behaviors is an added indicator that youth want to talk about themselves rather than something else when conversing with their adult leader.

2. Adult leaders should emphasize behaviors that are oriented to people rather than to task.

More behaviors that are types of consideration were ranked among the highest than were types of initiation of structure. Thus, the adult leader who wishes to be effective should consciously make the majority of his behaviors relational in nature, such as listening, understanding and communicating. He should plan to spend most of the time at each meeting of the youth group in relating to his followers. While it is easier for the adult leader to do such structural acts as room arrangement,

setting up displays and planning future events with those to whom he has given certain responsibilities, and to take meeting time to do such things, he will be more successful in the eyes of the youth if he delegates as much work as he can to others and takes time to do most of his structural work on other occasions. These procedures are likely to also be perceived as demonstrating the leader's adequate knowledge and ability which was the structural behavior youth in the sample indicated as most important in their adult leader.

3. The adult leader should share his own shortcomings and problems discriminately. While, as noted above, young people want the leader to listen to them more than to talk about himself, the high rating of the behavior "shares own shortcomings and problems" (G) shows that youth consider it important to know how the leader copes with difficulties. This observation both supports and illustrates the youth counselling literature (e.g., Richards, 1972) which indicates the desirability of youth leaders sharing how they have coped with a problem similar to that a client has been talking about. As

Richards states, however, this sharing by the adult leader should take place after an appropriate amount of listening, understanding and communicating so the young person can be sure the adult knows what he is thinking and feeling (p. 142). The lower mean score for this item indicates the degree of emphasis this behavior should receive in the leader's relationship with his followers. It should come after, not before, a lot of other communicating.

4. The adult leader's words and deeds should match.

Hypocrisy is considered more important than most of the positive behaviors, and more than all of the negative behaviors, that adult leaders perform. If he/she is to be effective with his/her followers, the adult leader should avoid a conflict between what he/she says and what he/she does. With regard to the latter deeds of omission and commission need to be remembered. If, for example, a leader tells the youth that it is important to be loving and caring toward everyone and then proceeds to ignore some of the young people himself, he will be violating this principle. The leader can be seen as a hypocrite in the eyes of his/her

followers on the basis of what he/she doesn't do as well as by what he/she does if those behaviors are in conflict with what he/she says. "Do as I say but not as I do" represents a serious shortcoming in the eyes of many young people.

#### Conclusions Regarding Comparisons and Contrasts Between Peer and Adult Leaders

The implications of the findings identified in the following section refer to similarities and dissimilarities youth make in what they view as important in their peer and adult leaders. At least six implications can be listed.

1. Peer and adult leaders should perform all the positive behaviors in order to be most effective. All 11 of the positive behaviors are considered by young people to be important, and they want to see their peer and adult leaders function accordingly. While the behaviors themselves vary in degree of importance among young people, the youth still view them all with high regard.
2. Peer and adult leaders should make listening to their followers their top priority. Young people want their leaders to listen to their



concerns. Leaders who want to be successful will therefore avoid allowing program constraints to take time away from talking with their followers. The leaders should encourage their group members to share their concerns and demonstrate a desire to hear and to help.

3. Peer and adult leaders should spend more time on behaviors oriented to people than to tasks.

Young people prefer leaders to show more consideration than concern for structure in their behavior. The top three leader acts are perceived to be listening, understanding and communicating, and these apply to both peer and adult leaders. It should be readily evident to the youth that their leaders are spending more time with them than with program details.

4. Adult leaders should be more concerned with task oriented behaviors than should peer leaders.

Young people expect the adult leader to demonstrate adequate knowledge and ability more than peer leaders. This behavior was the only structural behavior indicated as important in the four top-ranked behaviors. Youth recognize that structure is important, and they want it, but they want it more in their adult leader

than in leaders of their own age.

5. Peer and adult leaders should avoid all the negative behaviors in order to be most effective. All 11 of the negative behaviors are considered by youth to be seriously undesirable. They therefore want to see little or no evidence of these actions in their leaders. Peer and adult leaders who don't want to "turn their kids off" will avoid functioning in these undesirable manners.
6. Peer and adult leaders should be especially careful to match their words and deeds. Of all the negative leader behaviors, hypocrisy is considered by youth to be the most serious in any leader. All leaders should demonstrate in action the propositions taught in the Bible if they are claiming to teach and value those concepts and principles.

#### Conclusions Concerning the Relationship Between Adult Leader Behaviors and Mother and Father Behaviors

In certain ways it is possible to see to what degree preferences for adult leaders are viewed by youth as true of their mothers and fathers. Both mother and father will be discussed together in this section since the important conclusions for each are the same.

An ideal situation would obtain if it were possible to observe certain rankings for adult leader as present in mother and father. It would then facilitate, for example, the selection of adult leaders. As can be seen in the first pilot study, the same three traits ranked highest for adult leader are the three ranked highest, and in the same order, for mother. Thus, one could conclude that to recruit an adult leader who will be effective in working with high school young people, he should look first to mothers.

Such is not the case with the rankings in the data produced by this study. As seen in the generalizations about the relationship of desired adult leader behaviors to perceived mother and father behaviors in Chapter IV, the relationships with regard to ranking are all dissimilar with the exception of the last-place "shares own shortcomings and problems" (G). Nevertheless, the rankings as they are and the ratings (mean scores) of the behaviors do lead to at least two implications.

1. Both mothers and fathers are appropriate as adult leaders. All of the 11 desirable behaviors young people view as important in their adult leaders are seen by them as true in their mothers and fathers. Furthermore, all

11 of the undesirable behaviors, which youth see as serious in their adult leaders are not generally true of their parents. Correspondingly, the two undesirable behaviors youth see as most true of mothers and fathers are those which are the least serious of the undesirable behaviors performed by adult leaders.

2. Mothers and fathers should share their own experiences about as much as is expected of adult leaders. Young people want their adult leaders to share their own problems and concerns but only to a limited extent, indicating that the other 10 behaviors are more desired. Correspondingly, they see their parents as doing such sharing less than the other 10 and about as frequently (indicated by similar mean scores) as desired in their adult leaders, with the possible exception of father who shares his concerns considerably less than indicated for the others.

#### Meanings for Leader Selection

The preceding has been an identification of practical implications of the data discovered in the

attempt to answer the research questions. The focus of the foregoing was on those areas of youth leadership relative to the questions. In addition, the data yield implications for leader selection as well.

#### Conclusions for Selecting Peer Leaders

The following implications are of importance to those churches and parachurch organizations, such as YFC, which are placing an emphasis on providing opportunities for helping young people grow and develop through interaction with leaders their own age. At least four implications can be listed.

1. Look for youth who listen more to their peers than talk about themselves and what they think.

Since young people want their peer leaders to listen to them, the organization which wants to use youth in leadership positions will want to look for those who demonstrate such ability. This approach does not mean that listening empathically cannot be taught as a skill, but it is reasonable to assume that this leadership behavior will be more often utilized more effectively if a recruit can be obtained who already has been performing in this manner.

2. Look for youth who are people-oriented more

than task-oriented. Young people who are observed to be more interested in talking with their peers about how they are doing than about which school is going to beat which school for the football championship, about whether the principal will resign before the end of the year, or about their extracurricular activities, are prime considerations for peer leadership. Recruiters of peer leaders should expect a large amount of talk such as that just listed and a similar amount of talk about oneself, for, as Kohlberg discovered (Chapter I), adolescents are still in a relatively egocentric stage of development. Nevertheless, some young people do stand apart from others their age in the amount of time they spend talking about such matters and in the degree of interest they display toward others' well-being. This study suggests they are most likely to provide effective peer leadership.

3. Look for youth who perform the desirable and avoid the undesirable behaviors. Since all the behaviors on each scale are rated as very important by young people, it is essential the

proposed peer leader act accordingly. The high mean scores indicate that youth take each of the 22 behaviors seriously, and unless one who aspires to lead his peers performs the positive acts and avoids the negative ones he will most likely be ineffective. Therefore, the recruiter of peer leaders can use the 22 behaviors as a checklist in observing young people in action while seeking to determine who demonstrates these abilities. The highest ranked behaviors, of course, should be given top priority; all else being equal, the selection should be made on the basis of which youth performs the highest ranked behaviors most frequently.

4. Ask the girls who would be a good peer leader.

The tendency of girls to rate the behaviors higher than the boys do indicates that the former have stronger feelings about the behaviors of their peer leaders. Their peer leader should have a high degree of homophily with what the girls value if he is going to be successful in relating to the female gender. Thus, an informal sociometric inquiry among

the girls is likely to be very helpful in identifying an effective peer leader.

#### Conclusions for Selecting Adult Leaders

The findings also yield implications for the recruitment of adult leaders, the following of which suggestions will likely result in more effective leadership. At least five implications can be identified.

1. Look for adults who listen to others more than talk about themselves and their opinions. Observe the proportion of time potential adult leaders spend in listening to those with whom they are in conversation. A recruiter should also try to participate in such conversations unobtrusively, that is, without any indication of his objective, and notice if the prospective youth leader is listening in an empathically caring manner or in a more disinterested mind-wandering way. Observation should also be made as to the amount of time a potential adult leader spends in talking with young people. Does he search them out or at least talk with them when in proximity to them? Is he interested in what they might have to say? These questions provide answers that serve as



indicators of the degree to which he is likely to listen in the manner the young people want, and need.

2. Look for adults who are more people-oriented than task-oriented. The subjects of conversation which potential adult leaders engage in are indicators that are likely to be useful in determining whether a prospective leader will be people or task-oriented. Is an adult who is being considered as a youth leader spending more time trying to understand what a person is saying and how he feels about what he is saying? Or, does such a person spend more time talking about meeting production quotas, explaining how to balance the budget and complaining about the disagreeable weather? The importance of this implication is difficult to overestimate. Young people are less interested in the program an adult leader has planned for a given occasion than with how he treats them when they come to the meeting.
3. Look for adults who perform the desirable and avoid the undesirable behaviors. As each of the 11 behaviors on the desirable and each on the undesirable scale are rated as very

important by young people, the proposed adult leader should act accordingly. Since the youth take the 22 behaviors seriously, an adult leader will be effective to the degree he performs the desirable and avoids the undesirable behaviors. Thus, a recruiter can use the 22 behaviors as a checklist for determining which prospective adults function as desired and which do not. Furthermore, the potential adult leader should be rated higher on this checklist than the potential peer leader. Since youth see the desirable and undesirable behaviors as more important and more serious in their adult leaders than in their peer leaders, they are expecting more from the former. Parents are a good starting point, for youth see both mothers and fathers as performing desirable and avoiding the undesirable behaviors. Since both parents are seen as having an emphasis on structural behaviors, care must be taken, as the primary emphasis in adult leadership should be on acts of consideration. However, parents vary and what is true of them in the home cannot be assumed to be the same in a youth group.

4. Ask the girls who would be a good adult leader.

The higher rating of the desirable and undesirable behaviors for adult leader by girls is indicative of their stronger feelings with respect to how the leader should perform. The adult leader's behaviors should parallel the expectations of the girls if he is going to be effective in working with them. An informal sociometric inquiry among the girls as to which adults they would like for an adult leader often yields successful results in the experience of this writer.

5. Look for a mother or a father if an adult leader is needed for discipline problems.

Young people's viewing their parents as having a high degree of structure in their behaviors indicates that such leaders would likely perform well in groups where youth sometimes become unruly. While it is not at all certain (and cannot be concluded from the data) that all parents will perform in a youth group as they are perceived in a parental context at home, this writer has found that parents frequently function well in such environments. The findings in this study thus appear to have uncovered one reason why that happens.

### Meanings for Leader Training

The preceding identified practical implications of the data for the selection of leaders. In addition, the data obtained in the study yield implications for helping leaders to develop their skills in relating to young people. At least three implications can be listed.

1. The basic curriculum should include components for developing communication skills. In order to accomplish the mission which is part of each Christian's life purpose (Matt. 5:13-16; 20:19-20), leadership is performed. When young people are being taught in the context of church education, they are being equipped for such leadership. Therefore, at regular intervals on a formal basis, and through nonformal programs, the curriculum for children and youth should provide opportunities for helping the learners develop the ability to listen empathically and employ the other positive behaviors skillfully.
2. The basic curriculum should include a strong emphasis on the necessary link between values judgment and values action. One of the key

messages of the Bible is the necessity of linking word and deed (Matt. 7:20; James 2:26). The Hebrew word, dabar, and the Greek word, logos, both mean word and deed as an inseparable unity. The believer is to thus make his actions parallel to his judgments, which is a principle esteemed by youth as discovered in this study. At specific points in the curriculum the importance of this conceptualization and areas of practical application should be emphasized.

3. Leadership should be taught as involving people-oriented activities as well as task-oriented activities. Leadership in church education is frequently conceived as production oriented and highly structural. Such a concept is especially true with regard to church teaching. Many teachers feel very uncomfortable if they are not talking or structuring learning activities. The findings of this study, however, suggest that teachers and other youth leaders should spend most of their time in behaviors that are types of consideration. Therefore, the leadership training program ought to include an emphasis on the

importance of considerate leader acts and help in developing those abilities.

### Other Conclusions

The foregoing has been an identification of implications of the data obtained in this study for the purposes of answering the research questions. The first section listed the implications for the research questions themselves, following which implications were presented for the related matters of leader recruitment and education. The following section contains a list of implications for other subjects which can be seen in the findings discussed in the fourth chapter. At least three other conclusions can be drawn from the data.

1. Parents should be encouraged in their relationships with their teen-agers. Young people view their parents in a favorable light, seeing the desirable leader behaviors as true of their parents and the undesirable behaviors as not very true of them. This message is not often heard or seen in accounts of parent-teen relations communicated today in the media; in fact, it is quite the opposite. Parents are portrayed as existing in perpetual conflict with their adolescent offspring. Yet this

conclusion from this study was corroborated by Gallup who stated that his polls show the existence of similar opinions by today's young people toward their parents.\* However, this conclusion is perplexing to many parents when they hear it, for they respond that they only receive negative criticism from their youngsters. The explanation of this phenomenon may lie in Erikson's research (Erikson, 1963, pp. 216 ff.). The Harvard psychologist has developed a theory of human growth which conceptualizes man as going through eight basic stages. The stage in which 14 to 18 year-olds function is referred to as identity formation, so-called because the human organism at this stage is forging a self-concept in which he is trying to become a psychological adult and to dissociate himself from childhood in every way possible. He, therefore, is less likely to want to communicate to his parents in any way that he is dependent upon them or to suggest that the filial relationship which existed in childhood is still intact.

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\* Conversation with Dr. George Gallup, Jr., Oak Brook, Illinois, November 15, 1979.

Thus, the adolescent avoids communicating that he perceives his parents positively, which would affirm them and his relationship with them. Independence is more readily perceived through taking an opposite position. However, when anonymity is preserved, as in the present study, the youth can feel safe to express his views as they are. Hence, he can say that mother and father are good and that he is pleased with them and their behavior without the risk they will then assume everything is the same as it always was and try to keep treating him as a child.

2. The leader should emphasize certain behaviors at certain times in order to achieve curricular objectives more quickly and effectively. This implication extends not only to individual teachers but also to educational administrators who must choose what kind of teacher to put with what kind of youth to obtain which objectives. For example, recognizing Maslow's findings concerning the necessity for a secure environment in order for social and personality development, a class with a high percentage of "energetic" young people will require



leader behaviors with a considerable amount of structure in order for those social and personality needs to be met. The leader himself should thus employ these behaviors. However, even prior to the development of this situation, the educational administrator, e.g., the Director of Christian Education in a church setting, should use what Fiedler calls "organizational engineering" (1967, p. 255) to match the leader who is strong in structural behaviors with such a class. "It is essential," states Fiedler, "that we realize that poor performance in a leadership position is likely to be as much the function of the leadership situation which the organization provides as it is the function of the individual's personality structure" (p. 260). In curriculum construction this is all a part of what should constitute the needs assessment upon which objectives are established (Taba, 1962, p. 12). In this manner the leadership behaviors, which are such key elements in the success of the educational institution's objectives (cf. Chapter I), will facilitate the attainment of those purposes instead of

mitigating them.

3. Adult leaders should not use an authoritarian style as their general orientation. As mentioned in Chapter I, the Evangelical Newsletter (1977) reported that young people may be "looking more for authority figures who forthrightly state, 'This is the way it is.'" The article cited a return to the use of large youth rallies similar to those used in the middle of this century. It indicated that one reason for the return to this form of youth ministry might be a desire on the part of young people for leaders who use an authoritarian approach. If this were the case one would expect the ranking and rating of "forces ideas on young people" (Q) to indicate "not strongly undesirable." However, this behavior was ranked ninth, and the mean score was 3.068, thus being in the "very serious" range. Furthermore, the top-ranked behaviors are types of consideration rather than initiation of structure. For these and other reasons identified in APPENDIX A, this study does not support widespread use of an authoritarian approach to youth ministry.

### Research Questions for Further Study

The present study has been descriptive in design. As such it is unable to draw conclusions as to cause and effect. Since one of the purposes of descriptive research is to generate areas for further investigation, the following suggestions have grown out of the present study. These questions are stated as they are to indicate their measurability, but the technical precision has been omitted, for that must await the specific problem statement and design required by the study which will treat them.

1. Will the adult leader whose initiation of structure behaviors outweigh his/her considerate behaviors accomplish more objectives under certain conditions than the one who functions mostly in a considerate manner under the same conditions? Generally speaking, as indicated in this study, the emphasis on consideration will likely yield the more effective accomplishment of objectives in relating to high school youth. However, while the considerate approach is useful as a general framework, specific instances (such as a class with youth who are often unruly) seem to

mitigate that orientation, and empirical support would be most desirable.

2. Provided the opportunity to remain anonymous, will young people give family life a positive rating? The high rating of desirable behaviors for both mother and father as well as the low rating of undesirable behaviors for each parent indicates a generally favorable view of these important relationships within the family. This finding suggests that family life as a whole in America may not be as negative an experience in the lives of most people as is often presented to be the case by much of the publicity currently being produced in the media.
3. Will youth rate mother and father equal in authority with respect to decisions concerning children? The high ranking and rating of behaviors which are types of initiation of structure for mother indicate that young people see her as having considerable involvement in decision making with respect to the children's activities. This awareness combined with the substantial amount of the time father is away from the family leads to the conclusion that mother makes many of the decisions

concerning the children. While this conclusion is not new, one implication which should be explored is the effect this development has on parental leadership functions and relationships, specifically the strong indication that mother does not relate to father as second in a chain of command with respect to these decisions in the view of youth. Hence, mother may be seen as not accountable to father in this area, and a democratic rather than autocratic relationship with regard to parental leadership may be characterizing the American family.

#### Additional Suggestions for Further Research

Due to the nature of empirical research which requires a specific focus on a particular problem, thorough treatment of important related issues is not possible. These areas must thus be undertaken by subsequent investigations. The present study has brought to light at least five such areas in addition to the foregoing research questions which should be explored by continuing research.

1. Do youth see the behaviors ranked and rated as most important and serious for peer and adult

leaders as true for those leaders? Investigation of this question could involve a design similar to the one in the presentation with only a change of the rubrics on the instrument. In effect the subjects would be asked to do for their peer and adult leaders what those in this study were asked to do with respect to their parents.

2. To what degree do the behaviors of their parents compare to what youth view as most important and serious with respect to parental behavior? As with the first suggestion, a possible design for such a study would involve a change in rubric on the present instrument. Thus, youth would be asked to indicate for each parent which of the behaviors is most important and serious instead of which is most true.
3. To what degree is there a discrepancy between how youth view their parents and how parents view themselves? The findings and conclusions reported in this study must be considered as indications of how youth view their parents and not necessarily as evidence of what is in fact true concerning their mothers and fathers. A possible design for obtaining information

leading to the answer of this question would be to survey the parents of the youth whose opinion would be investigated.

4. What are the reasons as to why youth respond less to questions pertaining to their fathers?

As reported above, the average number of cases where respondents failed to answer at least six items on a given scale for peers and adults was 28. For mother the number increased sharply to 52; for father it more than doubled to 123. This observation seems important in itself, for the reasons could have considerable implications for American family life and family education in the church. A possible way to obtain this information would be to identify the most commonly reported reasons in several pilot tests with an open-ended question pertaining to the rationale for not responding to items for father. Those reasons could then be included at the end of such an instrument as the one used herein in a closed item format where respondents would indicate which of them is most characteristic of their decision.

5. Would any differences be observed by stratifying the population on the basis of the

following variables? At least five other demographics should have been used as organizers for data analysis. Each of the following is a potential influence on the perception of leader and parent behavior.

- a. A subject's experience of strong negative affect on the day of the survey. A question should be asked on the instrument relative to whether the respondent had any experience on the day of the survey which bothered him/her to any considerable extent. Such an experience could be an argument with his/her parent(s), a break-up of a romance, or a failure of a test.
- b. A subject's perception of the data-gatherer. An opportunity should be provided for the respondent to indicate how he/she perceives the data-gatherer. A positive affect toward the one who is distributing and collecting the instrument, giving the instructions, and observing the responses could produce different results from a respondent who has developed a negative affect toward the one conducting the survey (who is performing certain leadership functions in his/her data



collecting).

- c. Number of subject's siblings. Building upon the common observation that children in a given family view their parents' treatment of them differently, it would be instructive to see what differences exist, if any, between the oldest and the youngest (and any others). Therefore, a question should be added to the instrument which asks the respondent to record how many brothers and/or sisters he/she has and his/her position among them.
- d. Degree of church relationship. It would still be useful for church educators to know whether (and, if so, to what degree) any differences exist between church related and nonchurch related young people with respect to their perception of leader behaviors. One way to obtain this information without the confounding of data due to church subjects in the schools would be to ask the respondents to check on the instrument whether they attend any church youth group. In conjunction with this question could be a scale on which the subjects

would also check their degree of involvement with such a group.

- e. Subject's age. The views of younger high school youth (14 - 15 years of age) may differ from the perceptions of their older peers (16 - 18). The data for this analysis already exists from the present study and should be used.

Of course it is to be hoped that the present study will be replicated. In the interests of the scientific pursuit of what is, man must continually use all available tools in the objective attempt to obtain understanding of the realities which constitute his environment. As crucial as is the leadership of those who comprise the future, such investigation has special urgency.

**APPENDIX A**

**The First Pilot Study**

**Muskegon, Michigan**

**November 12, 1977**

The respondents in this study were presented with two slips of paper, one green--on which in eight different sections were written the eight positive traits, and the other pink--on which in eight different sections were written the eight negative traits. The group was told to rip the eight sections of each slip into separate cards, so each slip would represent one trait.

They were next each given the sheet (Figure A1) upon which they were asked to record their rankings of the eight positive and eight negative traits for each of the categories on the sheet. In sections five and seven they were to only identify the top four of all sixteen traits. In sections six and eight they were asked to write yes or no as to whether they were living with the parent whose traits they had ranked in the preceding section. In these spaces they were also asked to indicate their age and their sex. With only a couple of exceptions everyone provided all the data requested.

A major concern in designing the instrument was to make sure that each term, especially with regard to the leadership trait cards, was clearly understood by the age group for which the instrument was designed (14 - 18 years old). The eight positive and eight

FIGURE A1 - Scoring Sheet for the Ranking of Traits

1. WHAT IS IMPORTANT WHEN A PERSON ABOUT MY AGE IS A LEADER	2. WHAT CAN MAKE A PERSON (ABOUT MY AGE) A POOR LEADER	3. WHAT IS IMPORTANT WHEN AN ADULT LEADS TEENAGERS	4. WHAT CAN MAKE AN ADULT A POOR LEADER OF TEENAGERS
<p>MOST IMPORTANT</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>LEAST IMPORTANT</p> <p>_____</p>	<p>MOST SERIOUS</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>LEAST SERIOUS</p> <p>_____</p>	<p>MOST IMPORTANT</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>LEAST IMPORTANT</p> <p>_____</p>	<p>MOST SERIOUS</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>LEAST SERIOUS</p> <p>_____</p>
<p>5. WHAT IS MOST IMPORTANT ABOUT MY MOTHER</p>	<p>6.</p>	<p>7. WHAT IS MOST IMPORTANT ABOUT MY FATHER</p>	<p>8.</p>
<p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p>		<p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p>	
<p>VALUES DEVELOPMENT EDUCATION PROGRAM -- Michigan State University</p>			

negative traits of the Gamelin study were reworded (except for "understands" and "phony") in terminology geared to the level of high school youth. The way the new terms were decided upon was to present a sheet containing the eight positive and eight negative terms from the Gamelin study to two different groups of Grand Rapids, Michigan teenagers. The sheet had the definitive phraseology beside each of the eight positive and eight negative terms which Gamelin used in his study to indicate the meaning of the 16 factors. Some additional words and phrases which are part of the contemporary language of high school youth in the United States were also included in the definitive section opposite each of the 16 traits. The youth were then asked to select one word or phrase for each of the 16 traits, from either the original 16 terms or from the definitive statements concerning the traits, which best (most accurately and meaningfully) communicated that concept in their understanding. The original terms and their counterparts for this study are listed in Table A1.

The precautions concerning the control of potential causes of invalidity and unreliability identified above with respect to the national study were also followed in the Muskegon pilot but for two exceptions.

TABLE A1 - Traits which Church Youth Like and Dislike in their Leaders				
Rank	Gamelin	Reworded	Gamelin	Reworded
1	Concerned, Encouraging	Respects my ideas	Domineering	Forces ideas on us
2	Receptive, Communicative	Easy to talk to	Patronizing	Looks down on us
3	Understanding	Understanding	Unrelating	Doesn't communicate
4	Lively	Sense of humor	Stodgy	Dull (not fun to be with)
5	Competent	Able to lead	Immature	Selfish
6	Helpful, Involved	Willing to become involved	Disinterested	Doesn't seem concerned
7	Mature, Secure	Uses good judgment	Phony	Phony
8	Open-minded, Flexible	Open to new ideas	Distrustful	Doesn't trust us

First, some observer bias is present due to explanations that had to be made in the conference setting during which the data were collected. External validity is thus affected in that generalizability is limited to the extent that other youth may not have the awareness created by these explanations. Second, generalizability is also limited due to the membership of the sample. The most

that can be said with much confidence is that the findings hold for all those present at the meeting during which the data was collected.

### The Research Findings

For analysis the raw data were statistically weighted in order to give each item a common basis for comparison. The weighting procedure used for each analysis is indicated in each accompanying table.

#### Peer Leadership

Ability to lead is clearly the most important concern youth have for their peers. ABLE TO LEAD was ranked "most important" with WILLING TO BECOME INVOLVED, UNDERSTANDING and RESPECTS MY IDEAS being placed in the second, third and fourth ranking levels respectively. There does not appear to be any significant difference between males and females concerning peer leadership competency items with regard to the number of responses to a trait (in contrast, for example, to the "trust" item in Table A3). There is, however, a noticeable difference between females and males concerning some traits (i.e., with regard to the ranking level selected). Table A2 shows that girls consider it much more important that a peer leader is WILLING TO BECOME INVOLVED (ranking this item second) than do boys who see



**TABLE A2 - Frequency (Weighted) of Selection of the  
Eight PEER Leadership Competency Factors**

Factors	Female N=52	Male N=18	Total N=70
B* Respects My Ideas	255 (4)	81 (5)	336 (4)
L Easy to Talk to	216 (6)	38 (4)	304 (6)
M Understanding	264 (3)	90 (3)	354 (3)
C Sense of Humor	98 (8)	34 (8)	132 (8)
T Able to Lead	311 (1)	106 (1)	417 (1)
J Willing to Become Involved	295 (2) 295 (2)	75 (7) 75 (7)	370 (2) 370 (2)
S Uses Good Judgment	223 (5)	94 (2)	317 (5)
H Open to New Ideas	210 (7)	80 (6)	290 (7)

Weighting procedure: Most important choice = 8  
 Least important choice = 1  
 Others scaled 7 - 2  
 Numbers in parentheses = rank  
 ←→unusually large discrepancies  
 across sex

Ratio Female to Male - 3:1

this item as next to last (of those given) in importance (ranking it seventh). With regard to the item USES GOOD JUDGMENT, the converse is true. Males rank this item second in importance, while females place it considerably lower (fifth).

On the negative side, considering those items

\* Upper case letters appeared on each trait card to facilitate ranking the traits on the response sheet (Figure 1).

**TABLE A3 - Frequency (Weighted) of Selection of the Eight PEER Leadership Incompetency Factors**

Factors	Female N=52	Male N=17	Total N=69
G Forces Ideas on Us	299 (1)	91 (3)	390 (1)
D Looks Down on Us	288 (2)	92 (2)	380 (2)
R Doesn't Communicate	238 (6)	79 (5)	317 (5)
K Dull (Not Fun to Be With)	73 (8)	24 (8)	97 (8)
E Selfish	243 (5)	66 (7)	309 (6)
N Doesn't Seem Concerned	273 (4)	90 (4)	363 (3)
U Phony	278 (3) ←→	78 (6)	356 (4)
W Doesn't Trust us	180 (7) ←→	98 (1)	278 (7)

Weighting procedure: Most important choice = 8  
 Least important choice = 1  
 Others scaled 7 - 2  
 Numbers in parentheses = rank  
 ←→unusually large discrepancies across sex.

**Ratio Female to Male = 3:1**

relating to peer leadership incompetency, there is a notable difference between males and females with regard to two of the traits. DOESN'T TRUST US is ranked first by boys and only seventh by girls. Viewed another way, 180 isn't even twice 98 in spite of the fact that the female to male ratio is 3:1. This finding leads us to suspect that not being trusted by peer leaders is much more important to males than to females.

It is also noted that male and female responses are

considerably different with regard to a peer leader's being PHONY. Males ranked this trait in sixth place, thus considering it not as serious as the females who placed it third. The other traits are relatively close together in rank. These findings are visualized in Table 3.

In spite of the wide differences of opinion between boys and girls with regard to peer leader's trust, they quite clearly ranked FORCES IDEAS ON US as the most serious trait which would result in peer leadership incompetency. The second, third and fourth most serious traits are LOOKS DOWN ON US, DOESN'T SEEM CONCERNED and PHONY. One of the most striking points of comparison is the considerable agreement that of all the traits, being DULL (NOT FUN TO BE WITH) is the least serious.

#### Adult Leadership

Male and female responses are remarkably similar with regard to most adult leadership competency items. Ranked most important was UNDERSTANDING. Almost tied for first was EASY TO TALK TO, which missed being considered most important by only one point. The third and fourth traits were RESPECTS MY IDEAS and WILLING TO BECOME INVOLVED. There was also a high degree of

agreement that of all the traits, SENSE OF HUMOR is least important. These relationships can be seen in Table A4.

TABLE A4 - Frequency (Weighted) of Selection of the Eight ADULT Leadership Competency Factors			
Factors	Female N=52	Male N=18	Total N=70
B Respects My Ideas	292 (3)	91 (3)	383 (3)
L Easy to Talk To	306 (1)	111 (2)	417 (2)
M Understanding	305 (2)	113 (1)	418 (1)
C Sense of Humor	126 (8)	44 (8)	170 (8)
T Able to Lead	167 (7)	74 (5)	241 (7)
J Willing to Become Involved	256 (4)	80 (4)	336 (4)
S Uses Good Judgment	184 (6)	64 (7)	248 (6)
H Open to New Ideas	236 (5)	71 (6)	307 (5)

Weighting procedure: Most important choice = 8  
Least important choice = 1  
Others scaled 7 - 2  
Numbers in parentheses = rank

Ratio Female to Male = 3:1

It is noteworthy that three of the top four traits ranked most important in peer leader competencies appear also in the top four for adults (see Table A2, A4, and A8). While occurring in different orders, youth view UNDERSTANDING, RESPECTS MY IDEAS and WILLING TO BECOME INVOLVED as being considerably important in both their peer and adult leaders. Similarly, of all the

traits, they consider having a SENSE OF HUMOR as being least important by a substantial margin.

On the negative side, as visualized in Table A5, there is also considerable agreement of both sexes concerning those traits which lead to adult leadership incompetency. Heading the list as being viewed as most serious is DOESN'T TRUST US. It is of interest to note (while probably not statistically significant) that an adult leader's distrust is more important to girls than to boys, whereas it was seen above (Table A3) that boys were more concerned than girls with distrust

TABLE A5 - Frequency (Weighted) of Selection of the Eight ADULT Leadership Incompetency Factors			
Factors	Female N=52	Male N=17	Total N=69
G Forces Ideas on Us	300 (2)	97 (2)	397 (2)
D Looks Down on Us	287 (3)	104 (1)	391 (3)
R Doesn't Communicate	255 (4)	74 (6)	329 (4)
K Dull (Not Fun to Be With)	97 (8)	31 (8)	128 (8)
N Doesn't Seem Concerned	229 (5)	85 (4)	314 (5)
U Phony	185 (7)	76 (5)	216 (6)
W Doesn't Trust Us	333 (1)	90 (3)	423 (1)

Weighting procedure: Most serious choice = 8  
Least serious choice = 1  
Others scaled 7 - 2  
Numbers in parentheses = rank

Ratio Female to Male = 3:1

in peer leaders.

In second, third and fourth place, respectively, are FORCES IDEAS ON US, LOOKS DOWN ON US, and DOESN'T COMMUNICATE. Two of these top four, FORCES IDEAS ON US and LOOKS DOWN ON US are also included in the top four traits of incompetency of peer leaders (Table A3), and they are listed in the same order for peer leaders, with the exception that in the peer listing they are ranked first and second instead of second and third as in the adult.

#### Characteristics of Mother

There are very slight differences between male and female responses with regard to mother (Table A6). The only noticeable differences are with regard to ABLE TO LEAD and LOOKS DOWN ON US. If these differences say anything, it appears that boys are a little more concerned with seeing leadership in mother and about being looked down on by her than are girls.

What is most striking about the findings concerning mother is the parallel between the first three traits ranked for mother with the first three ranked for adult leader competency. The first three traits in both categories are exactly the same, namely, UNDERSTANDING, EASY TO TALK TO, AND RESPECTS MY IDEAS, and they appear

TABLE A6 - Frequency (Weighted) of Selection of the Sixteen Important Characteristics of Mother Factors

Factors	Female N=52	Male N=18	Total N=70
R Respects my Ideas	89 (3)	37 (3)	126 (3)
L Easy to Talk to	107 (2)	39 (2)	146 (2)
M Understanding	110 (1)	48 (1)	158 (1)
C Sense of Humor	68 (4)	17 (4)	85 (4)
T Able to Lead	2 (12) ←→	4 (2)	6 (10)
J Willing to Become Involved	31 (6)	8 (7)	39 (6)
S Uses Good Judgment	49 (5)	14 (5)	63 (5)
H Open to New Ideas	24 (7)	13 (6)	37 (7)
G Forces Ideas on Us	3 (11)	1 (11)	4 (11)
D Looks Down on Us	0 (14) ←→	4 (9)	4 (11)
R Doesn't Communicate	6 (9)	3 (10)	9 (9)
K Dull (Not Fun to Be With)	0 (14)	0 (12)	0 (14)
E Selfish	1 (13)	0 (12)	1 (13)
N Doesn't Seem Concerned	2 (12)	0 (12)	2 (12)
U Phony	4 (10)	0 (12)	2 (12)
W Doesn't Trust Us	14 (8)	5 (8)	19 (8)

Weighting procedure: First citation = 4  
 Last citation = 1  
 Others scaled 3 - 2  
 Numbers in parentheses = rank  
 ←→ unusually large discrepancies  
 across sex

Ratio Female to Male = 3:1

in the same order. This relationship should be watched in the next study and even examined in more depth in future research.

#### Characteristics of Father

More variability between male and female responses is seen with regard to important characteristics of father (Table A7). By noting the ranking it can be seen that there are considerable differences between boys and girls with respect to UNDERSTANDING, ABLE TO LEAD, WILLING TO BECOME INVOLVED, DULL (NOT FUN TO BE WITH), SELFISH, and PHONY. Examining the point spread of the weighted frequencies of selection, unusually large discrepancies between girls and boys are also seen with regard to SENSE OF HUMOR, FORCES IDEAS ON US, DOESN'T COMMUNICATE and DOESN'T SEEM CONCERNED. For example, while FORCES IDEAS ON US is ranked similarly (10th for girls, 9th for boys), the ratio of responses is almost 1:1 instead of the 3:1 which would be expected due to the sexual distribution of the respondents. Conversely, SENSE OF HUMOR, while ranked about the same by both girls and boys (first by girls and third by boys), has a score of 93, considerably more than the 3:1 ratio would lead one to expect to see. Boys tend to see father as being more UNDERSTANDING than do girls.



**TABLE A7 - Frequency (Weighted) of Selection of the Sixteen Important Characteristics of Father Factors**

Factors	Female N=52	Male N=18	Total N=70
B Respects my Ideas	48 (5)	18 (4)	66 (5)
L Easy to Talk To	46 (6)	14 (5)	60 (6)
M Understanding	51 (4) ←→ 21 (1)		72 (3)
C Sense of Humor	93 (1) ←→ 19 (3)		112 (1)
T Able to Lead	58 (3) ←→ 10 (8)		68 (4)
J Willing to Become Involved	32 (7) ←→ 7 (10)		39 (7)
S Uses Good Judgment	73 (2)	20 (2)	93 (2)
H Open to New Ideas	12 (10)	3 (12)	15 (12)
G Forces Ideas on Us	12 (10) ←→ 9 (9)		21 (10)
D Looks Down on Us	9 (12)	4 (11)	13 (13)
R Doesn't Communicate	22 (8) ←→ 12 (6)		34 (8)
K Dull (Not Fun to be With)	2 (14) ←→ 10 (8)		12 (14)
E Selfish	5 (13) ←→ 11 (7)		16 (11)
N Doesn't Seem Concerned	16 (9) ←→ 11 (7)		27 (9)
U Phony	1 (15) ←→ 3 (12)		4 (15)
W Doesn't Trust Us	10 (11)	3 (12)	13 (13)

Weighting procedure: First citation = 4  
 Last citation = 1  
 Others scaled 3 - 2  
 Numbers in parentheses = rank  
 ←→ unusually large discrepancies across sex

**Ratio Female to Male = 3:1**

Table A7 also shows that more respondents used the negative in describing the fathers than the mothers.

Respondents tend to see leadership in father but not in mothers. ABLE TO LEAD was ranked fourth for fathers and tenth for mothers.

The first four traits seen as most important about father were as follows: SENSE OF HUMOR, USES GOOD JUDGMENT, UNDERSTANDING and ABLE TO LEAD. However, it is notable that boys placed UNDERSTANDING first in the father category and in the mother and adult leader categories as well. SENSE OF HUMOR, seen as least important in peer and adult leaders, is viewed by boys and girls as one of the four most important traits of mother and father, ranked fourth for mother and first (except by boys who placed it third) for father.

#### Comparing the Categories

Table A8 offers a view of how the four main categories compare with respect to the leadership traits. It enables the reader to observe the major similarities and differences on a single page. The comparisons between important characteristics of mother and adult leader competencies appear to be considerably useful. The relationship exists not only with regard to the competency factors but also the incompetencies. DOESN'T

TABLE A8 - Summary of Rank-Order of Characteristics												
Rank	Desirable with Respect to PEER as Leader			Desirable with Respect to ADULT as leader			Perceived Characteristics of MOTHER			Perceived Characteristics of FATHER		
	Female	Male	Total	Female	Male	Total	Female	Male	Total	Female	Male	Total
1	T	T	T	L	M	M	M	M	M	C	M	C
2	J	S	J	M	L	L	L	L	L	S	S	S
3	M	M	M	B	B	B	B	B	B	T	C	M
4	B	L	B	J	J	J	C	C	C	M	B	T
5	S	B	S	H	T	H	S	S	S	B	L	B
6	L	H	L	S	H	S	J	H	J	L	R	L
7	H	J	H	T	S	T	H	J	H	J	E,N	J
8	C	C	C	C	C	C	W	W	W	R	T,K	R
							R	T,D	R	N	G	N
							U	R	T	H,G	J	G
							G	G	G,D	W	D	E
							T,N	K,E N,U	N,U	D	H,U W	H
							E		E	E		D,W
							D,K		K	K		K
										U		U

**KEY**

- B Respects My Ideas
- L Easy to Talk To
- M Understanding
- C Sense of Humor
- T Able to Lead
- J Willing to Become Involved
- S Uses Good Judgment
- H Open to New Ideas
- G Forces Ideas on Us
- D Looks Down on Us
- R Doesn't Communicate
- K Dull (Not Fun to Be With)
- E Selfish
- N Doesn't Seem Concerned
- U Phony
- W Doesn't Trust Us

Note 1. Only the desirable traits were ranked for this analysis.

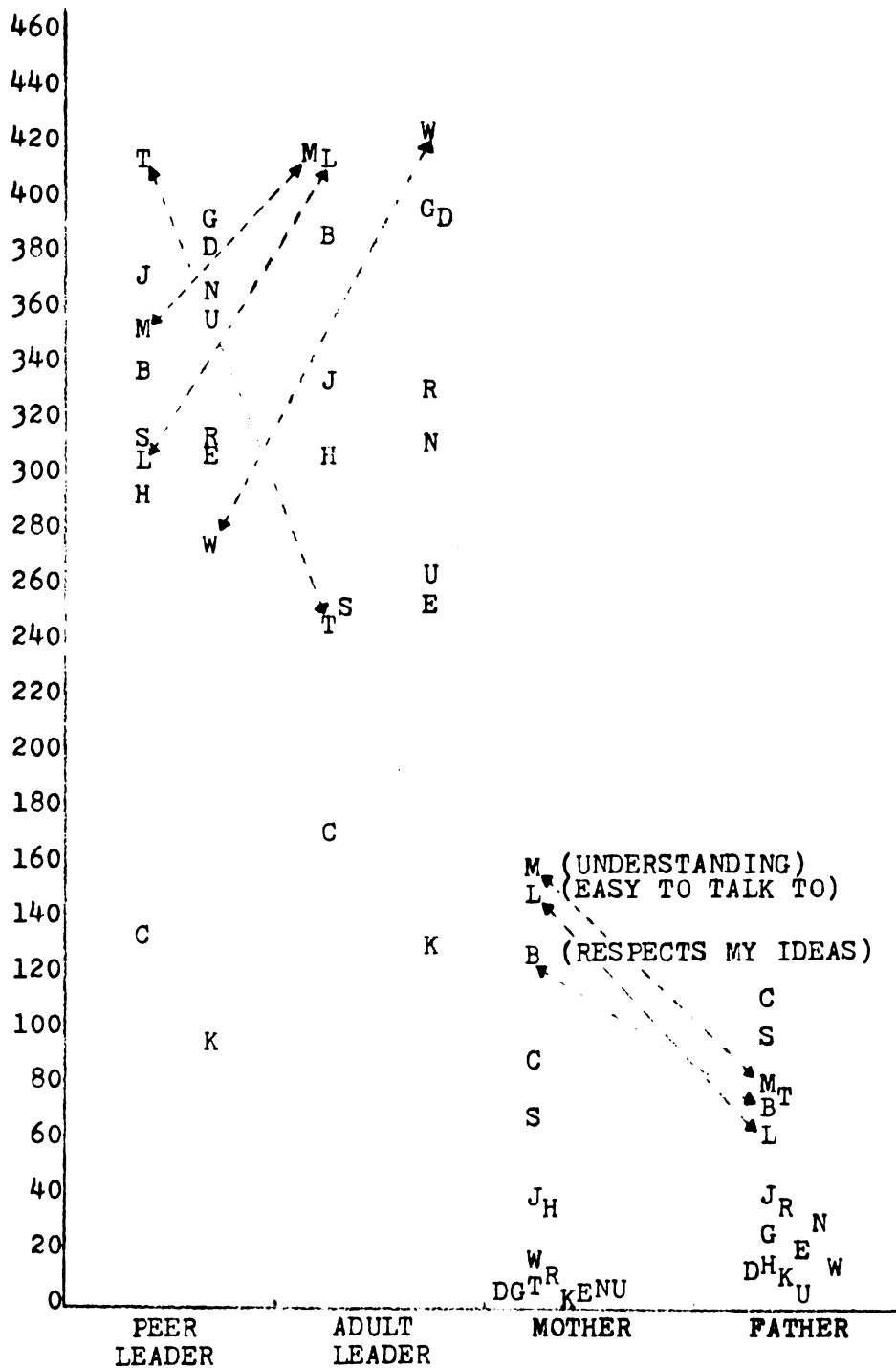
Note 2. The 8 desirable and the 8 undesirable traits were ranked (in free mixture) for this analysis.

TRUST US is ranked first (at least by girls, third by boys) for adult incompetence and first among the negative factors by both girls and boys with respect to mother. Figure A2 graphs the relationships even more visually. The numerical values represented on the graph are those identified in the "Total" column to Tables A2 - A7 in the above discussion in this appendix.

The dotted lines on Figure A2 point out some of the most notable differences discussed above. For example, while UNDERSTANDING (M) is within the top three traits considered by young people as most important for both peer and adult leaders, the figure shows that it is not only ranked first for adults (as opposed to third for peers) but also that UNDERSTANDING scored about 420 for adults compared with slightly less than 360 for peers.

In the figure these numbers provide more information which is not as readily evident from the tables. For example, as consistently sure as youth are concerning what they like (cf. the parallels between adult leader and mothers, they are even more sure of what they don't like (cf. DOESN'T TRUST US (W), which is ranked first in important characteristics of adult).

FIGURE A2 - Weighted Scores for Peer, Adult, Father and Mother Characteristics Cited by Combined Male and Female Responses



### The Research Conclusions

What do these findings mean? The research questions asked, (1) What are the factors which young people perceive as desirable and undesirable in their leaders and, (2) Of those factors are there some that are considered more important than others?

#### Conclusions Regarding Peer Leaders

It can be concluded, at least for the Muskegon group, that youth expect their peer leaders to possess definite skills which make them ABLE TO LEAD. The having and using of such skills is considerably more important than the other seven traits as far as peer perception is concerned. There is a concern that peer leaders demonstrate skills which support their holding the position of leadership they do. Thus, when adults select certain young people for leadership positions in youth groups, they should be careful to select youth with these skills even though they may not be high on other nonessential criteria in the opinion of the adult leader (e.g., avoid selection on the basis of favoritism).

Young people consider it is relatively less important for their peer leader to have a SENSE OF HUMOR and that it is relatively less serious if he is DULL (NOT FUN TO BE WITH). These qualities were ranked last by a

large majority of the group in this study. This statement does not mean that these qualities are unimportant, it only means that vis-a-vis the other seven traits, they are less important.

#### Conclusions Regarding Adult Leaders

Both peer and adult leaders, but especially the latter, must be UNDERSTANDING. UNDERSTANDING, ranked in the upper half of all four categories, placed third and first, respectively, in the peer and adult categories.

It is relatively less important for an adult leader to have a SENSE OF HUMOR, and it is relatively less serious if he is DULL (NOT FUN TO BE WITH). These qualities, ranked last by a majority of the group in this study, are not, thereby, to be considered unimportant to youth, but are to be seen as less important over against the other seven examined.

It is essential that an adult leader trust youth. DOESN'T TRUST US was seen as the most serious trait causing adults to be poor leaders.

Young people may not be "looking more for authority figures who forthrightly state, 'This is the way it is.'" The reader will note that the October 21, 1977 Evangelical Newsletter stated that there appears to be a return to the use of large youth rallies used in the 50's and

60's. The article suggested that one reason might be an underlying desire on the part of youth for leaders who speak with a voice of authority. If this were the case, one might suspect to find in the Gamelin traits such characteristics as SPEAKS WITH AUTHORITY in the listing of desirable qualities. However, such is absent.

Moreover, one might also expect to find a relatively low ranking of FORCES IDEAS ON US. It may be of considerable importance with regard to this issue that the opposite occurred in each category. FORCES IDEAS ON US was ranked first (most serious) for peer leaders, second for adult leaders, third for mother and second for father.

Ten years ago YFC was moving toward a "Teen-to-Teen" strategy for which the Ward and Harmon study provided information. The present study does not disconfirm that prior approach.

Neither, however, does it indicate that large rallies are wrong. The present findings also do not indicate that leaders should refrain from giving their opinion of "This is the way it is." This study does suggest, rather strongly, however, that if youth leaders do say "This is the way it is," they should allow youth to come to their own conclusions with regard to "it" and not force their position on others.



The three traits most valued by youth in their adult leaders and mothers are UNDERSTANDING, being EASY TO TALK TO and having RESPECT for their ideas, in that order.

This selection seems to indicate that youth prefer adults in leadership capacities who can relate to others over those who may have intellectual and administrative skills but function less effectively in the interpersonal dimension. Relational rather than technical characteristics are valued by youth in their choices concerning adult leadership.

The high ranking of USES GOOD JUDGMENT and ABLE TO LEAD in the father category, in place of the more harmony-building traits attributed to mother (such as EASY TO TALK TO or RESPECTS MY IDEAS), may reflect what Berelson and Steiner (1964, p. 344) refer to as the dual demands of leadership (the guidance function of the intellectual leader and the harmony function of the social leader) which are "rarely combined in the same person" (p. 344). The findings in the present study would seem to indicate that the majority of the youth see the father as the intellectual leader and the mother the social. In fact, Berelson and Steiner note that they have found it to be the case that these two responsibilities are divided between the father and the mother in families (p. 346). The authors also give a clue as to one possible reason

for the mother category being more closely associated with favorable adult leader traits than the father.

"When put to the choice, most group leaders give up the instrumental (guidance) role in favor of popularity"

p. 346.

The findings have generated at least two hypotheses, the confirmation of which in a study of a different design would yield useful information. The first hypothesis is as follows: ability to lead is considered by youth to be the most important single trait for a peer leader to possess. ABLE TO LEAD was selected by a substantial majority in the present study as the most important peer trait.

The second hypothesis is that there is a significant correlation between mother and adult leader with respect to UNDERSTANDING, EASY TO TALK TO and RESPECTS MY IDEAS. This relationship was obtained in the data in this study. Confirmation of this hypothesis would lend strong support to the findings presented in this report which suggest that youth most desire relational and understanding-oriented traits in their adult leaders.

**APPENDIX B**

**The Second Pilot Study**

The design of the second pilot study was such that two taped interviews were to be made in each of three major sections of the continental United States. Two were to come from the West, two from the Midwest and two from the East. Of the two in each sector, one was to be from a group of "average" youth and two from a group who had had trouble with the law through conviction as a result of some kind of delinquent behavior. The purpose of the study was to validate the instrument for the main study which would include both types of young people.

As reported in the main text of the study, two of the six tapes were never made. Since both of those tapes were from Youth Guidance groups, who work with delinquent young people, there is reason to believe that the validity is lower for these groups than for the average youth. Comments in this regard from Youth Guidance leaders confirm this suspicion.

On the next page is a copy of the cover letter which accompanied the interview instrument that was used in the study. It was sent out over the signature of the YFC Director of Research and Development whose (R & D) committee members, who were heads of the regions to which the tapes were sent, conducted the interviews. The two pages which follow the cover letter comprise

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Figure B1 - Cover Letter for Second Pilot Study

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May 1978

Dear

Thank you very much for your willingness to participate in the study of leadership behaviors which youth perceive as important. With your help we'll be able to find out whether some potentially valuable insights obtained from a small-scale pilot study will hold up on a national level. If so, the implications for all of us in youth work will be far-reaching.

In order to develop an accurate questionnaire for the main study, we're first going to have to find out what words youth use in describing leadership. To obtain this information two different types of youth will be interviewed in three major sections of the United States (west, midwest and east).

One type of youth will be those typical of young people usually involved in Campus Life clubs. Yet we are also interested in contrasting these youth with those farther out of the social norm, for example, those who are worked with in Youth Guidance or similar types. We need information pertaining to "deviant" as well as to "average" young people. We would like to ask you to interview a group or groups as indicated: (one group who fit the basic norm/one group who are different from the basic social norm).

Please select a group of young people of this type who are in the age range of 14 - 18. The size of the group should be roughly in the range of from 3 - 10 in number.

We would like you to tape the interview. Taping will free you to follow the flow of the conversation without having to write down all that is said, which we can do back at the office. The introduction to the enclosed instrument provides further details pertaining to the interviews. Please be sure to mark on your tape the following information: (1) your name, (2) the type of young people, (3) the date, (4) the city and state where the interview was held. It will be very helpful if you can return the tape to me within the next three weeks.

Thanks very much again for all your help. I'm looking forward to meeting you in person in a few months and to working with you on this very promising endeavor.

Sincerely,

---

**FIGURE B2 - Leadership Behaviors Youth  
Perceive as Important  
INTERVIEW INSTRUMENT**

---

**Introduction**

1. Before meeting the respondents prepare the tape recorder.
  - a. It's best to use a plug-in (110 volt) cassette recorder.
  - b. If you are using tape which has a leader (the clear colored piece of tape at the beginning which doesn't record) be sure to cue up the tape so you are past the leader before you turn on the recorder. Otherwise some of your interview will be lost.
  - c. If possible, use a mike which contains a remote control on-off switch. Have the buttons on the machine pre-set to record so that all you have to do when you begin the interview is to move the remote control from "off" to "on." Minimize the mechanics involved with the taping as these can be distracting to some respondents and make them nervous, thus reducing their productivity in the interview.
2. Arrange to conduct your interview at a time and place convenient for your respondents.
  - a. Make it at a time when other responsibilities are minimal, so they aren't preoccupied with other matters or too tired.
  - b. Make it at a place where interruptions are least likely to occur and where the respondents will feel most comfortable.
3. In conducting the interview, the following will be helpful.
  - a. Explain to each group exactly what is being done and for what purpose.
    - 1) In order to obtain leaders who will do the best job, we need to know what good leaders are like, so we know how to choose.
    - 2) We also need to have a better understanding of what makes a person a poor leader, so we

can avoid selecting people who do these things, and so the leaders we already have can avoid doing these things.

- b. Talk with the group for a few minutes about general matters of interest to them (for example, where they go to school, what they have the most fun doing, vocational interests).
- c. When the group appears to be at ease, turn on the recorder as you ask the first question.
- d. Avoid rushing the interview. If a pause develops after a question, let them think. On the other hand, watch your time. By the end of the first side, when it comes time to flip the tape over, the group should at least be through question #2. (We are assuming a C-30 or a C-60 cassette, as you choose.)
- e. Probe for further meaning if necessary. If someone says something that is unclear to you, it will quite likely be unclear to the rest of us as well. Ask them to explain what they mean if there is any doubt.

### Questions

1. When a person about your own age is your leader, what do you like?
  - a. What is good about such a leader?
  - b. What do you want this leader to do?
  - c. What does this leader not do?
  - d. How would you complete this sentence? "What I especially like in a leader my own age is . . . ."
2. When a person about your own age is your leader, what do you dislike?
  - a. What makes such a person a poor leader?
  - b. What does this person do that he or she shouldn't do?
  - c. What does this person not do that he or she should do?
  - d. How would you complete this sentence? "What I especially dislike in a leader my own age is . . . ."
3. When an adult is your leader, what do you like?

3. When an adult is your leader, what do you like?
- a. What is good about such a leader?
  - b. What do you want this leader to do?
  - c. What does this leader not do?
  - d. How would you complete this sentence? "What I especially like in an adult leader is . . . ."
4. When an adult is your leader, what do you dislike?
- a. What makes such a person a poor leader?
  - b. What does this person do that he or she shouldn't do?
  - c. What does this person not do that he or she should do?
  - d. How would you complete this sentence? What I especially dislike in an adult leader is . . . ."



the interview instrument.

As also indicated above in the text, three new behaviors were obtained for the positive scale and three for the negative scale of the instrument for the main study, which were not part of Gamelin's original work. The second pilot also provided payoff in indicating which items from the instrument used in the first (Muskegon) pilot should be reworded.

Three three new positive items obtained from this second pilot were "communicates," "organizes well," and "shares own shortcomings and problems." Confirming the benefit of the second pilot is the awareness that all three of these behaviors figured prominently in the findings of the main study.

The three new negative behaviors obtained from the second pilot were "favors some over others (picks favorites)," "puts own interests ahead of group (others)," and "gets upset when things don't go right." Here, again, one of the new items, the last, figured significantly in the findings of the main study.

The second pilot was also very helpful in phrasing the wording of the items in such a way that they expressed the thoughts in the language the young people in the target population regularly use. For example, the author questioned whether to use the word "relate,"

raising the issue of whether the content of the word was precisely enough understood by youth from the various sectors of the country as to be useable. In listening carefully to the tapes, it was readily apparent that the young people from each region surveyed used the word consistently in the same manner and was, indeed, therefore useful.

Another way in which the second pilot fulfilled an important function with regard to the main study was in facilitating decision-making as to which words indicated behaviors even though they were not expressed in verbal form. For example, after analyzing the tapes it was decided to leave the word "understand" in the item expressing that concept. The decision was based on the belief that this word not only reflects a mental behavior, but, moreover, is an activity that young people recognize and have a consensus concerning the meaning of which. This concern for meaning was one of the main principles that governed the decision to use observable behaviors for the expression of the items, the other principles being measurability and reduction of overlap, i.e., behavioral expression would facilitate the development of items that would be more mutually exclusive.

With the arrival of the Miami conference came a

rare opportunity to meet with all the regional R & D leaders who would be performing a crucial role in the data gathering and in the training of the data gatherers. It was thus necessary to terminate the second pilot without the two tapes from Youth Guidance and train the trainers of the data gatherers at this meeting. The main study was about to begin, but not before these important and formative developments the second pilot had already made possible.

**APPENDIX C**  
**The Instrument**

Your Age: \_\_\_ Male/Female

## THINGS I LIKE AND DISLIKE IN PEOPLE MY AGE WHO ARE LEADERS

Please circle the number which shows how important each thing is to you.

SAMPLE	How Important Is It?				
	Little	1	2	3	Very
Smiles when he or she gives commands	0	1	2	3	4
In the sample the person circling number 2 sees the leader's smiling as having <u>some</u> but not great importance.					

THINGS I LIKE (LEADERS MY AGE)	How Important Is It?				
	Little	1	2	3	Very
Communicates	0	1	2	3	4
Displays adequate knowledge and ability	0	1	2	3	4
Lets young people take responsibility for important tasks	0	1	2	3	4
Listens	0	1	2	3	4
Organizes well	0	1	2	3	4
Seeks to help when needed	0	1	2	3	4
Shares own shortcomings and problems	0	1	2	3	4
Shows sense of humor	0	1	2	3	4
Tries new ideas--open	0	1	2	3	4
Understands concerns of young people	0	1	2	3	4
Uses firmness when necessary	0	1	2	3	4

THINGS I DISLIKE (LEADERS MY AGE)	How Serious Is It?				
	Little	1	2	3	Very
Doesn't follow through--irresponsible	0	1	2	3	4
Doesn't relate to young people--doesn't see their point of view	0	1	2	3	4
Doesn't show concern for young people	0	1	2	3	4
Doesn't trust young people	0	1	2	3	4
Favors some over others (picks favorites)	0	1	2	3	4
Forces ideas on young people	0	1	2	3	4
Gets upset when things don't go right	0	1	2	3	4
Looks down on young people	0	1	2	3	4
Puts own interests ahead of group	0	1	2	3	4
Says one thing, but does another--dishonest	0	1	2	3	4
Won't change--old-fashioned	0	1	2	3	4

## THINGS I LIKE AND DISLIKE ABOUT ADULT LEADERS

Please circle the number which shows how important each thing is to you.

THINGS I LIKE (IN ADULT LEADERS)	How <u>Important</u> Is It?				
	Little				Very
Communicates	0	1	2	3	4
Displays adequate knowledge and ability	0	1	2	3	4
Lets young people take responsibility for important tasks	0	1	2	3	4
Listens	0	1	2	3	4
Organizes well	0	1	2	3	4
Seeks to help when needed	0	1	2	3	4
Shares own shortcomings and problems	0	1	2	3	4
Shows sense of humor	0	1	2	3	4
Tries new ideas--open	0	1	2	3	4
Understands concerns of young people	0	1	2	3	4
Uses firmness when necessary	0	1	2	3	4
THINGS I DISLIKE (IN ADULT LEADERS)	How <u>Serious</u> Is It?				
	Little				Very
Doesn't follow through--irresponsible	0	1	2	3	4
Doesn't relate to young people--doesn't see their point of view	0	1	2	3	4
Doesn't show concern for young people	0	1	2	3	4
Doesn't trust young people	0	1	2	3	4
Favors some over others (picks favorites)	0	1	2	3	4
Forces ideas on young people	0	1	2	3	4
Gets upset when things don't go right	0	1	2	3	4
Looks down on young people	0	1	2	3	4
Puts own interests ahead of group	0	1	2	3	4
Says one thing, but does another--dishonest	0	1	2	3	4
Won't change--old-fashioned	0	1	2	3	4

Your Age: \_\_\_\_ Male/Female

## IMPORTANT THINGS ABOUT MY MOTHER

Please circle the number which shows how much each thing is true of your mother.

	Never	Sometimes	Always
Communicates	0	1 2 3	4
Displays adequate knowledge and ability	0	1 2 3	4
Lets me take responsibility for important tasks	0	1 2 3	4
Listens	0	1 2 3	4
Organizes well	0	1 2 3	4
Seeks to help when needed	0	1 2 3	4
Shares own shortcomings and problems	0	1 2 3	4
Shows sense of humor	0	1 2 3	4
Tries new ideas--open	0	1 2 3	4
Understands my concerns	0	1 2 3	4
Uses firmness when necessary	0	1 2 3	4
	Never	Sometimes	Always
Doesn't follow through--irresponsible	0	1 2 3	4
Doesn't relate to me--doesn't see my point of view	0	1 2 3	4
Doesn't show concern for me	0	1 2 3	4
Doesn't trust me	0	1 2 3	4
Favors some over others (picks favorites)	0	1 2 3	4
Forces ideas on me	0	1 2 3	4
Gets upset when things don't go right	0	1 2 3	4
Looks down on me	0	1 2 3	4
Puts own interests ahead of others	0	1 2 3	4
Says one thing, but does another--dishonest	0	1 2 3	4
Won't change--old-fashioned	0	1 2 3	4

## IMPORTANT THINGS ABOUT MY FATHER

Please circle the number which shows how much each thing is true of your father.

	Never	Sometimes	Always
Communicates	0	1 2 3	4
Displays adequate knowledge and ability	0	1 2 3	4
Lets me take responsibility for important tasks	0	1 2 3	4
Listens	0	1 2 3	4
Organizes well	0	1 2 3	4
Seeks to help when needed	0	1 2 3	4
Shares own shortcomings and problems	0	1 2 3	4
Shows sense of humor	0	1 2 3	4
Tries new ideas--open	0	1 2 3	4
Understands my concerns	0	1 2 3	4
Uses firmness when necessary	0	1 2 3	4
	Never	Sometimes	Always
Doesn't follow through--irresponsible	0	1 2 3	4
Doesn't relate to me--doesn't see my point of view	0	1 2 3	4
Doesn't show concern for me	0	1 2 3	4
Doesn't trust me	0	1 2 3	4
Favors some over others (picks favorites)	0	1 2 3	4
Forces ideas on me	0	1 2 3	4
Gets upset when things don't go right	0	1 2 3	4
Looks down on me	0	1 2 3	4
Puts own interests ahead of others	0	1 2 3	4
Says one thing, but does another--dishonest	0	1 2 3	4
Won't change--old-fashioned	0	1 2 3	4



**APPENDIX D**

**Instructions for the Trainers of Data Gatherers**

INSTRUCTIONS FOR THE TRAINERS OF DATA GATHERERS

1. At a group session meet with the data gatherers to go through each of the following points on this sheet. Meet personally with any who couldn't attend the group session.
2. Distribute the "INSTRUCTIONS FOR DATA GATHERERS" sheet. Read through item #1.
3. Distribute the questionnaire.
  - a. Let them complete the questionnaire.
  - b. After they've completed the questionnaire, direct their attention to items 2-4 on the "INSTRUCTIONS FOR DATA GATHERERS" sheet.
  - c. Read through the rest of the items on the "INSTRUCTIONS FOR DATA GATHERERS" sheet. Ask if there are any questions.
4. Demonstrate the procedures called for in items 2-4 of the "INSTRUCTIONS FOR DATA GATHERERS" sheet.
5. Ask each data gatherer to do a demonstration as you just did. If the group in your training session is too large to permit each to do a demonstration in the time allotted, divide into groups of two so each person can have a turn.
  - a. Then ask one to volunteer to do a demonstration for the large group.
  - b. Discuss any questions.
6. Establish what groups of young people will be selected. See and explain the "GROUP DESCRIPTION SHEET." We need to survey groups where the membership is nonvoluntary (e.g., biology class) and voluntary (e.g., band, baseball); urban, suburban and rural; and Youth Guidance groups. Try for 50 in each.
7. Distribute and discuss the "PUBLIC RELATIONS PRINCIPLES FOR CONDUCTING THE SURVEY" sheets.
8. Establish a date in accord with the Miami guideline as to when each data gatherer will have completed his or her investigations.
9. Follow-up with a phone call within a week after this training meeting to check whether the following have occurred:
  - a. The selection of youth groups have been made.
  - b. The dates for data collection have been set.
10. Within a week after the date established in Miami, call each data gatherer to check whether the following have been done:
  - a. The data has been obtained.
  - b. The questionnaires and "GROUP DESCRIPTION SHEETS" have been mailed back to the Wheaton office.
  - c. If the data has not been gathered, do the following:
    - 1) Call once a week to check on progress.
    - 2) Recognize that there may be legitimate reasons for delay.
    - 3) Review the importance of obtaining the data soon.
      - a) The validity and reliability of the study will be impaired by delay.
      - b) Staff time and machine time at headquarters is geared to receive the data at a specific time and delay will be costly.
11. Thank the data gatherers by phone or letter for their time and effort.

**APPENDIX E**

**Instructions for Data Gatherers  
Public Relations Principles for  
Conducting the Survey  
Group Description Sheet**

## INSTRUCTIONS FOR DATA GATHERERS

1. Explain the following to the young people:
  - a. We are studying the behaviors of leaders as viewed by high school young people.
    - 1) We want to know what leaders do that attract youth and what they do that turn them off.
    - 2) This understanding will help us select leaders who will be most effective in their work with young people.
  - b. We are working with Michigan State University in this study which will involve several thousand young people from all across the United States.
2. Distribute the questionnaire to each person. Study the following so you can explain this information to the young people without reading it to them. BE SURE, however, to cover each subject below.
  - a. Ask the respondents to mark their age and the Male/Female section at the top of the first and third pages.
  - b. Read the instruction and SAMPLE item at the top of the first page aloud.
  - c. On both sides of the FIRST page: note that responses (circled numbers) refer to how important and how serious each statement is with respect to leaders their own age (on the front side) and to adult leaders (on the back side).
  - d. On both sides of the LAST page: responses refer to how much each statement is true of their mother and father (or stepmother or stepfather).
    - 1) If a respondent's mother or father is dead, ask him to complete the statements on the basis of what he remembers of the parent(s).
    - 2) If parents are divorced or separated, complete the statements pertaining to the parent the respondent is not residing with on the basis of memory. If the respondent can't remember a parent, leave the page uncompleted.
    - 3) If a respondent has both a natural and a stepmother or stepfather, let him choose which one to report on (either the natural or the step).
  - e. Explain to the group that each page contains 11 statements of what leaders do that are pleasing and 11 that are displeasing. Ask them to BE SURE to keep this difference in mind when completing the questionnaire.
3. Ask if there are any questions.
4. Ask them to please make a response to EACH statement.
5. Ask them to work independently. (If, however, you notice talking during the completion of the questionnaire, don't reprimand those who are talking.)
6. Complete a "GROUP DESCRIPTION SHEET" for this group while they are completing the questionnaire.
7. When the young people are finished, ask them to go back over their questionnaires to be sure each statement has been answered.

**PUBLIC RELATIONS PRINCIPLES FOR CONDUCTING THE SURVEY**

1. To conduct the survey in a school:
  - a. Meet first with the principal.
    - 1) Explain the purpose of the study. See item #1 on "INSTRUCTIONS FOR DATA GATHERERS" sheet.
    - 2) Mention the length of time for the survey: 15 minutes (including introductory explanations).
    - 3) Indicate that only one session is needed for the survey.
    - 4) Try to obtain time in the morning, preferably not too close to lunch, for the survey. Also avoid the day before a holiday or a three-day weekend.
    - 5) Ask to meet with the teacher and that the teacher be present during the survey.
    - 6) Offer to share the results of the study with the principal if he or she desires.
  - b. Meet with the teacher.
    - 1) Cover items 1-3 as with the principal.
    - 2) Establish a date and time with the teacher. See above #4. Be prompt in keeping that time.
    - 3) Ask the teacher to be present during the survey.
  - c. Explain the following to the young people:
    - 1) Their frankness is truly desired; there are no right or wrong responses. We are not looking for any "hoped for" answers.
    - 2) See the "INSTRUCTIONS FOR DATA GATHERERS" sheet.
2. To conduct the survey in a church:
  - a. Meet first with the pastor, or director of education if there is one. Follow the procedures indicated above for working with the principal of a school. Avoid unusual weekends.
  - b. Meet with the teacher or group leader. Follow the procedures listed above for working with a school teacher.
  - c. Include the above explanations for school young people in your explanations to a church youth group.
  - d. Try to meet with groups on Sunday, preferably in the morning. If you are surveying a Sunday School class, try to conduct the survey at the beginning of the class. Try to avoid weekday afternoons and evenings after the young people have been in school.

One form needed for each group surveyed  
 Fasten this cover sheet to the set of responses.

Number in the Group: \_\_\_\_\_ Date of Survey: \_\_\_\_\_

YFC Region: \_\_\_\_\_

### GROUP DESCRIPTION SHEET

**Data gatherers: Please answer all questions. Feel free to use the space provided (#7) for any additional information which would identify thoughts and feelings held by your respondents that are germane to this study. Thank you.**

1. City and state in which survey was conducted \_\_\_\_\_
2. Organization or school name \_\_\_\_\_
3. Please check one of the following. (If you surveyed more than one group, please fill out a GROUP DESCRIPTION SHEET for each group and attach the appropriate sheet to the survey forms you return to the Wheaton YFC office. Please take care to avoid mix-ups.)
  - \_\_\_\_ choral group
  - \_\_\_\_ band
  - \_\_\_\_ baseball team, or other team: \_\_\_\_\_
  - \_\_\_\_ classroom (Please specify the course, e.g., biology, history, math)  
 \_\_\_\_\_
  - \_\_\_\_ club (Please specify, e.g., French club, Scouts, ski club)  
 \_\_\_\_\_
  - \_\_\_\_ church group (Please specify, e.g., Sunday School class, catechism, youth fellowship) \_\_\_\_\_
  - \_\_\_\_ other (Please specify) \_\_\_\_\_
4. Age range: \_\_\_\_\_
5. Circle one: Urban, Suburban, Rural
6. Circle one: Youth Guidance, other
7. Any additional information about the group. (We need everything you can tell us!) \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Your name \_\_\_\_\_

**APPENDIX F**

**Pearson Product Moment Correlation  
of Mother Negative and Father Negative  
Scales by Item**

PEARSON PRODUCT MOMENT CORRELATION OF MOTHER  
NEGATIVE AND FATHER NEGATIVE SCALES BY ITEM

	F - 1	F - 2	F - 3	F - 4	F - 5	F - 6	F - 7	F - 8	F - 9	F - 10	F - 11
M - 1	.4043	.3020	.3804	.3535	.3416	.2329	.1706	.3360	.3413	.3667	.2182
M - 2	.2675	.3216	.2947	.3445	.2865	.2485	.1854	.2869	.2912	.2779	.2539
M - 3	.3809	.2613	.4771	.4113	.3452	.2050	.1304	.3414	.2812	.3286	.1936
M - 4	.3344	.2911	.4003	.5038	.3090	.2268	.1452	.3460	.2836	.3006	.2607
M - 5	.3374	.2978	.3649	.3439	.4796	.3052	.2170	.3606	.3434	.3686	.2469
M - 6	.2688	.2668	.2811	.3058	.3517	.3819	.1926	.3553	.3193	.3004	.2717
M - 7	.2017	.2068	.2084	.2524	.2328	.2413	.2782	.2362	.2564	.2383	.2225
M - 8	.3554	.2672	.3748	.3702	.3860	.2987	.1817	.4775	.3565	.3789	.2365
M - 9	.3064	.2641	.3095	.3062	.3504	.3019	.1820	.3610	.3887	.3613	.2492
M - 10	.3567	.2866	.3582	.3339	.3547	.2877	.1602	.3539	.3641	.4535	.2406
M - 11	.2371	.2917	.2578	.2901	.2915	.2791	.2052	.3031	.2855	.2765	.4360

M - 1 = Mother, item #1

F - 1 = Father, item #1

All coefficients are significant at .001

Sample number = 1536



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